

160.12181917.1	<p>From: Esselstyn To: D. W. Layton Enclosed find deed from Jas. Lane to you. I am not sure whether all the forms will go to Colorado but if they will not it can be re-written to conform to their requirements.</p>
160.12211917.2	<p>Hillman Land & Iron Company – Hematite Store letterhead From: D. W. Layton To Esselstyn Deed to Lane land received</p>
160.10031919.3	<p>Hillman Land & Iron Company – Hematite Store letterhead From: D. W. Layton To: Esselstyn Enclose check for \$664.00 as directed. I think will leave car with you until Mrs. Layton returns, don't know just when it will be but perhaps in 10 days. Vance will be with her. Won't you please get me insurance such as you have for your cars also a license.</p>
160.10051919.4	<p>From: Esselstyn To: D. W. Layton Acknowledge receipt of your letter of the 3rd enclosing check for \$664.00 in payment of car. I have ordered license for the remainder of the year and the tags will probably be mailed to you in Eddyville. Have also made application for "57 different varieties" of insurance provided car is driven by person sixteen years of age or over.</p>
160.11091919.5	<p>From: Esselstyn To: Bebout-Luttrell Motor Co. / Princeton, KY The Ford Touring car recently delivered by your local agent has defective front wheel. Mr. Jones informs me he has no authority to replace the same although he has put on a new wheel until matter can be presented to you</p>
160.09151922.6	<p>Hillman Land Company letterhead From: D. W. Layton To: Esselstyn Have just written Mr. Simmons regarding trading his land on the west side of my place for land on the north side, the same land that I ? to you about. I told him that I was writing you asking you to send him a sketch of same, won't you kindly send same? News from Franasco, Confede3rate section a on tobacco, are very flattering saw two good active representatives from there this A.M.</p>
160.09221922.7	<p>From: Esselstyn To: E. H. Simmons Mr. Layton has informed me that he has written you regarding the trading of a portion of his farm for the strip of bottom land between his farm and the "Bob Collins" place. I am enclosing a sketch of land he wants to trade.</p>
160.09261922.8	<p>From: E. H. Simmons To: D. W. Layton</p>

	<p>This is to answer your letter of September 15th regarding exchange of land. Think it would be much better for you to put down definitely what you want instead of "I would be willing to give an ample price in land in the exchange". In general I would not favor this exchange because I don't think it is in best interest of the Company. While you know I have always been friendly toward you and am still friendly I must look out for the Company's interests first. If you care to give me complete proposition I will gladly consider it.</p>
160.05181928.9	<p>From: DWL (D. W. Layton) To: E. H. Simmons Will you please advise me just the style of Ford car that you wish me to place an order for now? Do you mean the ordinary touring car? In thinking over matter of location of house for you or for someone will keep the books I have decided that such an addition to the office building would be proper because location with reference to water, roads, light, etc.</p>
160.05251928.10	<p>Hillman Land Company letterhead From: E. H. Simmons To: D. W. Layton In reference to automobile, I think is best for the company is a new Ford Phaeton which is like the old Ford Touring Car. Please find out how long it will take to get one if you place order with agent in Cadiz, Hopkinsville or Eddyville. I don't want to order unless they can give definite date or ultimate date of delivery, within 30 days. If can't get one promptly down there, I will try up here.</p>
160.05281928.11	<p>From: D. W. Layton To: Mays Motor Company / Eddyville, Ky Could you give me a definite date upon which you could deliver a new Ford Phaeton? Would it be possible to do it in thirty days; if not, how many days?</p>
160.05291928.12	<p>Mays Motor Company letterhead From: Porter Jones To: Hillman Land Company, attn.: Mr. D. W. Layton Received letter; very sorry it would be impossible to deliver one in thirty days; will be glad to deliver one by August 1st. If you think you will want on by that date, let us know for sure within 10 days as we are receiving orders nearly every day and longer you wait, longer to get car.</p>
160.05291928.13	<p>7.25x8.5 Cadiz Motor Company / Cadiz, Ky letterhead From: H. P. Hooker To: D. W. Layton In reference to your call yesterday, we can furnish you a new Ford by July 6th we are getting them faster and faster and by that time we are more than sure we can deliver you one.</p>
160.05291928.14	<p>From: D. W. Layton To: Hopkinsville Motor Company / Hopkinsville, Ky</p>

	<p>Could you give me a definite date upon which you could deliver a new Ford Phaeton? Would it be possible to do it in thirty days; if not, how many days?</p>
160.06071928.15	<p>From: D. W. Layton To: E. H. Simmons Enclosed is reply from Hopkinsville Motor Company regarding new Ford. They seem to be in same condition as Ford people in Cadiz and Eddyville. They are probably in better position to make an early delivery than either of the other two companies. PS: first clear morning for ten days. While river has done considerable damage to lowest land it is falling above and prospects bright.</p>
160.03301930.16	<p>From: Esselstyn To: E. H. Simmons For some time Noah Jones has been talking about trading his old Model T for a used Model A and yesterday asked if we would sell the Wescott car. Wescott car has seen a lot of rough useage and has seen better days but it could be used for rough work for another year. If we sold it have to get another. It was inventoried at \$300 December 31st, 1929; if traded might get \$200; wait another year might get \$100. New Model T is \$524 Cadiz and his probable limit for Wescott would be from \$200 to \$250. But indirectly the Company would be getting benefit of the car as he furnishes his own transport. Would like your view on matter</p>
160.04021930.17	<p>From: Esselstyn To: Mays Motor Company / Eddyville, Ky Mr. Vick tells me you will furnish us with a Model A Ford Touring Car of vintage 1930 for \$350 and our old Model T Ford. If correct, please send me bill of sale as soon as possible so we can get its license tags, will send you check as soon as car is ready for deliver; also will send you the 1930 license for Mode T signed to you in blank.</p>
160.04141930.18	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn As matter of information the Wescott Ford Touring car was bought in September 1928 and cost \$476; was depreciated and carried on the 12-31-29 inventory at \$300. I think it would be well to sell this to Noah Jones as I assume it is in first class shape. If not, it might be well for us to pay to have it gone over. No objection to sell to Noah Jones at low price as we will get benefit and you can make whatever price. Main thing as long as he is employee and satisfactory one to have him feel he is getting bargain. If need extra car we can get one of new models for the Company.</p>
160.02021931.19	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn In regard to your Dodge Sedan, I think you told me only the front brakes work. I trust you will do what is needed to repair back ones as soon as possible and not take any risks. PS: St. Louis Automobile Show is on all</p>

	<p>this week and it might pay you to come down and look over the automobiles. If so, you would only have to be away one day – get here in AM and go back that night. Have one thought for next summer that it will be necessary for you to get new car whatever we buy should have mountain gears on it. My experience has been very favorable with mountain gears especially on bad roads.</p>
160.02161931.20	<p>Western Union Telegram From: E. H. Simmons To: Esselstyn Have mountain gears put in your new Ford car. Also suggest changing left fender to carry extra tire. Also motometer. Noted in pencil "Copy" Added in another type Regular gear ratio is 3.77 to one. Mountain gear ratio 4.11 to one, a difference of about 10%. This gear is regular Ford part, and number #4209C, price \$7.00</p>
160.02161931.21	<p>Hillman Land Company letterhead From : E. H. Simmons To: Esselstyn Noting attached copy of my telegram [160.02161931.20]. Mountain gears increase gear ratios by about 10%; well fender for spare tire won't interfere with loading and unloading at the back. Motometer lets you know when engine heats up. While on subject of automobiles, think it would be wise to caution everyone in writing on handling automobile. Some suggestions on wording provided. (2 pages)</p>
160.02041931.22	<p>From: Esselstyn To: E. H. Simmons Acknowledge receipt of letter of 12th. Brakes on Dodge will be fixed as soon as possible; going to Hopkinsville and see if they have part; Was in Paducah yesterday and found Dodge Agency had gone out of business. At Paducah, Mr. Jay and I went to Buick Agency and price on their small car was \$1235. I assume mountain gear would have to be special order and believe be much better for this country as there are no roads good enough for more than 35 miles per hour; most are from 12 to 25 mile roads. Sorry cannot come to Automobile show so you will have to do all the looking.</p>
160.03041931.23	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Giving Automobile subject quite a lot of time and it is quite difficult. I do not see any fair or economical solution. Went over most automobiles at the Show and none of them meet our "between the rivers" specifications. Only thing ever done so was the old original Dodge. There are only two cars we can consider: they are Ford and Buick. Eliminated practically everything else as expensive junk. Just at present we cannot afford to invest in an experiment. Only Buick solution is a secondhand Buick 1929 or 1930 that has little or no wear. Have in mind several cars run by</p>

	Doctors. Another reason is these are only one with agencies in Hopkinsville or Paducah. (2 pages)
160.04131931.24	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn I have a line on a Buick Sedan. Agent here says he thinks during the next two weeks he will sell someone a new Buick and will get chance to hold old one. If price right and low mileage – as he says it is – just to report progress.
160.04171931.25	2x4 card stock Official Battery Guarantee card United Motors Service / Locust at Jefferson / St. Louis, Mo
160.04221931.26	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Please get for me promptly and send it to St. Louis a Kentucky license plate for Buick Sedan, year 1929, Model 27, Wheel base 116 inches, serial frame #2278179, Engine #2396621, H. P. 26.3, Bore 3 5/16, Stroke 4 5/8
160.04221931.27	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Following up my letter today under separate cover, please take out insurance on this automobile for \$750. Just as soon as you have done this write me how much you have taken and kinds so I will have information before I take out the car.
160.04221931.28	5x8.5 From: E. H. Simmons To: Esselstyn I have just wired you for automobile check as per attached copy. You have most of the money down there. April 1 st you had \$6194.50 in Kentucky bank; our Bank account in St. Louis is \$1079.77 and not enough to pay for automobile and cover payroll next week. Send by return mail a check for \$800 payable to Schnure Motor Co.
160.04231931.29	Original and copy of Western Union telegram Send me from one of your bank accounts check for eight hundred dollars payable Schnure motor company stop wrote you yesterday information to immediately take out insurance on this car and send me information on insurance take also license plates promptly
160.04231931.30	From: Esselstyn To: E. H. Simmons Telegram to today was telephone about noon but it was not clear just what the telegram was but got enough to know you wanted a check sent you for \$800 payable to the Schnure Motor Co. Mrs. Esselstyn not sure of this name so enclosing check for \$800 and you can fill in payee on typewriter. In regard to insurance and license, insurance cannot be issued without number make, and dozen other questions. Kentucky license not issued without presentation of bill of sale. Matter of insurance and

	<p>license will be taken care of as soon as necessary information received. Assume you will drive this car to Kentucky so will expect to see you before many days.</p>
160.04241931.31	<p>5x8.5 From: E. H. Simmons To: Esselstyn Just occurred to me you possibly can't get a Ky license without certificate of title. I had in mind to try this car out by taking it up to Rock Island next week; guess I can borrow a dealer's license until I send you certificate of title and get the license back here.</p>
160.04241931.32	<p>From: Esselstyn To: E. H. Simmons Acknowledge receipt of your two letters of 22nd regarding Kentucky license and Insurance. Kentucky license cannot be issued until Bill of sale presented to County Clerk</p>
160.04281931.33	<p>5x8.5 From: E. H. Simmons To: Esselstyn Under separate cover am mailing 1929 Buick instruction book. Tell Harve that by May 1st (1941) we will expect him to be able to recite this by heart. About the only difference I see is, this is a valve in the head motor.</p>
160.04251931.34	<p>State of Missouri Application for a Certificate of Title for Motor Vehicle or Motorcycle. To: Hillman Land Company Description: Buick sedan, 1929 Double-sided form</p>
160.04251931.35	<p>5x8.5 From: E. H. Simmons To: Esselstyn Your check for \$800 received this morning and enclosed you will find certificate of title and receipted bill. I assume you will receive this Monday if so telephone your insurance agent to take out insurance on the car then send me a telegram or phone message so I will be sure you have received this and that insurance in place. I don't want to take the car out of the Schnure Garage until I know that it is insured, especially on liability. I expect to drive up to Rock Island Tuesday.</p>
160.05011931.36	<p>From: Esselstyn To: E. H. Simmons Enclosed find Automobile Insurance service certificate issued for the Buick car. You can return it when you deliver the car.</p>
160.05021931.37	<p>5x8.5 From: E. H. Simmons To: Esselstyn I took advantage of the trip to Rock Island to drive your new Buick (1929) Sedan and it goes pretty good. It has one of those funny looking models that has the swell body but it makes it more roomy inside.</p>

	Attached with staple is note: "This '29 Buick with swell sides was dubbed by competitors as the "pregnant" model but it runs well - EHS
160.05051931.38	5x8.5 From: E. H. Simmons To: Esselstyn As a matter of information on my trip to Rock Island and back. I used 55 gal (Ethyl) gasoline and went 575 miles or average of 15 [crossed out as incorrect] miles to the gal. Also used 5 qts of oil which would be 115 miles to the quart which is pretty good record for a big car which is two years old. Pencil calculations show miles per gallon is 10.473 miles
160.05201931.39	From: Esselstyn To: Cadiz Motor Co. Enclosed find check for \$21.99 in payment of repair of Ford Pickup.
160.12xx1933.40	Written in ink From: F. M. McCawley To: E. H. Simmons Make a present of the old Dodge car to me? (2 pages)
160.12291933.41	From: E. H. Simmons To: Mr. F. M. McCawley Let you know I have your letter dated 12-12 (mailed on 12-25) in regard to the old Dodge car. I naturally must first consult Mr. Esselstyn because he is in charge but unless I am mistaken he has other plans for that car. As soon as I can correspond with Mr. Esselstyn you will either hear from him or from me.
160.12291933.42	5x8.5 From: E. H. Simmons To: Esselstyn Attached from parson [160.12xx1933.40] explains itself. I have answered this so as not to hurt his feelings and to have him remain friendly but have in no way committed you, the Company or myself. I don't want to get into this further but you can keep me posted on what is done.
160.02271934.43	From: Esselstyn To: Mr. R. A. Magraw / Clerk of Trigg County Enclosed find two Truck Registration Certificates for 1933. Please issue the 1934 certificates for these trucks before any penalty is attached. Will be over for the tags as soon as conditions will permit. Everthing is frozen, our telephone lines are down, roads are covered with ice, making them dangerous.
160.02201935.44	3x6 Receipt of Hillman Land Co. \$170.00 from Taylor-Wilson Chevrolet Co.
160.02281935.45	Car Invoice, Customer Copy Taylor-Wilson Chevrolet Co. Sold to Hillman Land Co. Chevrolet 1935 new \$579.45; \$178.83 cash on delivery
160.02281935.46	State of Kentucky / Bill of Sale of Motor Vehicle County of McCracken Chevrolet 1935 Model EB

160.04241935.47	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Do not know whether this would interest you for Ky., but I have an old 1927 or 1928 Studebaker Sedan which belonged to my cousin, Miss Glenn who passed away recently inventoried at \$50.00 and is for sale for \$50.00. Has big powerful engine, has only gone 40,000 miles, drives more or less like an ice wagon, something similar to your old Buick. Thought I could come down to Ky., I might drive it down so you could take a look at it.</p>
160.04271935.48	<p>From: Esselstyn To: E. H. Simmons Yours of the 24th regarding the 1927 Studebaker Sedan is received and I hardly know what to say. The Buick is getting to the point where it must be traded in on a new car if we take the Studebaker although price is right we will have two old type cars on our hands that will not bring anything</p>
160.04301935.49	<p>5x8.5 E. H. Simmons letterhead From: E. H. Simmons To: Esselstyn Answering yours of 4-27 on second consideration I agree that any old automobile is out of the question; I am very strongly of the opinion that the bst thing to do is to buy a Plymouth, Chevrolet, Dodge or Ford. I lean very strongly to the Plymouth both as to price and performance.</p>
160.05071935.50	<p>5x8.5 E. H. Simmons letterhead From: E. H. Simmons To: Esselstyn Further in regard to automobiles I asked my daughter Dorothy and she is very strongly of the opinion that Plymouth ahead of Ford. I think Ford has one serious defect, it has no hydrolic brakes. If you can get a 1934 Dodge which only been used by some Dodge agency official it might get it as low a price as you could get a 1935 Plymouth and have a better bargain. It has been a long time since I have bought a brand new car. PS: As far as brakes are concerned I have no preference as to cars. Very best value you could would be a 1934 Buick; you cannot beat the Buick when it comes to wearing qualities and long life.</p>
160.05101935.51	<p>From: Esselstyn To: Ashcraft-Babb Car Company Enclosed find check for \$765.55 balance due on the Dodge car. Also enclosed find 1935 Kentucky license certificate for the Buick car.</p>
160.07131935.52	<p>7x8.5 Invoice from Ashcraft-Babb Car Co. Sold to Hillman Land Co. Dodge 1935 DU Touring Sedan Car \$940.45 / less allowance for wrecked 1935 Dodge - \$400.45 / Cash difference \$540.00</p>
160.07101936.53	<p>From: Esselstyn To: E. H. Simmons</p>

	<p>What do you think about giving the old Ford Pickup used by Mr. Vick to him? This pickup was purchased in September 1934 and has seen its best days it might have a trade in value of \$75 to \$100. I think Mr. Vick would probably use it for another year but has reached the stage where maintenance charges are high and it would be good business to trade it in now. I believe he would appreciate it.</p>
160.07211936.54	<p>Hillman Land Company letterhead From: E.H.S. To Esselstyn I thoroughly approve of giving the old Ford Pickup to Vick. He deserves it (or rather a better one) but suggest you either get a bid on it or a valuation – not trade in value because we don't want to trade then you let me know how much offered and I'll personally send the amount to you and you can report it as a sale.</p>
160.undated.55	<p>13x8.5 Deed of Conveyance between James Lane and Ada Lane of Colorado Springs, Colorado and D. W. Layton of Trigg County Kentucky</p>