

235.06271921.1	3x5.5 postcard From: F. M. McCawley To: Esselstyn Sir since making my order to you I find we need some fruit rings. Please get some to ? 5¢ and some at 10¢
235.07051921.2	Hillman Land & Iron Company – Hematite Store letterhead 7x8 list of items to order Signed by F. M. McCawley Noted on bottom in pencil: “All items checked ordered from M. Livingston & Co.” (original and copy)
235.07051921.3	Hillman Land & Iron Company – Hematite Store letterhead 7x8 list of items to order Signed by F. M. McCawley (original and copy)
235.07051921.4	Hillman Land & Iron Company – Hematite Store letterhead 7x8 list of items to order Signed by F. M. McCawley (original and copy)
235.07061921.5	From: Esselstyn To: H. Livingston & Co., / Paducah, Ky Please ship the following goods by freight to Kuttawa, Ky., with invoice mailed to Hematite Ky., and duplicate invoice to Hillman Land Company, S.W. Cor. 9 <sup>th</sup> & Spruce Streets, St. Louis, Mo. <list>. From this time all orders for our Hematite Store will come from our Kuttawa office.
235.07071921.6	M. Livingston & Co. / Wholesale Grocers letterhead From: M. Livingston & Co. To: Hillman Land Co., Attention Mr. J. N. Esselstyn We certainly appreciate the kind order you sent us on the 6 <sup>th</sup> and are making the shipment promptly, and billing same as per your instructions. We note you say you will give all orders from this on from the Kuttawa office and as per your request we are instructing our salesman Mr. Jesse Ullman to call on you each time he is in Kuttawa.
235.07181921.7	From: Esselstyn To: H. Livingston & Co. Please ship us the following by I. C. freight to Kuttawa, Ky. <list> If you cannot ship Gold Medal Flour this time you may substitute White Silk.
235.07191921.8	M. Livingston & Co. / Wholesale Grocers letterhead From: M. Livingston & Co. To: Hillman Land Co., Attention Mr. J. N. Esselstyn We were forced to cut out the Bacon Bellies as Heil’s Bacon Bellies are worth 22¢ per pound and Heil’s Smoked Butts at 14 ½ ¢ We were also forced to change your flour order and charge you with White Silk at \$9.95 per barrel. If you could use the meat at our prices, advise us and we will be pleased to ship promptly.
235.07201921.9	From: Esselstyn To: H. Livingston & Co.

	Acknowledge receipt of your letter of the 19 <sup>th</sup> regarding price of Bacon Bellies and butts. You may cut these two items from our order of 18 <sup>th</sup> as we cannot use them at your prices.
235.07231921.10	7x8.5 From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$30.88 in payment of your invoice of July 19 <sup>th</sup> , less discount of 43¢
235.09171921.11	From: Esselstyn To: M. Livingston & Co. / 113-15 N. First St. / Paducah, Ky Enclosed find check for \$18.60 in payment of your invoice of September 1 <sup>st</sup> , 1921.
235.10041921.12	From: Esselstyn To: M. Livingston & Co. Please send us by PARCEL POST to HEMATITE, KY 1 Doz. Pkgs H & K. Vacuum Packed Coffee @36¢
235.10071921.13	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$4.57 in payment of your invoice of 10/5/21
235.10081921.14	From: Esselstyn To: E. H. Simmons Enclosed find duplicate invoice of Livingston & Co. which they sent to Hematite instead of St. Louis. This is the invoice for which I sent you check to be countersigned yesterday.
235.10111921.15	From: Esselstyn To: M. Livingston & Co. Please ship us by freight to Kuttawa, Ky., at once <list>. Please mail invoice in DUPLICATE to Kuttawa. We are asking the Paducah Iron Co. to deliver to you one keg of mule shoes for shipment with the above. Please hold the above until they deliver them.
235.10121921.16	From: Esselstyn To: M. Livingston & Co. Please add to the order we mailed you last night 2 Doz Tall cans Argo Red Salmon @3.75. If the original order has been shipped, do not ship the above.
235.10151921.17	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$29.83 in payment of your invoice of 10/13/21 less cash discount of 47¢
235.10221921.18	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$43.87 in payment of your invoice of Oct 18th less cash discount of 58¢
235.11061921.19	From: Esselstyn To: M. Livingston & Co. Please ship us the following by freight to Kuttawa, Ky <list>. We are asking the Paducah Iron Company to deliver to you 1 keg of Horse shoes for shipment with the above.

235.11121921.20	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$48.09 in payment of your invoice of 11/7/21 less cash discount of 41¢
235.11211921.21	From: Esselstyn To: M. Livingston & Co. Please ship us the following by freight to Kuttawa, Ky <list>.
235.11261921.22	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$46.02 in payment of your invoice of 11/23/21 less cash discount of 82¢
235.12201921.23	From: Esselstyn To: M. Livingston & Co. Please ship us the following by Parcel Post to Hematite, Ky 100 Green Turtle Cigars, 50 Irvin Cobb cigars 8¢ size.
235.12241921.24	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$4.80 payment of your invoice of 12/22/21 less cash discount of 10¢
235.10101922.25	M. Livingston & Co. / Wholesale Grocers letterhead From: M. Livingston & Co. To: Hillman Land Co. We would like to know if you are receiving our catalog and supplement regularly. This information will help us in our mailing department and we are sure these postings will help you and will be to our mutual interest if you will give this catalog and supplement a little attention
235.10151922.26	From: Esselstyn To: M. Livingston & Co. Please ship us the following by freight to Kuttawa, Ky <list>. [first orange copy in file; earlier ones on acidic paper]
235.10161922.27	M. Livingston & Co. / Wholesale Grocers letterhead From: M. Livingston & Co. To: Hillman Land Co., Attention Mr. J. N. Esselstyn We certainly appreciate your kind order given us on your file #235 which will have our prompt attention and be forwarded to Kuttawa at once.
235.10201922.28	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$26.10 payment of your invoice of 16th less cash discount of 31¢
235.07111923.29	From: Esselstyn To: M. Livingston & Co. Please ship us the following by freight to Kuttawa, Ky <list>.
235.07121923.30	M. Livingston & Co. / Wholesale Grocers letterhead [new letterhead] From: M. Livingston & Co. To: Hillman Land Co Your kind order of the 11 <sup>th</sup> is having our usual prompt attention and we hope the goods will arrive in due time. Be sure to let us hear from you right along

	in the future when you need goods as we appreciate your business and want all we can get of it.
235.07141923.31	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$31.79 payment of your invoice of 12th less cash discount of 65¢. We note you shipped us Libby's Red Salmon instead of Argo, as ordered. We reserve the right to return this salmon if it does not prove satisfactory.
235.07181923.32	M. Livingston & Co. / Wholesale Grocers letterhead [old letterhead] From: M. Livingston & Co. To: Hillman Land Co., Attention Mr. J. N. Esselstyn Replying to your file #235, we have your check for \$31.97, discount 65¢ total \$32.62. Regarding the Libby's Red Salmon which we shipped you instead of Argo as ordered, which you say you have the right to return salmon if same does not prove satisfactory; this is OK with us. We simply did not want to disappoint you and we know that Libby's Red Salmon is just the same as Argo, only difference being the label and we trust you find that our statement is true.
235.09271923.33	From: Esselstyn To: M. Livingston & Co. Please ship us at once to Kuttawa, Ky., with invoice in Duplicate to same address the following - <list>.
235.09291923.34	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$15.43 payment of your invoice of 28th
235.09291923.35	M. Livingston & Co. / Wholesale Grocers letterhead [new letterhead] From: M. Livingston & Co. / P. M. Bray To: Hillman Land Co We thank you kindly for the order received this morning and same is having our prompt attention and going forward today.
235.09291923.36	From: Esselstyn To: M. Livingston & Co. In your September and October price list you quote Fancy Head Rice at 6.00 in 100 lb. bags and Spaced Cheese in 20 lb boxes at 30 cents. In your invoice to us of the 28 <sup>th</sup> , you charged us 6.50 for Fancy Head Rice and 31 cents for Spaced Cheese. We think we are entitled to a credit memorandum on both items.
235.09291923.37	Original of [235.09291923.36] on Hillman Land Company letterhead With notation in pencil by Esselstyn of amounts to be credited and red pencil "Cr a/c" and "71¢". Item is stamped as "received Oct 2 1923"
235.10031923.38	United, the Quality Tire / M. Livingston & Co. Incorporated, exclusive agents for Mansfield Cord letterhead From: M. Livingston & Co To: Hillman Land Co. We have yours of 29 <sup>th</sup> with enclosed \$15.43 which we have passed to the credit of your account with thanks. We hope this finds you getting along

	nicely, and that you will not fail to let us hear from you when you need goods.
235.10121923.39	From: Esselstyn To: M. Livingston & Co. Please ship us at once by freight to Kuttawa, Ky. With invoice in triplicate to the same address the following: <list>.
235.10131923.40	From: Esselstyn To: M. Livingston & Co. Please add to our order which we mailed you today 100 – 10# Friction Top Syrup Pails. We do not find these pails in your catalog, if you do not have them in stock, will you please get them for us, so the will be shipped with the balance of our order.
235.10201923.41	From: Esselstyn To: M. Livingston & Co. Enclosed find check for \$25.46 in payment of your invoice of 15th less cash discount of 23¢ and credit memo enclosed [235.09291923.37]
235.10231923.42	M. Livingston & Co. / Wholesale Grocers letterhead [new letterhead] From: M. Livingston & Co. To: Hillman Land Co We have yours of the 20 <sup>th</sup> with enclosed \$25.46 discount 23¢ total \$25.69 which we have passed to the credit of your account with thanks.