

<p>204.04121919.01</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “I had a call today from Mr. O.S. Bond, of Bond Brothers, Elizabethtown, Kentucky, the man Mr. Layton reported on April 1<sup>st</sup> who went over the DeGraffenried Tract with Mr. Marshall. To make a long story short and cut out the preliminaries and the ordinary conversation, Mr. Bond offers \$70,000 cash for the DeGraffenried Tract. I told Mr. Bond that I would take this matter up with our Board and submit his offer to them and let him hear from me within a week.”</li> </ul>
<p>204.04121919.02</p>	<ul style="list-style-type: none"> <li>• To: Hillman Land &amp; Iron. Co.</li> <li>• From: T.A. Miller</li> <li>• “I understand from Mr. E.D. Marshall that the 42000acres of land between the rivers were for sale. I understood not from him but from other sources that it could be bought for some less than \$300000.00. Now we are in position to handle these large tracts and we buy them outright and if necessary, and the proposition looked good enough, could pay all cash.”</li> </ul>
<p>204.04131919.03</p>	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “During the past few weeks I have had several inquiries regarding the sale of land in large and small tracts and the only answer I could give, was that if anyone wanted to purchase they could make an offer and it would be submitted to you.”</li> </ul>
<p>204.04131919.04</p>	<ul style="list-style-type: none"> <li>• To: T.A. Miller</li> <li>• From: J.N. Esselstyn</li> <li>• “It is generally known that the entire property of the Hillman Land &amp; Iron Company is for sale, but it is the policy of the Company not to put a price on the property as a whole or any part of it, however they have sold considerable land in both large and small tracts when the prospective purchaser was sufficiently interested to make a price, on the land he desired, which was acceptable to the Company.”</li> </ul>
<p>204.04141919.05</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: T.A. Miller</li> <li>• “If Mr. Simmons or his representative will talk business to us, we would be glad to go to St. Louis and take the matter up with him, subject to our going over the land. We do not feel like spending a couple of weeks or more going over the proposition without we had some assurance that we could buy it and knew what the proposition was we could buy it at.”</li> </ul>
<p>204.04151919.06</p>	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> </ul>

	<ul style="list-style-type: none"> <li>• From: J.N. Esselstyn</li> <li>• “It was our opinion that the DeGraffenried Tract would bring the above price, while it might not be as easy to get the above prices for the Hillman Lands, but the DeGraffenried Tract at that price could be made to sell the Hillman Tracts.”</li> </ul>
204.04151919.07	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Acknowledging receipt of your letter of the 12<sup>th</sup> regarding the offer of Bond Bros. for the DeGraffenried Tract.... From the deed descriptions it is very hard to arrive at anything like an accurate acreage of the tracts conveyed, because there are so many farms included within the areas purchased by the Company, which are excluded from the deed, also since the company purchased the property it has sold some land and has also bought some land.”</li> </ul>
204.04151919.08	<ul style="list-style-type: none"> <li>• To: T.A. Miller</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to yours of the 14<sup>th</sup>, will say I am forwarding to Mr. Simmons copies of your correspondence and advising him of our conversation, at Kuttawa, last week.”</li> <li>• Envelope attached</li> </ul>
204.04151919.09	<ul style="list-style-type: none"> <li>• To: T.A. Miller</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to yours of the 14<sup>th</sup>, will say I am forwarding to Mr. Simmons copies of your correspondence and advising him of our conversation, at Kuttawa, last week.”</li> </ul>
204.04151919.10	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “On last Friday, the 11<sup>th</sup>, I met Mr. Miller, of Paducah, at the Kuttawa station and in the course of our conversation he told me he had been out with Mr. Marshall looking over the Anderson lands. He asked a good many questions about the property between the Rivers, and asked if the Company had or would put a price on the remainder of the property between the Rivers.”</li> </ul>
204.04161919.11	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Under date of December 2<sup>nd</sup> I submitted to you for consideration four offers we had received for tracts of land in Trigg County and on December 31<sup>st</sup>, while in St. Louis, I spoke to Miss Hart regarding the perspective sales, but up to the present time I have received no reply to my letter.</li> </ul>
204.04161919.12	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> </ul>

	<ul style="list-style-type: none"> <li>• From: E.H. Simmons</li> <li>• “I am glad to have your ideas, but purely as a matter of record and not because it is necessary I want to ask you to be very careful and guard anything of this kind and not to talk values in any way, directly or indirectly, and not to let anyone see any figures of this kind, which might possibly be very detrimental to the sale of the property later on even though they are not in any way official.”</li> </ul>
204.04181919.13	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: E.H. Simmons</li> <li>• “In order to prevent the crossing of wires, I think it would be well in the future to adopt a form and simply acknowledge receipt of the letter and tell the party that you have forwarded his letter to me here in St. Louis. I am not offering any objections to the letter you have written but simply want to get it in definite form.”</li> </ul>
204.04181919.14	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “This would apply to correspondence like that with T.A. Miller &amp; Co., of Paducah. In addition to your correspondence I have had correspondence with T.A. Miller, and this would prevent any cross fire.”</li> </ul>
204.07251919.15	<ul style="list-style-type: none"> <li>• To: Chas. F. Hart</li> <li>• From: Vice Pres. &amp; Treas. Of the Hillman Land &amp; Iron Company</li> <li>• “We are just in receipt of a letter from Mr. R.F. Hart, Bangs, Texas, dated July 21<sup>st</sup>, asking that we send you information in regard to our lands known as the Daniel Hillman Tract in Kentucky. This tract is in Trigg and Lyon Counties, which is between the Cumberland and Tennessee Rivers, and the nearest small town is Eddyville, which is on the main line of the Illinois Central.”</li> </ul>
204.07251919.16	<ul style="list-style-type: none"> <li>• To: R.F. Hart</li> <li>• From: Vice Pres. &amp; Treas. Of the Hillman Land &amp; Iron Company</li> <li>• “This is to answer yours of July 21<sup>st</sup>. I have mailed a blue print of our lands to your Mr. Chas. F. Hart, c/o Mansard Hotel, Bowling Green, Ky., as suggested, and told him just where they are located, suggesting that he get in touch with our Engineer, Mr. J.N. Esselstyn, who lives in Kuttawa, Kentucky, which is the railroad point for the tract known as the Daniel Hillman Tract.”</li> </ul>
204.08011919.17	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Chas. Hart</li> </ul>

	<ul style="list-style-type: none"> <li>• “We are in receipt of a letter from your Mr. E.H. Simmons addressed to our Mr. B.R. Hart of Bangs, Texas in which we are advised that you are forwarding blue prints of the companies holdings in Kentucky and we wait same with intrest.”</li> </ul>
204.08031919.18	<ul style="list-style-type: none"> <li>• To: Chas. F. Hart</li> <li>• From: J.N. Esselstyn</li> <li>• “You have been misinformed in regard to this matter, as the maps where mailed to Mr. Chas. F. Hart, Care Mansard Hotel, Bowling Green, KY, on July 25<sup>th</sup> by Mr. Simmons from St. Louis, Mo.”</li> </ul>
204.08251919.19	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “Enclose two letters from Mr. F.W. Beuwett... I did not write Mr. Bennett, the acreage but from my recollection of the matter his offer amounts to almost nothing.”</li> <li>• Handwritten letter</li> <li>• Two handwritten letters attached <ul style="list-style-type: none"> <li>▪ To: D.W. Layton</li> <li>▪ From: F.W. Beuwett</li> </ul> </li> </ul>
204.09041919.20	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: W.J. Jones</li> <li>• “I wrote you last spring in regard to that little track of land lying beside me when will you be up in this part of the country or when can I meet you in Cadiz.”</li> <li>• Handwritten letter</li> </ul>
204.09041919.21	<ul style="list-style-type: none"> <li>• To: W.J. Jones</li> <li>• From: J.N. Esselstyn</li> <li>• “Up to the present time nothing has been done in regard to the sale of this land, and you can feel assured that it will not be sold without your having a chance to buy it.”</li> </ul>
204.09041919.22	<ul style="list-style-type: none"> <li>• To: F.M. Bennett</li> <li>• From: J.N. Esselstyn</li> <li>• “I assume the tract of land you refer to is the tract which is adjacent to your place also adjacent to Jim Miller, Corrie Joice, Mrs. Atwood, C.C. Coyle and others. If this is the tract you refer to, will say the company has had several offers for it at a much larger price than you mention, however if this tract is offered for sale, you will be given a chance to get on the deal if you can make a better price.”</li> </ul>
204.09171919.23	<ul style="list-style-type: none"> <li>• To: A.L. Furnish</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to your telephone message, regarding the purchase of the deGraffenried Tract in Lyon County, will say, we are just about finishing the survey of this tract, but it will be several weeks before we will know much</li> </ul>

	<p>about. If you care to submit an offer for this tract, you can do so through me or you can take the matter up directly with Mr. E.H. Simmons, care Simmons Hardware Co., St. Louis, Mo.”</p>
204.09231919.24	<ul style="list-style-type: none"> <li>• To: C.H. Wilson</li> <li>• From: J.N. Esselstyn</li> <li>• “I hardly think the Company would consider an offer at the price you mention, however if at any time you care to make an offer in proportion to the commercial value of the land your offer will be considered.”</li> </ul>
204.11291919.25	<ul style="list-style-type: none"> <li>• To: Tom Taylor</li> <li>• “The entire holdings of the Company are for sale, and, in ordinary times, the deGraffenried Tract would be for sale. Owing, however, to the shabby treatment that we think we have had from some of the Lyon county officials, we could not name any prices on any of our Lyon county property until we fight this thing out to a finish. So that just at present, the deGraffenried Tract is not for sale.”</li> <li>• With three letters attached</li> </ul>
204.11291919.26	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “The attached copy of letter written to Mr. Tom Taylor explains itself and answers yours of November 26<sup>th</sup>, File 204.”</li> </ul>
204.12021919.27	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of the Geo. Braboy property and the sale of sale of irregular pieces of Company land. In order to bring out several points in regard to the sale of land I am enclosing two tracings showing four propositions which have been received during the last year. There have been many other propositions which can be followed up, but I have selected these four cases, because they are all at the extreme southern end of the property and they will be the best lands to dispose of in this way.”</li> </ul>
204.12081919.28	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Harry Wallace</li> <li>• “I desire to purchase a lot of about two acres on which to build a residence. The only hope that all outsider like myself can entertain is that getting land from The Hillman Land and Iron Company. So I desire that you lend me your assistance in purchasing a lot of The H.L. and I. Co. to be located on the north side of the State Road opposite the Claud Gordon property and to extend north for enough to embrace a small portion of the</li> </ul>

	<p>lower part of the hollow just north of John Kelly's Stock Barn and Residence. About 4/5 of this two acres would be on the hills. I will give Thirty Five Dollars in cash for the two acre lot."</p>
204.12101919.29	<ul style="list-style-type: none"> <li>• To: Harry Wallace</li> <li>• From: J.N. Esselstyn</li> <li>• "...regarding the purchase of land near Golden Pond. I do not think the Company would consider selling the land you desire to purchase, as it would cut off the only means of getting to the main road from quite a large tract of land, however just as soon as the roads are good enough to come to Golden Pond, I will come to see you and perhaps we can find a place that will be satisfactory to you that the company will be will to sell."</li> </ul>
204.01291920.30	<ul style="list-style-type: none"> <li>• To: Simmons Hardware Company</li> <li>• From: Ezzell-Vance Realty Company</li> <li>• "We have understood that you own quite a large body of timber land in Kentucky between the Tennessee and Cumberland Rivers. We would like to know if it is on the market and if you would be interested in selling the timber or the land as a whole? We have a partial prospect, provided your prices and terms would be satisfactory."</li> </ul>
204.02011920.31	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.N. Esselstyn</li> <li>• "You will remember some time ago we talked of the possibility of selling a tract of land to Mr. Euen Rhodes, of Golden Pond. Mr. Rhodes was here Friday night to talk over the matter, his previous offer was \$5.00 per acre but in talking the matter over with him I told him the price was not very attractive, and if he could give more, to put his offer in writing and then we would be in a position to consider it. I expect to hear from him in a few days."</li> </ul>
204.02021920.32	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Euen Rhodes</li> <li>• "In regard to that land I was speaking to you about I have looked at it and I am sending you a cash price which I consider is a fair one I will give \$7,000.00 Seven Thousand Dollars for the survey laying between the Calloway &amp; Eggners Ferry Roads out to Mr. B.U. Mitchell's. Mr. John Joyce's and Mr. A, Schrag'n's places, I think this a good price for this land because you all have had five saw mill sets on this survey. I will close leaving the matter before you."</li> </ul>
204.02021920.33	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> </ul>

	<ul style="list-style-type: none"> <li>• “Please wire Mr. Simmons that twice be in Kutawa or Eddyville Monday if possible. Our wire across river broken by sleet. Have written him. Regarding land Rhodes wants to buy. I don’t think it possible to get into it with weather settles and Mr. Mitchell and Bob are in better shape than at present. Will talk to you about it when come down.”</li> </ul>
204.02041920.34	<ul style="list-style-type: none"> <li>• To: Euen Rhodes</li> <li>• From: J.N. Esselstyn</li> <li>• “This is to acknowledge receipt of your letter of the 2<sup>nd</sup> in which you make an offer of \$7000.00 cash for a certain tract of land between the Egner’s Ferry Road and the Calloway Ferry Road, which contain about 1360 acres. I will take this matter up with Mr. Simmons and advise you of his decision as soon as possible.”</li> </ul>
204.02041920.35	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.N. Esselstyn</li> <li>• “Have wired Mr. Simmons as per your request. Received a letter from Ewen Rhoades this morning, putting his offer in writing, which is \$7,000.00 cash for the land between the Egner’s and Calloway Ferry Roads, as described in my letter to you of the 1<sup>st</sup>. He is the only prospective purchaser of this land that I know of, but who is with him in the deal I do not know.”</li> </ul>
204.02051920.36	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.N. Esselstyn</li> <li>• “This morning I am in receipt of a letter from a Gentlemen in Golden Pond, making an offer of \$5.00 per acre for the irregular ridges south, from a line from J.R. Newton’s corner at Pleasant Valley to C.H. Colson’s north-west corner to the Egner’s Ferry Road near Carl Bogard’s.”</li> </ul>
204.02051920.37	<ul style="list-style-type: none"> <li>• To: Euen Newton</li> <li>• From: J.N. Esselstyn</li> <li>• “Acknowledging receipt of your letter of the 1<sup>st</sup>, making an offer of \$5.00 per acre for a portion of the company lands near Golden Pond. You describe the land as follows: “From J.R. Newton’s corner at Pleasant Valley School house to C.H. Colson’s North-west corner including all the land belonging to the Company from the Cothran place to Golden Pond all the land to State Road back to Carl Joyce place.”... Just at this time I cannot give you any definite answer on the sale of this land, because, before submitting your offer to St. Louis, it will be necessary for me to go over the land that I make an intelligent report on the same, and there is</li> </ul>

	<p>some of this same land, for which we have received a much better offer.”</p>
204.02051920.38	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Euen Newton</li> <li>• “I want to buy all the land from J.R. Newton’s corner at Pleasant Valley School house to C.H. Colston’s north west corner in checking all the land belonging to the Co. from Cothran place to Golden Pond and all the land to State Road back to Carl Joyce place. If this land is for sale I would like to buy it I will pay \$500 per acre cash.”</li> </ul>
204.02051920.39	<ul style="list-style-type: none"> <li>• To: Ezzell-Vance Realty Company</li> <li>• From: Hillman Land Company President</li> <li>• “Answering your inquiry of January 29<sup>th</sup>, we own quite a large body of land between the Cumberland and Tennessee Rivers in the southern part of Lyon and northern part of Trigg Counties. Yes, this property is for sale, and if you have a client sufficiently interested to see the property we will be glad to take the matter up with you.”</li> </ul>
204.02061920.40	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: E.H. Simmons</li> <li>• “Noting the attached, do you know anything about those people. I am sending this to you as one of the men’s names is Vance.”</li> </ul>
204.02071920.41	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Acknowledging receipt of your letter of the 6<sup>th</sup>, enclosing copies of correspondence with The Ezzell-Vance Realty Co., of Paducah. I do not know anything about these people, never heard of them before.”</li> </ul>
204.02131920.42	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.H. Heath</li> <li>• “Yours of the 7<sup>th</sup> at hand, in reply will say that I have been over part of this land, and believe that I am in a position to pay you as much for this tract of land as any one, as I have a party near this land, that would go in with me on the deal; also will be in shape to pay cash.”</li> </ul>
204.02151920.43	<ul style="list-style-type: none"> <li>• To: J.H. Heath</li> <li>• From: D.W. Layton</li> <li>• “Replying to yours of the 7<sup>th</sup> regarding 1360 Acres of land and your inquiry as to price. I am not authorized to say anything to you about it officially and don’t myself know about price, the facts are that the Company has us...price on any land that I know of.”</li> </ul>
204.02151920.44	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> </ul>



	<ul style="list-style-type: none"> <li>• “Enclose herewith letter from Mr. Heath and my reply regarding the 1360 acre on which Euen Rhodes made his bid. I don’t know who the party “near the land” is. Please place in your files regarding this.”</li> </ul>
204.02251920.45	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “It will not be possible to get to...today will come on Jenny Grays boat from Four a.m. We are...”</li> </ul>
204.03171920.46	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Euen Rhodes</li> <li>• “I will write you in regard to the land. I think I offered you all a fair price the first time. But ties has advanced since then. So I guess it is worth some more or Mr. Heath &amp; Mays thought so. I will give more than Mr. Heath offered. But I would like for you all to set a price that you are willing to sell at.”</li> </ul>
204.03171920.47	<ul style="list-style-type: none"> <li>• To: Euen Rhodes</li> <li>• From: J.N. Esselstyn</li> <li>• “Acknowledging receipt of your letter of the 14<sup>th</sup>, regarding the Purchase of land. I am quite sure the Company will not place a price on the property. As soon as I hear from St. Louis, I will advise you and if you care to make another offer for the property it will be considered.”</li> </ul>
204.03171920.48	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.N. Esselstyn</li> <li>• “A few days ago I had another call from Euen Rhodes, who came to see about the purchase of land south of the Egner’s Ferry Road in Trigg County. He seemed to know all about the Heath &amp; Mays offer on the land and asked what their price was but I did not tell him in plain English, but intimidated that they had raised his offer about \$1.25 per acre and told him that he had better go back and look the land over again to see if he could not raise his offer.”</li> </ul>
204.03221920.49	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “Yours of the 18<sup>th</sup> File no. 204. Mr. Simmons is in a way advised of the offers made by Rhodes and Heath. I wrote him asking him if to provide money for the conduct of affairs he preferred to raise it through sale of this or land, telling him of the situation as to the bids, that you were fully acquainted with the situation, and if it was his desire to sell land to please advise you.”</li> </ul>
204.03221920.50	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: J. Guthrie Wallace</li> </ul>

	<ul style="list-style-type: none"> <li>• “Would you sell the Hillman Land Co’s land commencing at the SW Corner of WN McCloud’s farm &amp; running a straight line to the N.W. corner of J.M. Forguson’s farm including all the land East of said line belonging to the Company. The Bleidt Bros &amp; myself wish to buy this &amp; also would like to know the number of acres. We wish to buy this for a ranch.”</li> </ul>
204.03231920.51	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: J.N. Esselstyn</li> <li>• “Today I have received a letter from Mr. Guthrie Wallace regarding the purchase of Company land near Bleidt, he stated he had written you and you had referred him to me, so I assume you are familiar with what he wants.”</li> </ul>
204.03231920.52	<ul style="list-style-type: none"> <li>• To: Guthrie Wallace</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of a tract of land located east of a line from the North-west corner of W.N. McCloud to the North-west corner of F.M. Forguson. Such a tract would contain something between 925 and 950 acres the exact area could not be determined until the tract was cut off.”</li> </ul>
204.03241920.53	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Euen Rhodes</li> <li>• “I will make you another price on the land between the Eggners Ferry and Calloway roads I will give \$9000.00 Dollars for it. And I will give \$1000.00 for the other end of this land after I get this land between the roads I would like to know as soon as possible.”</li> </ul>
204.03261920.54	<ul style="list-style-type: none"> <li>• To: Euen Rhodes</li> <li>• From: J.N. Esselstyn</li> <li>• “I am sorry I cannot give you an answer on this matter at this time, but Mr. Simmons has been away from St. Louis and up to the present time I have received no reply to the letters regarding this matter, but I will advise you just as soon as I hear from him, or if anything now developed in the case.”</li> </ul>
204.03271920.55	<ul style="list-style-type: none"> <li>• From: D.W. Layton</li> <li>• “C.H. Colson wants land towards Mrs. Cotham. 6.00. Bob Lofton wants land toward Nutchumm. 10.00.”</li> </ul>
204.03311920.56	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: Perry Futrell</li> <li>• “I want to buy a piece of land from the Hillman Land Company. The piece I want to buy lays between the George Oakly Place and Curley Colson if you can find out what they want for it let me know per acre or so much for what lays in there...”</li> </ul>
204.04031920.567	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> </ul>

	<ul style="list-style-type: none"> <li>• From: D.W. Layton</li> <li>• “Enclose note from Perry Futrell another prospective purchaser of land. Am not replying won’t you answer him and file with others. No word from Mr. Simmons or Mr. Long and myself hoping to hear any.”</li> </ul>
204.04051920.58	<ul style="list-style-type: none"> <li>• To: Perry Futrell</li> <li>• From: J.N. Esselstyn</li> <li>• “Mr. Layton has referred to me your letter of March 31<sup>st</sup> regarding the purchase of land between the Geo. Oakley and Chas. Colson places. If you refer to the entire ridge located on the northerly side of the Geo. Oakley, Kan Oak;ey and Mrs. Cothran, I do not think it would be possible for you to purchase all of it, as there are other parties who are considering the purchase of a part of the same land, and it is the policy of the Company to sell to the adjoining property owner, when the land id for sale and the adjoining property wants it.”</li> </ul>
204.04061920.59	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: J. Guthrie Wallace</li> <li>• “Yours of the 23<sup>rd</sup> of March received and contents carefully considered. Not knowing the portion of land other parties wish to buy within the area want to purchase. I am at a loss to make separate bids for land and timber. We believe (with the exception of two small strips) that the timber has been cut closer than on other lands of the Company’s.”</li> </ul>
204.04061920.60	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Perry Futrell</li> <li>• “What part of the land did you have a bid on and how many acres are they back there and what terms could the land be sold off on the side next to Chas Colson and Joe Ahart I couldn’t give as much for the rest as I could for it for it is the best land but I make you a bid on the land when I hear from you whether we...”</li> </ul>
204.04081920.61	<ul style="list-style-type: none"> <li>• To: Guthrie Wallace</li> <li>• From: J.N. Esselstyn</li> <li>• “Up to the present time I have receive no reply from St. Louis regarding the possible sale of other parcels of land and until I know about the others tracts it will be useless to submit your offer, however if I have the opportunity to submit your offer withing the next 30 days, the time you specify, I will be glad to do so and advise you of the results.”</li> </ul>
204.04091920.62	<ul style="list-style-type: none"> <li>• To: Perry Futrell</li> <li>• From: J.N. Esselstyn</li> <li>• “The other parties who have wanted a part of the same land as you want, have not stated just what they want,</li> </ul>

	so I am unable to give you any information as to what they want or what there would remain for you to buy.”
204.04161920.63	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: L.B. Peal</li> <li>• “Kind friend would your company sell the land lying between G.W. Birdsong’s and Furguson Springs. This tract of land would contain about Five Hundred Acres. That is if the Line runs from W.A. McClouds to the end of the lane on the road between here and Furguson Springs. “</li> </ul>
204.04101920.64	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: M.J. Lofton</li> <li>• “Myself and Robert Crenshaw wants to buy your land and timber if you have not sold some. Let me know they best bit your have on it and I will come down and see you I know all about this land and timber as I have been raised on it I know every acre of this land and timber. Let me know at once so I will know how to bid on the deal some say you have sold some and some say not. I had a letter from Taylor telling me to come and see you but I will not come unless I can find out the best bid that has been made at Paducah told me he was...”</li> </ul>
204.04191920.65	<ul style="list-style-type: none"> <li>• To: M.J. Lofton</li> <li>• From: J.N. Esselstyn</li> <li>• “Your letter of the 10<sup>th</sup>, addressed to Mr. Layton has been referred to me. As you do not state the location of the land you want to purchase I cannot say whether or not the Company has received any for it. We have received several offers for land which have been submitted to St. Louis, but up to the present time have received on information as to whether or not the offers will be considered. If you can describe the land you want to consider, by naming a few of the adjoining property owners, or by roads, I will know about where it is located.”</li> </ul>
204.04191920.66	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “They continue to come in – enclose two won’t you please handle the... Land and timber... Lofton seems to want the 1360.”</li> </ul>
204.04191920.67	<ul style="list-style-type: none"> <li>• To: L.B. Peal &amp; G.W. Birdsong</li> <li>• From: J.N. Esselstyn</li> <li>• “A tract of land located north of a line from McClouds North-west corner to the Fergerson-smith Bros. Corner near Fergerson Spring, to contain 500 acres would go to a line near Crooked Creek, and such a tract of land</li> </ul>

	would cut the Company property in two, therefore I do not think an offer for such a tract would be considered.”
204.04221920.68	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “This is to answer your letters of April 16<sup>th</sup> and December 2<sup>nd</sup> in regard to sale of land. You are right that things of this kind should have prompt attention and that we should treat the people down there in a courteous and prompt manner and should it be necessary you can indicate that the delay or fault is with me and not with you.”</li> </ul>
204.04221920.69	<ul style="list-style-type: none"> <li>• To: Eliston (J.N. Esselstyn?)</li> <li>• From: R.H. O’Bryan</li> <li>• “...write you in regard to a track of land none as the 80 acres likes survey I would like to buy 25 acres off of the west side near Higgans store if you will sell that little amount and if you will sell I will buy the whole 80 acres the money is ready to pay you for the land when the deed is made so come or let me hear from you by return mail.”</li> </ul>
204.04231920.70	<ul style="list-style-type: none"> <li>• To: R.H. O’Bryan</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of land near the Higgins store. At this time the Company will not consider selling this land however if you care to make a bid for the land, your bid will be on file if they should decide to sell any land in the near future.”</li> </ul>
204.04231920.71	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: L.B. Peal and G.W. Birdsong</li> <li>• “Gentlemen; would you consider a bid for a portion of this track of land, say beginning with Hook’s Corner No. 568, North side of Ferguson Spring Road near G.W. Birdsong House, and following his line to his and J.G. Lanes Corner No. 569 Thence with Lanes line to his middle corner No. 590, Thence West with Lanes line to his South West Corner No. 571. Thence run a line South to Hook’s and McCloud’s Corner. Thence East with Hook’s line to the beginning.”</li> </ul>
204.04251920.72	<ul style="list-style-type: none"> <li>• To: L.B. Peal &amp; G.W. Birdsong</li> <li>• From: J.N. Esselstyn</li> <li>• “The piece of land you now describe as desiring to purchase, I don’t not think will improve the shape of the Company property, but it is the policy of the Company to consider the desires of adjoining property owners in such matters, therefore it is possible that the company will consider an offer for this land, however it is my personal opinion, that to carry out the policy of the</li> </ul>

	<p>Company that portion of the land you desire, which adjoins Grant Land would improve the shape of Mr. Lane's property and he should be considered in this matter, to make this matter clear to you, the Company would not sell the same land to Mr. Land, without first finding out whether or not Mr. Birdsong wanted to buy that portion of the Land which adjoins his property, and such a policy is only fair to each of the adjoining property owners, for we appreciate the fact that most every land owner wants to improve the shape of his property whenever it is possible."</p>
<p>204.04261920.73</p>	<ul style="list-style-type: none"> <li>• To: Joe Mitchell</li> <li>• From: Euen Rhoads</li> <li>• "I have not heard from you all lately so I thought I would write. I heard that Bob Taylor said they would take 8.00 per acre if that is so let me know at once. I offered a little more than that for the lower end. I heard that another fellow said he would give 8.00 but I made Mr. Esselstyn a price little better than that. I want all of it and will give as much or more than anybody let me know what they want for it and give me a chance. Tell Mr. Esselstyn to write."</li> </ul>
<p>204.04271920.74</p>	<ul style="list-style-type: none"> <li>• To: Hillman Land Company</li> <li>• From: M.J. Lofton</li> <li>• "I received your favor of April 19<sup>th</sup>, and in response, would say the land that I wanted to buy, is 1350 acres of land lying between the Aurora and Calloway roads in Trigg County Ky. Bram Mitchells land is on the North side. Mrs Bessie Flinn is on the West side, and Miss Flinn and the Calloway road on the South side, the old Ross or Scram place on the East, land now owned Preacher Wallace. I am willing to pay \$6.50 per acre for the land."</li> </ul>
<p>204.04281920.75</p>	<ul style="list-style-type: none"> <li>• To: M.J. Lofton</li> <li>• From: J.N. Esselstyn</li> <li>• "...making an offer of \$6.50 per acre for about 1350 acres of land between the Eggner's and Calloway Ferry roads. We have several offers for this same tract of land, but up to the present time no decision has been reached regarding the matter and I think it will be several weeks before it is decided, but we will be very glad to advise you if this tract of land is to be sold."</li> </ul>
<p>204.04291920.76</p>	<ul style="list-style-type: none"> <li>• To: Euen Rhoads</li> <li>• From: J.N. Esselstyn</li> <li>• "Joe has handed me your letter of the 26<sup>th</sup> regarding the land you desire to purchase. In this letter to Joe, you state you have made an offer better than \$8.00 for the 1350 acres, such an offer would make the tract worth</li> </ul>

	<p>\$10,800.00 and the best price you have made, which we have of record in this office, is the one of \$9000.00 which you made under date of March 24<sup>th</sup>.”</p>
204.04301920.77	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: L.B. Peal and G.W. Birdsong</li> <li>• “You stated that a part of this track of land would improve the shape of Mr. Grant Lanes, property that it would and if we buy he may have the same at the same price we pay for the entire track. We estimate this track to contain about one hundred acres...”</li> </ul>
204.05011920.78	<ul style="list-style-type: none"> <li>• To: W.S. Nickell</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the lands of the Hillman Land Company near Grand Rivers. The only tract of land, near the School House, are the Cothran Tract and the tract on the Tennessee River where Joe Wells used to live, before the Suwanee Iron Company took it over under a lease. I should think these two tracts must be at least a quarter of a mile from the School House, so it may be that other parties own the land you refer to, however I under the impression that the land near the School House is a part of the original Town Site and the Company owns a number of town lots, but I am not familiar with their location.”</li> <li>• Attached is the letter that Esselstyn is in reply to from W.S. Nickell.</li> </ul>
204.05011920.79	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Euen Rhoades</li> <li>• “I received your letter Sat. I guess I got it mixed some I meant that I offered more than \$8.00 for the land below the Eggners Ferry Road. I offered \$10,000.00 for 1240 acres.”</li> </ul>
204.05051920.80	<ul style="list-style-type: none"> <li>• To: Euen Rhoades</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the land between the Eggners and Calloway Ferry Roads. I think this matter will be settled sometime this month that is the Company will decide whether or not they want to sell the land. I will advise you about the matter just as soon as I hear from St. Louis, and if they decide to sell, you will have ample time to meet any other offer that may have been made for the tract and time arrange for the money.”</li> <li>• Attached is the letter that Esselstyn is in reply to from Euen Rhoades.</li> </ul>
204.05081920.81	<ul style="list-style-type: none"> <li>• Piece of paper with drawn land boundaries and a small note stating “This is a piece of land made by one Joe Newton, he wants to buy it and offers \$100.00.”</li> </ul>

<p>204.05281920.82</p>	<ul style="list-style-type: none"> <li>• To: Hillman Land Company</li> <li>• From: A.C. Burnett</li> <li>• “I have some friends who are in the market for timbered lands suitable for cross ties. They have asked me to ascertain if the Hillman Land and Iron Company or the Hillman Land Company, will consider selling all the land it owns laying south and east of crooked creek and north of the Eggners Ferry and Canton Road, and west of Cumberland River. I am sending a rough sketch of the territory they would consider buying. They claim to have the money to pay cash for any property they see proper to buy. If you will consider selling this property kindly make me your best cash price to include a commission of 5% payable to me on consummation of the deal and I will submit it.”</li> <li>• Two copies</li> </ul>
<p>204.05291920.83</p>	<ul style="list-style-type: none"> <li>• To: A.C. Burnett</li> <li>• From: J.N. Esselstyn</li> <li>• “At this time, I do not think the Company will consider selling the tract of land you mention, however if they should, it would be necessary for the prospective purchaser to offer a price for the land to be considered by the Company.”</li> </ul>
<p>204.06031920.84</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “I have replied to Mr. Burnett letting him that the...had been referred and as soon as...could he had he would be advised.”</li> </ul>
<p>204.07101920.85</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: J.F. Heath</li> <li>• “I understand that your people are figuring on selling their land holdings in Lyon and Trigg Counties, if this is the case please make me your very best price on the tract of land between Egner’s Landing, or rather Ferry Road and Calloway Road; I understand that this is a separate tract from the main body. I would also like to have the price and terms on the entire tract.”</li> </ul>
<p>204.07111920.86</p>	<ul style="list-style-type: none"> <li>• To: J.F. Heath</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the sale of land in Lyon and Trigg Counties. Up to the present time no decision has been reached regarding the sale of land either in large or small tracts, but as soon as the matter is decided, I will advise you.”</li> </ul>
<p>204.08091920.87</p>	<ul style="list-style-type: none"> <li>• To: A.S. Hartt</li> <li>• From: W.W. Cato &amp; Son</li> <li>• “Your message received stating Mr. Simmons was out of the city. We have some parties that is buying coal</li> </ul>



	<p>adjoining the Baker Tract, they will take this tract along with the other if we can have it at \$35.00 per acre. This will be a cash proposition, they figure that they will be ready to take over the other property inside of two weeks.”</p>
204.08091920.88	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Fred Beshear</li> <li>• “I was calling you in regard, to the Companys coal land, is it for sale, if so what is the best price, on the tract known as the Baker Land, what is the acreage of this tract. I have a real prospect to sell this land if the price is right, Our friend Cato claims he has this land for sale, but I did not believe him, I am in a position to handle this deal. Send me a message tonight at 9 O’clock, through your Agent there to ours here, or by the postal, and I will be looking for it.”</li> </ul>
204.08091920.89	<ul style="list-style-type: none"> <li>• To: Fred Beshear</li> <li>• From: J.N. Esselstyn</li> <li>• “In reply to your letter of today regarding the sale of the Baker Tract, will say that at this time the Company is not selling any land however if you care to make an offer for this tract, you offer will be submitted to St. Louis, as the Company will not put a price on any of its property.”</li> </ul>
204.08101920.90	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Fred Beshear</li> <li>• “Just received your reply to my letter of yesterday, I wrote the letter hurriedly, and find that there was some points that I didn’t make clear, I had a party here looking at some adjoining land to the Baker tract, he was leaving last night, and wanted to know what it could be bought for before he left.”</li> </ul>
204.08241920.91	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “Attached you will find copy of memorandum in regard to Mr. R.S. Mason. Is this the man I have known who runs the shop in the Penitentiary? If so, give me what information you can about this. If Mr. Mason wants to buy the property it is for sale.”</li> <li>• Attached is the memorandum in regard to Mr. R.S. Mason</li> </ul>
204.08241920.92	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “During my absence from the city a telegram was received in my office from Chas. F. Cato, Dawson Springs; reading as follows: “have cash buyer for Baker Tract want best price.” To which my Secretary answered as follows: “E.H. Simmons absent from city. Have your</li> </ul>

	<p>buyer make offer for Baker Tract and I will submit to Mr. Simmons." Since that time nothing has been heard from Mr. Cato's client making an offer, but we have a letter from Mr. Cato dated August 9<sup>th</sup>, copy of which you will find attached."</p>
204.08251920.93	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• "At your convenience let me know how the survey came out that the Lyon County Surveyor (or Ex Surveyor) made of the 680 acre tract. Also, let me know whether you have any offers now on the various tracts of land which we or the owners want to straighten out the lines as per your letter of April 16<sup>th</sup>, 1919, File 204. In this letter you refer to tracts from 2 to 100 acres at whatever seems to you to be right and you can go ahead on any of them. I would like, however, to have you, in you weekly reports, keep me posted on any such sales you might make during the week, but do not wait on me simply use this means of keeping me posted."</li> </ul>
204.08251920.94	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• "...regarding Mr. R.S. mason, of Eddyville, who called at your office on August 6<sup>th</sup> to inquire about the Hopkins County owned by the Hillman Land Company. Mr. Mason is the gentle men who owns the Kentucky Whip and Collar Co. at the Penitentiary. A few days ago Mr. Mason told me of his being in St. Louis and his call at your office. Last winter Mr. Mason bought the Carbondale Coal Company at Sheriff's sale and is now operating it as the Mason Coal Mining Co."</li> </ul>
204.08251920.95	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• "...regarding Mr. Cato and the purchase of the Baker Tract. On the same day Mr. Cato wired you, I had a letter and telephone from Mr. Fred Beshear of Dawson Springs wanting a price on the Baker Tract as he had a cash buyer, and stated Mr. Cato was trying to get in on the deal and had stated that he, Cato, had the Baker tract for sale. Mr. Beshear is one of our very good friends in Dawson Springs and I told him that the Company would not put a price on the tract, but if he wanted to make a cash offer, it would be submitted to you. I have heard nothing more from him. I will be in Dawson Springs next Monday and will have a talk with Mr. Beshear."</li> </ul>
204.08261920.96	<ul style="list-style-type: none"> <li>• To: Dr. Wall</li> <li>• From: J.N. Esselstyn</li> </ul>

	<ul style="list-style-type: none"> <li>• “A few weeks ago when I was at Golden Pond, you spoke about buying the small piece of property across from your house, as I told you at that time, we have two other parties who want this same land, but we will try to take care of you all, if you can find something else you want, so I would suggest that you look around as see what you can find as a second choice.”</li> </ul>
204.08261920.97	<ul style="list-style-type: none"> <li>• To: Harry Wallace</li> <li>• From: J.N. Esselstyn</li> <li>• “Under date of December 8<sup>th</sup>, 1919 you wrote me regarding the purchase of a building site across the road from the Claude Gordon place and later you were here in Kuttawa and we talked over the matter. We have two other parties who want this same land and we want to give you all a chance to get what you want and I think we will be able to find a place for each one of you to build.”</li> </ul>
204.08261920.98	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the sale of small tracts of land up to 100 acres or less. I have in my file of ‘Land Sale Prospects’ about 30 letters received during the past year, varying from 20 acres to 2000 acres, several of these letters are from different parties wanting the same tract of land but I think it is safe to say there are at least 10 real prospects which will result in sales, and I will take up some of the smaller ones at once.”</li> </ul>
204.08301920.99	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “Much obliged for your letter of August 25<sup>th</sup>, File 204 in regard to Mr. Mason. It is quite natural that he would not be interested in our Hopkins coal lands as they do not join his.”</li> </ul>
204.08301920.100	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “This is to answer your letter of August 25<sup>th</sup>, File 204 (Mr. Cato again). It is pretty hard for me to see how people like this can continue to make definite statements on paper without any foundation and facts behind them. I assume it is because they have no financial responsibilities and are judgment proof. We do not want to let an opportunity get away from us to sell any of these tracts and we are willing to make a price whenever we have a bona fide buyer, who has the cash and knows all about the property and is in the market.”</li> </ul>
204.08301920.101	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> </ul>

	<ul style="list-style-type: none"> <li>• “This is to acknowledge your letter of August 26<sup>th</sup>, File 204- Small tracts of land- up to 100 acres. It will be all right to go ahead with this when you get rid of more important matters. This is also to acknowledge your letter of August 26<sup>th</sup>, File 12, indicating that judgment against us was gotten on the 680 acres tract. I trust Judge Gordon will write me so I will know just what the situation was.”</li> </ul>
204.09011920.102	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Harry L. Wallace</li> <li>• “I shall be glad to see you any day this week. I’d be very glad to get a place for a location so I could begin building this fall. So here is hoping that we may be able to do some business.”</li> </ul>
204.09131920.103	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “Please keep me posted from time to time as to the effect the advertisement offering our Lyon County property for sale is making. Also, at your convenience, investigate the possibilities later on of making open offers in the Lyon County paper for some farms that are very much under value.”</li> </ul>
204.09131920.104	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: D.W. Layton</li> <li>• “Yesterday Mr. W.D. Smith living out in the Coaling on Smith Creek came to see me, and to ask if the Hillman Land in Lyon was for sale as a separate proposition, and wanted to know the price if it was – my answer was that both Hillman &amp; DeGraffenreid were for sale jointly, the price being \$425,000.00 as advertised, and would be conveyed without talk if the money was tendered. Mr. Smith by the way has always been friendly, several years ago we sold him a tract of land on the Tenn. River.”</li> </ul>
204.09141920.105	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: E.H. Simmons</li> <li>• “...in regard from W.D. Smith representing others in regard to purchase of Hillman Lands in Lyon County. I naturally expected that you would have some inquiries but do not believe that they will materialize. It might be well for you to see Mr. Smith indicating to him that it would be to his advantage or to the parties he represents to make up their minds one way or the other before the 23<sup>rd</sup> of October, the date specified in the advertisement of the sale of the property.”</li> </ul>
204.09141920.106	<ul style="list-style-type: none"> <li>• To: D.W. Layton</li> <li>• From: E.H. Simmons</li> </ul>

	<ul style="list-style-type: none"> <li>• “I naturally expected that you would have some inquiries but do not believe that they will materialize. It might be well for you to see Mr. Smith indicating to him that it would be to his advantage or to see parties he represents to make up their mind one way or the other before the 23<sup>rd</sup> of October, the date specified in the advertisement of the sale of the property.”</li> </ul>
204.09151920.107	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to yours of the 13<sup>th</sup>, regarding the announcement in the Lyon County Herald. Up to the present time there has been no offers, I understand there was some talk on the street, that some of the local capitalists were thinking of forming a syndicate to buy the land, but up to date it is only talk and under the terms of the announcement we would hardly consider ‘talk’ any indication to buy, if any one wants to buy, they know the price and terms, and it is up to them to express their willingness to buy, on paper and showing their ability by putting up the money.”</li> </ul>
204.09161920.108	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “Uncle Billy talked pretty strong about Lyon Co. Hillman as a separate proposition and quite a while before he mentioned that to J.W. Tie Co.”</li> </ul>
204.09291920.109	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “Much obliged for yours in regard to Mr. J.H. Young of Grand Rivers offering \$40.00 per acre for about 15 acres of the Cothran Tract. Just at present we would not be willing to sell the better part of the Cothran Tract without the poor part.”</li> </ul>
204.10021920.110	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the sale of 15 acres of the Cothran Tract to Mr. J.H. Young at \$40.00 per acre. Yesterday I was on the Cothran Tract and looked over this piece of land, I found it to be as good as any of the River Bottom land on the tract and I think 955 of it is capable of cultivation and I should judge about one half of it is planted to corn this year.”</li> </ul>
204.10141920.111	<ul style="list-style-type: none"> <li>• To: R.T. Lofton</li> <li>• From: J.N. Esselstyn</li> <li>• Enclosed find sketch of the land you stated you desired to purchase, when I saw you last week. The numbers on the sketch are the numbers of the Iron Pipe Corners which mark the boundary lines of the tract with the</li> </ul>

	<p>adjoining property owners. The red area shows on the sketch contains 151.41 acres. If you still desire to purchase this land please look it over and let me know promptly the best price per acre you will give for it.”</p> <ul style="list-style-type: none"> <li>• Attached is the letter that J.N. Esselstyn to replying to from R.T. Lofton.</li> </ul>
<p>204.10191920.112</p>	<ul style="list-style-type: none"> <li>• To: John W. Kelly</li> <li>• From: J.N. Esselstyn</li> <li>• “This morning in our conversation you stated you would like to buy some of the land in the hollow back of your house, perhaps you were not serious about it, but if you were, and really want some of this land, if you will advise me by mail about how may acres you want and about how much you would be willing to pay for it, I will see what can be done in regard to the matter.”</li> </ul>
<p>204.10191920.113</p>	<ul style="list-style-type: none"> <li>• To: W.J. Jones</li> <li>• From: J.N. Esselstyn</li> <li>• “Yesterday I was up between the Rivers and learned from your son that you were visiting at Barlow. Some time ago you wrote us regarding the purchase of the piece of land south of your place and north of your mothers place and Mrs. McWaters, at that time the Company was undecided as to whether they would sell some of the irregular pieces of land and I advised you that if this land was offered for sale that I would let you know. The Company has decided to sell some of the irregular pieces of land to adjoining property owners who may desire to purchase them.”</li> </ul>
<p>204.10201920.114</p>	<ul style="list-style-type: none"> <li>• To: Arthur Dunn</li> <li>• From: J.N. Esselstyn</li> <li>• “Some time ago you wrote me regarding the purchase of a tract of land containing 45 acres which is located south of W.J. Jones place and north of McWaters and east of the Lambkin place. I was up between the Rivers yesterday but failed to find you to tell you that the Company was now going to sell some of the irregular tracts of land to adjoining property owners who may desire to purchase them.”</li> </ul>
<p>204.10201920.115</p>	<ul style="list-style-type: none"> <li>• To: Willie McWaters</li> <li>• From: J.N. Esselstyn</li> <li>• “Some time ago you spoke to Joe Mitchell about purchasing the piece of land north of your mothers place and south of W.J. Jones place which contains 45 acres. At that time the land was not for sale, but the Company has decided to sell some of the irregular pieces of land to adjoining property owners if they desire to purchase.”</li> </ul>

204.10201920.116	<ul style="list-style-type: none"> <li>• In our conversation on Monday you express a desire that you would like to buy a few acres of land on the north side of your property which would strengthen up the lines of your property. I am enclosing herewith a sketch of the north side of your property, the numbers on the sketch show the numbers on the iron pipe corners which mark the boundaries on the ground.”</li> </ul>
204.10201920.117	<ul style="list-style-type: none"> <li>• To: K.T. Oakley</li> <li>• From: J.N. Esselstyn</li> <li>• “Monday when I saw you, you expressed a desire to purchase the land between your place and Joe Ahart’s, or that you and Mr. Ahart wanted to purchase this land.”</li> </ul>
204.10201920.118	<ul style="list-style-type: none"> <li>• To: C.H. Colsen</li> <li>• From: J.N. Esselstyn</li> <li>• “In our conversation on Monday night you stated you would like to buy a few acres of land on the south side of your property to straighten your boundary line.”</li> </ul>
204.10241920.119	<ul style="list-style-type: none"> <li>• To: Euen Rhoades</li> <li>• From: J.N. Esselstyn</li> <li>• “Some time ago you wrote us regarding the purchase of land between the Eggners and Calloway Ferry Roads, at that time the land was not for sale but if you are still interested in the purchase of this land, we will be glad to have you write us again as to purchase and make a bid for the same on the price per acre.”</li> </ul>
204.10241920.120	<ul style="list-style-type: none"> <li>• To: Perry Futrell</li> <li>• From: J.N. Esselstyn</li> <li>• “Last spring you wrote us regarding the purchase of land between the old Geo. Oakly place and C.H. Colson’s.”</li> </ul>
204.10241920.121	<ul style="list-style-type: none"> <li>• To: R.T. Lofton</li> <li>• From: J.N. Esselstyn</li> <li>• “Last spring you wrote us regarding the purchase of the tract of land located between the Eggner’s and Callaway Ferry Roads.”</li> </ul>
204.10241920.122	<ul style="list-style-type: none"> <li>• To: J.E. Heath</li> <li>• From: J.N. Esselstyn</li> <li>• “Some time ago you wrote us regarding the purchase of a tract of land between the Eggner’s Ferry Road and the Callaway Ferry Road and also land north of the Eggner’s Ferry Road at that time this land was not for sale.”</li> </ul>
204.10241920.123	<ul style="list-style-type: none"> <li>• To: Geo. Jones</li> <li>• From: J.N. Esselstyn</li> <li>• “The land which you wanted to consider the purchase of is shown in re and contains 53.93 acres. If you still want to purchase this land please look it over and write me</li> </ul>

	promptly the best price you can pay for it, as we have other parties who are considering the purchase of a larger tract of which this is a part.”
204.10241920.124	<ul style="list-style-type: none"> <li>• To: R.W. Conner</li> <li>• From: J.N. Esselstyn</li> <li>• “If you still desire to purchase this land I wish you would look it over and let us know promptly the best price per acre you can pay for it as we have other parties who are considering the purchase of a larger tract of which this is a part.”</li> </ul>
204.10261920.125	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: D.W. Layton</li> <li>• “Joe Newton is here regarding 8 or 10 acres of land adjoining his piece...claims will straighten Co. line. Also is ready to sign...”</li> </ul>
204.10281920.126	<ul style="list-style-type: none"> <li>• To: Geo. Jones</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of land adjoining your father’s property. As I wrote you a few days ago, we have other parties considering the purchase of a large tract of land, therefore just at this time we cannot consider the offer you have made of this land.”</li> </ul>
204.10281920.127	<ul style="list-style-type: none"> <li>• One letter from Geo Jones and two letters from Perry Futrell. All three are attached together and detail that they are considering the purchase of some acres that the Hillman Land Company has up for sale. All three are addressed to J.N. Esselstyn.</li> </ul>
204.11271920.128	<ul style="list-style-type: none"> <li>• To: Perry Futrell</li> <li>• From: J.N. Esselstyn</li> <li>• “When you look this land over again, I think you will agree with me that the 368.22 acres are reasonably worth \$15.00 per acre which would make the purchase price \$5523.20.”</li> </ul>
204.11291920.129	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: A.J. Cork</li> <li>• “Do you want to sell that track of land running from the Campbell Place following the Dover Road to the county line if you do write me your price with half down it joins widow qualls and Campbell the Campbell. I am speaking of is the one that has some fences up.”</li> </ul>
204.11301920.129	<ul style="list-style-type: none"> <li>• To: A.J. Cork</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of a part of the Cothran tract. At the present time the Company does not care to consider the sale of a small portion of the Cothran tract, unless perhaps you should make an exceptionally attractive offer for the same.”</li> </ul>



<p>204.12041920.130</p>	<ul style="list-style-type: none"> <li>• To: G.W. Higgins</li> <li>• From: J.N. Esselstyn</li> <li>• “As soon as you have looked the tract over and advise me of the best price per acre you can pay for this tract, I will take the mapper up and see what can be done about it.”</li> </ul>
<p>204.12041920.131</p>	<ul style="list-style-type: none"> <li>• To: R.H. Taylor</li> <li>• From: J.N. Esselstyn</li> <li>• “‘Bishop’ G.W. Higgins, wants to purchase the 501 acre shown in red on the sketch and as soon as he has looked it over he will submit a price per acre of it. In order that we may have the best authentic information regarding the value of the timber on this tract, I wish you would look it over and advise me as soon as possible, what you consider a fair sale price per acre, also give me any reason that may come to your mind if you think this land should not be sold, by that I mean, would the selling of the tract cut off any roads, or in any way interfere with the tie business on the adjoining Company property.”</li> </ul>
<p>204.12091920.132</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.R. Bleidt</li> <li>• “We wrote you some time ago about purchasing a tract of land from F.M. Forguson’s line to McClouds line. Do you wish to make that kind of a deal? Give me a price.”</li> </ul>
<p>204.12111920.133</p>	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: B.H. Taylor</li> <li>• “Your letter of December the 4<sup>th</sup>, received and note the as to the land south of Bob Loftons. I have looked over this land very carefully and to my judgment there are 20 ties per acre. We are now making ties on this land and it is costing us 30 cents to put said ties on the river, but this job can’t be cleaned up for this, I consider that it will cost at least 40 cents to put out everything and make a cleanup of this land.”</li> </ul>
<p>204.12111920.134</p>	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Today, Joe Wells was here to give me some information regarding the adjoining properties of the Cothran and Andy Smith tracts, to be used in the tas case next week, in the course of his conversation be brought up the subject of the town lots in Grand Rivers owned by the Company and stated he would like to buy the four lots fronting on the railroad. He claims the company owns these four lots and he offers \$100.00 for them, he owns the adjoining property and is running a little store. When I first came here I remember there was a drug store</li> </ul>

	located on these lots, but it was removed at the time the big R.R. cut was put through the town.”
204.12161920.135	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “This is to answer your letter of December 11<sup>th</sup>, File 204. While at present we do not want to sell the four lots in the town of Grand Rivers, I will take it up with you the first time we get together if you will remind me.”</li> </ul>
204.12191920.136	<ul style="list-style-type: none"> <li>• To: R.H. Taylor</li> <li>• From: J.N. Esselstyn</li> <li>• “This is to acknowledge receipt of and thank you for your letter of the 11<sup>th</sup>, regarding the timber on the tract of land near Ironton, which ‘Bishop’ Higgins wanted to purchase. I was up there last week to deliver the deed to the 21 acres sold him, but he said nothing about the purchase of this larger tract, so I do not consider there is much of a prospect of selling him any more land, and I doubt very much whether we could agree on a price for the land you looked over, however if there is anything more develops in the matter, I will advise you.”</li> </ul>
204.12191920.137	<ul style="list-style-type: none"> <li>• To: E.R. Bleidt</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to your letter of the 9<sup>th</sup> regarding the sale of the land between F.M. Forguson’s and W.N. McCloud’s, will say that at this time this tract is not for sale.”</li> </ul>
204.01081921.138	<ul style="list-style-type: none"> <li>• To: Hillman Land Company</li> <li>• From: George Cossey</li> <li>• “As there is about eight or ten acres of land joining John Cossey and F.M. Forguson in a little corner that I would like to buy in order to straighten the lines I will pay its worth for it at this date and all so and this body of land joining me now and it contains about one hundred and twenty line acres more or less and I will all. So pay its worth at this date if you should like to make this deal let me know at once.”</li> </ul>
204.01121921.139	<ul style="list-style-type: none"> <li>• To: George Cossey</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to your letter of the 8<sup>th</sup> regarding the sale of land will say that if the small piece of land which you refer to is adjacent to and west of the old Ira Newton place, which is now owned by John Cossey and west of D.E. Forergusons and east of the original land of John Cossey bounded by the Company’s corners Numbers 508-509-510-511 and 512, this piece of land contains 10.37 acres.”</li> </ul>
204.01161921.140	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: J.B. Kelley</li> </ul>

	<ul style="list-style-type: none"> <li>• “in regard to this piece of land I have looked over the most of it you come up I will look over it again and I will make you a price and I think we can trade if you are not too high on it you know the condition of everything now of course I know you are a reasonable man I also posted and its useless of me saying anything about the conditions of country now so let me know when you can come.”</li> </ul>
204.01181921.141	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: G.W. Higgins</li> <li>• “This land that lays back here by Bob Lofton and John Chambers and the Tom Mitchusson’s place I will give you \$6.80 per acre for it.”</li> </ul>
204.01211921.142	<ul style="list-style-type: none"> <li>• To: J.B. Kelley</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to your letter of the 16<sup>th</sup>, will say that I will come up to Golden Pond as soon as the roads will permit, but that is rather doubtful, but if this fine weather continues we ought to be able to get over there sometime next month.”</li> </ul>
204.01211921.143	<ul style="list-style-type: none"> <li>• To: G.W. Higgins</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the purchase of the tract of land south of Tom Mitchusson’s and John Chambers and north of Bob Lofton’s and east of Henry Rhodes, John Newton and the old J.A. Higgins place. This piece of land contains 151.41 acres. It strikes me that your price is too low, as there is some good timber on this land, but I will look it over as soon as the roads will permit and will let you know about it.”</li> </ul>
204.01211921.144	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Mr. G.W. Higgins of Golden Pond has made an offer of \$6.00 per acre for the 151.41 acres represented by the enclosed sketch. This piece of land is located in Trigg County, on the Tennessee River side of the property, near Ironton Post office and about a mile or so south of the Lyon-Trigg County line. From the shape of the tract and the names of the adjoining property owners you will have no trouble in locating it on your map. It is nearly cut off from the main body of the property, expecting for the short space between corners No.144 to 159, which is shown by a dashed line on the sketch.”</li> </ul>
204.01219121.145	<ul style="list-style-type: none"> <li>• To: R.H. Taylor</li> <li>• From: J.N. Esselstyn</li> <li>• “‘Bishop’ Higgins has bobbed up again and this time wants to buy the 151.41 acres of land south of John</li> </ul>

	<p>Chambers and Tom Mitchusson and north of Bob Lofton's, as shown by the enclose sketch. As I remember this piece of land it is very rough and hilly and contains some good timber, but it is several years since I have been on it. At your convenience will you please look over this piece of land and advise me of your estimate of the timber on it."</p>
204.01221921.146	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• "This is to answer your letter of January 21<sup>st</sup>, File 204. Yes, you can go ahead selling this 151.41 acre tract but do not think you should make a definite decision until you find out about the timber. I will leave it to you to sell this at \$6.00 per acre or as much as you can get."</li> </ul>
204.01231921.147	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: C.H. Colson</li> <li>• "I have taken a notion to buy the land that we had the difference over. I talked to Ahart and Oakley about buying all of that and back there and they wouldn't do everything so I taken a notion that I would buy that part of it and give you ten dollars per acre provided you will take that for it. So answer soon and let me know what you will do."</li> </ul>
204.01251921.148	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: R.H. Taylor</li> <li>• "The land you speak of is very rough and hasn't much timber on it I think 1500 ties would get all the tie timber hickory. If this was my land any bid I could get would look good to me."</li> </ul>
204.01271921.149	<ul style="list-style-type: none"> <li>• To: R.H. Taylor</li> <li>• From: J.N. Esselstyn</li> <li>• "This is to acknowledge receipt of and thank you for your letter of the 25<sup>th</sup> regarding timber on the piece of land which 'Bishop' Higgins desires to purchase. If we sell this land to him reserve the right to use the roads which cross the land, as you have suggested."</li> </ul>
204.01271921.150	<ul style="list-style-type: none"> <li>• To: G.W. Higgins</li> <li>• From: J.N. Esselstyn</li> <li>• "Since writing you on the 21<sup>st</sup> we have had this piece of land looked over and we are still of the opinion that your price is too low, even at the present prices of ties. If you buy this land, we want you to make money out of it and we think that \$1000.00 would be a fair price, at which you could make some good money on the timber at the present time and have a good growth of young timber for the future."</li> </ul>
204.01281921.151	<ul style="list-style-type: none"> <li>• To: C.H. Colson</li> </ul>

	<ul style="list-style-type: none"> <li>• From: J.N. Esselstyn</li> <li>• "...regarding the purchase of land which adjoins your property. From your letter I am unable to tell just what land you want to buy and are willing to pay \$10.00 per acre for. I am enclosing a sketch of the entire ridge south of your place and I wish you would mark on this sketch of the entire ridge south of your place and I wish you would mark on this sketch just what you want to buy and return the sketch to me, then I can tell you the number of acres and can tell whether we want to sell it or not."</li> </ul>
204.02011921.152	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: C.H. Colson</li> <li>• "I received your letter and sketch and in reply will say I marked on sketch just where I want the land if I understand it right. To make you understand fairly well the land that I want is the land that we had the law suit about. I will pay you twelve dollars per acre for it be sure and let me know by return mail just what you will do about it."</li> <li>• Attached is the sketch from J.N. Esselstyn</li> </ul>
204.02031921.153	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: G.W. Higgins</li> <li>• "Since I have made you this price they have made about 200 ties I will be willing to give you the price I offered you but I don't feel like going up any after they have cut about 200 ties off of it I will pay you at the Bank of Birmingham so let me hear from you soon."</li> </ul>
204.02041921.154	<ul style="list-style-type: none"> <li>• To: C.H. Colson</li> <li>• From: J.N. Esselstyn</li> <li>• "This is to acknowledge receipt of your letter of the 1<sup>st</sup>, and to advise you that we do not care to sell you the land you mention as it will not improve the boundary lines of either our property or your own. We will be glad to consider the sale of the land next to you by running a line from corners 483 to 485."</li> </ul>
204.02051921.155	<ul style="list-style-type: none"> <li>• To: R.H. Taylor</li> <li>• From: J.N. Esselstyn</li> <li>• "This morning I am in receipt of a letter from Bishop Higgins regarding the land you looked over near Bob Lofton. The Bishop states that since he first wrote to me about it, on January 18<sup>th</sup>, that about 200 ties have been cut off this land and for that reason it is not worth as much now as it was a month ago."</li> </ul>
204.02061921.156	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Fred Beshear</li> </ul>

	<ul style="list-style-type: none"> <li>• “There is some new prospects in the Coal lands, up here, some parties have spent the past week looking over the Charleston country, and have come to me to know if I could get a price on The Baker tract and also on the mart young Tract, they think there is stripping proposition on The Young tract. They want a price on each tract separate, I know just how you feel about making prices, This is representative of The Nortonville People, and says they are going to buy this property if it can be had reasonable.”</li> </ul>
204.02071921.157	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: R.H. Taylor</li> <li>• “They have been 135 ties made and the tract of land Mr. Higgins speaks of.”</li> </ul>
204.02071921.158	<ul style="list-style-type: none"> <li>• To: Fred Beshear</li> <li>• From: J.N. Esselstyn</li> <li>• “...regarding the Baker tract. I am afraid the method of the Nortonville people to get a price on the Baker tract, is going to complicate matters for about a year ago they took the matter up directly with our St. Louis Office and I believe before that their Mr. Edwards had written to St. Louis about it, so under the circumstances, the Company would not consider doing any business with them excepting directly with them.”</li> </ul>
204.02081921.159	<ul style="list-style-type: none"> <li>• To: G.W. Higgins</li> <li>• From: J.N. Esselstyn</li> <li>• “Replying to your letter of the 3<sup>rd</sup> regarding the cutting of timber on the tract of land you wanted to buy, it is true that the Company is making some ties on this piece of land but they have not made the number of ties you state they have, and of course we would not stop making ties until you have advised us you are ready to accept the land at the agreed price.”</li> </ul>
204.04251922.160	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Mr. C.H. Wilson of Golden Pond wants to purchase the land shown in yellow on the enclosed sketch, as it adjoins his property. There are about 8 acres in the yellow area and he offers \$100.00 for it. From 75% to 80% of it is very steep hills, the remainder is a little hollow back of Mr. Wilson’s house and he has had a portion of it fenced for many years. There is a little timber on the hills, but not enough to warrant the price he offers, he wants it to square up his property and it will also improve the Company’s boundary lines.”</li> </ul>
204.04271922.161	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: A.S. Hart</li> </ul>

	<ul style="list-style-type: none"> <li>• “This is to acknowledge receipt of yours of April 25<sup>th</sup> in regard to inquiry for land near Golden Pond. Mr. E.H. Simmons is absent from the city at present but I expect him back in about a week or ten days. In the meantime, won’t you kindly keep me posted on any developments?”</li> </ul>
204.05101922.162	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “Replying to yours of April 25<sup>th</sup>, File 204 in regard to two tracts of land near Golden Pond, the one which C.H. Wilson wants to buy and the one which G.W. Oakley wants to buy. This is to authorize you to make the sale of these two pieces if you believe it is a good thing and will help square up the property, at whatever prices you think are right.”</li> </ul>
204.05131922.163	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “In accordance with your letter of the 10<sup>th</sup>, enclosed find deed to C.H. Wilson of Golden Pond for 7.95 acres, for your signature and the corporate seal.”</li> </ul>
204.05171922.164	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “I am enclosing deed to C.H. Wilson properly signed but it is not plain to me and I believe it would be well to consider changing it. The part which is not plain to me is the line which reads – ‘Containing 7.95 acres, including and excluding therefrom the Bogard Cemetery.’ I am not sure about this, as to whether the piece of property that we sold – that we own is 7.95 acres or whether it is 7.95 acres less a percentage of one acre occupied by the Bogard Cemetery, which as I understand it, is not our property.”</li> </ul>
204.05181922.165	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “This is to acknowledge receipt of your letter of the 17<sup>th</sup> enclosing deed to C.H. Wilson. I have rewritten the first page of the deed changing the wording of the acreage clause to meet your suggestion. The expression ‘included and excluded’ in a common expression in this country and is understood to mean that the description includes something that in excluded from the conveyance.”</li> </ul>
204.05191922.166	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: E.H. Simmons</li> <li>• “This is to acknowledge receipt of your letter of May 18<sup>th</sup>, File 204 enclosing revised copy of the first page of</li> </ul>

	the deed to C.H. Wilson, which I have substituted in place of the first copy.”
204.06061922.167	<ul style="list-style-type: none"> <li>• To: E.H. Simmons</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check from Mr. C.H. Wilson for \$100.00 in payment of 7.95 acres of land near Golden Pond.”</li> </ul>
204.01091923.168	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: T.G. Wallace</li> <li>• “I am in a position to handle a small tract of land or timber; if the Company wishes to sell I would buy a corner adjoining my tract of land commencing at W.J. Jones’s N.E. line or corner following his North to his W. Line thence N.W. line including land and timber in same.”</li> </ul>
204.01101923.169	<ul style="list-style-type: none"> <li>• To: T.G. Wallace</li> <li>• From: J.N. Esselstyn</li> <li>• “In reply to your letter of the 9<sup>th</sup> regarding the tract of land which you desire to purchase, will say that as I understand your letter, it would be the tract cut off by a line run from the Northwesterly corner of W.J. Jones or corner No. 557 to the Southwesterly corner of the Hooks estate or corner No. 557, such a tract would be bounded on the north by the Hooks Estate, on the east by Bleidt Bros and your Mother’s and on the South by W.J. Jones, and on the West by Hillman Land Company and would contain 130.57 Acres.”</li> </ul>
204.01201923.170	<ul style="list-style-type: none"> <li>• To: J.N. Esselstyn</li> <li>• From: Guthrie Wallace</li> <li>• “In reply to your letter of the 11<sup>th</sup>. Relative to the purchasing of land I will ask you to come up here and we will look over the tract together or will meet you in Kuttawa at a time designated by you.”</li> </ul>
204.UNDATED.171	<ul style="list-style-type: none"> <li>• Agreement between Hillman Land Company and P.L. Reed</li> <li>• I agreement that “the true and correct boundary or dividing lines between the tract of land, known and called a part of the John Scott survey owned by P.L. Reed”</li> </ul>
204.UNDATED.172	<ul style="list-style-type: none"> <li>• Address of Nile Newton</li> </ul>
204.UNDATED.173	<ul style="list-style-type: none"> <li>• Deed</li> <li>• Between the Hillman Land Company and C.H. Wilson</li> <li>• Two Copies</li> </ul>
204.UNDATED.174	<ul style="list-style-type: none"> <li>• Two hand drawn maps of land boundaries.</li> </ul>