

237.07171921.1	7.5x8.5 From: Esselstyn To: H. P. Hawkins & Sons Please ship us at once by freight to Kuttawa, Ky., the following <list>. In the future all orders for our Hematite store will come from our Kuttawa office. Please mail invoice to Kuttawa, Ky., with duplicate invoice to Hillman Land Company, 9 th & Spruce Street, St. Louis, Mo. PS: we would like to receive your weekly quotations at Kuttawa as well as at Hematite.
237.07231921.2	7.5x8.5 From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$13.00 in payment of your invoice of 7/20/21
237.09021921.3	9.5x5.5 Order form on Simmons Hardware order book? Written in pencil by Esselstyn Order to H. P. Hawkins & Son 5 Sxs. Bran Mixed Heavy with Shorts @1.25 2 Sxs. Poultry Feed @1.80 Other items on list are crossed out
237.09031921.4	From: Esselstyn To: H. P. Hawkins & Sons Please ship us by the next trip of the "Harry Mc" (Gray's Boat) to Empire Landing, freight prepaid <items denoted in 237.09021921.3>. Please send invoices in duplicate to Hillman Land Co., Kuttawa, Ky. Sxs=Sacks
237.09171921.5	From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$9.55 in payment of your invoice of 9/8/21
237.10091921.6	From: Esselstyn To: H. P. Hawkins & Sons Please ship us at once by I.C.R.R. freight to Kuttawa 5 Bbls Swans Down flour in 24 lb. bags @\$9.00 or less. Please issue invoice in Duplicate and mail same to Kuttawa
237.10131921.7	From: Esselstyn To: H. P. Hawkins & Sons Please ship by freight to Kuttawa 5 Bbls Swans Down flour in 24 lb. bags @\$9.00 or less. Please mail invoice in duplicate mail to Kuttawa
237.10151921.8	From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$45.00 in payment of your invoice of 10/10/21
237.10181921.9	From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$45.00 in payment of your invoice of 10/15/21
237.12021921.10	From: Esselstyn To: H. P. Hawkins & Sons Please ship us on the next trip of Gray's Gasoline bat "Harry Mc" to Empire Landing, Cumberland River the following: <list>

237.12101921.11	From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$10.00 in payment of your invoice of 12/7/21
237.12261921.12	From: Esselstyn To: H. P. Hawkins & Sons Please ship us on the next trip of Gray's Gasoline bat "Harry Mc" to Empire Landing, ½ ton Timothy Hay. The Harry Mc in in Paducah at the present time undergoing repairs and is expected to leave there about Thursday.
237.12311921.13	From: Esselstyn To: H. P. Hawkins & Sons Enclosed find check for \$11.00 in payment of your invoice of 12/28/21
237.03131922.14	From: Esselstyn To: Edwin C. Hawkins [Company changed name] This is to confirm our telephone order for 5 Bbl Pride of Dixie Flour to be shipped by the Harry Mc to Empire Landing.
237.03181922.15	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$46.75 in payment of your invoices of 3/9/22 and 3/13/22
237.05161922.16	From: Esselstyn To: Edwin C. Hawkins Please ship to EMPIRE LANDING by the next trip of the Gasoline Boat "Harry Mc" (Which will be about Thursday) with invoice in duplicate to Kuttawa, Ky. 10 bags shelled corn, white recleaned. Please prepay the freight
237.05201922.17	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$22.00 in payment of your invoice of the 19 th
237.07221922.18	From: Esselstyn To: Edwin C. Hawkins Please ship us by the next trip of the Harry Mc freight prepaid to Empire Landing, with invoice in duplicate to Kuttawa, Ky., the following: <list>. The Harry Mc is expected to be in Paducah on Tuesday or Wednesday
237.07311922.19	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$83.00 in payment of your invoice of 7/28/22
237.09281922.20	From: Esselstyn To: Edwin C. Hawkins We have delayed ordering the flour I talked with you about a few weeks ago on account of the uncertainty of the movements of the Gasoline boat, "Harry Mc" which is broken down here in Kuttawa. "Doc" Gray left here yesterday floating his barge to Paducah where he intended to either buy or lease the boat operated by Lacy Wade. If you can locate him, you may ship us the following: <list>.
237.09291922.21	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co.

	<p>Replying to yours of the 28th, wish to state that we are accepting your order on flour, although it is under the present market as our price today is \$6.25. We will arrange to make shipment on Doc. Gray's first trip out.</p>
237.09301922.22	<p>From: Esselstyn To: Edwin C. Hawkins Acknowledge receipt of your letter of the 29th booking our order for 25 bbl flour and you state the price is \$6.25. We do not understand whether or not this is your regular price or whether it is price for 5 bbl or more. At the time we talked with your Mr. Hawkins about it, your price was \$6.25 and you offered the 25 bbls at \$6.00 for Price of Dixie and \$5.50 for White Star F.O.B. Paducah instead of giving us the F.O.B. Kuttawa, rail shipment price. We assured you that the order was yours but we delayed shipping instructions until we know how it could be shipped. If you cannot now fill order at price quoted please advise as we can buy similar grade of flour at prices originally quoted.</p>
237.09301922.23	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$155.10 in payment of your invoice of the 29th</p>
237.10021922.24	<p>Edwin C. Hawkins successor to H. P. Hawkins' Sons Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Replying to yours of 30th, wish to state that you evidently misunderstood our communication of the 29th. We advised you at that time, that while our price had advanced 25¢ per barrel to \$6.25, we were taking care of your order at \$6.00 and you will note for invoice which we mailed that this was price billed.</p>
237.12141922.25	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us by the first Cumberland River boat to Empire Landing, freight prepaid, the following: <list>. We expect your best delivery prices. Invoice in Duplicate to Kuttawa, Ky.</p>
237.12231922.26	<p>From: Esselstyn To: Edwin C. Hawkins Will you please send us the amount of prepaid freight on our invoice of 12/15/22 as we would like to pay the invoice and freight with the same check?</p>
237.12231922.27	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$54.00 in payment of your invoice of the 15th and prepaid freight.</p>
237.01091923.28	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Our mutual friend, Mr. J. C. Wiseman, Kuttawa, Ky., advises me that you handle a great deal of high grade flour. We would like to call your attention to a wonderful flour we are handling by the name of "Airy Fairy". We</p>

	<p>guarantee the flour as per the enclosed slip. Basis today's market, we can offer this to you at \$8.50. We would take great pleasure in making a trial shipment and if you not thoroughly convinced, return at our expense.</p>
237.01191923.29	<p>From: Esselstyn To: Edwin C. Hawkins Please enter our order for 5 Bbl. Airy Fairy flour, in 24 lb bags to be shipped to Empire Landing by the next trip of the gasoline boat "Virginia" which I think will be about the middle of next week, as I understand she is due here on Sunday on her down trip.</p>
237.01221923.30	<p>From: Esselstyn To: Edwin C. Hawkins On Saturday we mailed you an order for 5 Bbl. Airy Fairy flour to be shipped to Empire Landing by the gasoline boat "Virginia". We find the Virginia will not go to Paducah so this is to ask you to ship the flour by first Cumberland River Boat. Please prepay the freight and advise us when the boat leaves so we can arrange to meet the boat at the landing.</p>
237.01281923.31	<p>From: Esselstyn To: Edwin C. Hawkins We are today ordering a barrel of apples from Seitz Company asking them to deliver the same to you for shipment with the 5 Bbl. Airy Fairy flour. We assume you have not shipped the flour as it has rained almost continuously for the past week. We think it will be alright to ship the flour on the first boat when the weather is clear. If you should have shipped the flour before you receive this, then we are asking Seitz Company to ship the apples by rail and we can send them up by a gasoline boat from here.</p>
237.01291923.32	<p>7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. We are in receipt of yours of the 28th and we will notify Seitz Company that we will ship your flour on the boat leaving Friday, if the weather is pretty. There will not be a boat until that time.</p>
237.02031923.33	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. We placed your shipment of flour and apples on the wharfboat today for shipment on the "Fall" leaving here this afternoon, but later the boat called us and advised they would be unable to make Empire Landing, account of water being over it. We are holding order, awaiting to hear from you.</p>
237.02051923.34	<p>From: Esselstyn To: Edwin C. Hawkins Acknowledge receipt of your letter advising the Steamer "Fall" declined to take the flour. I cannot see that there is anything to do but hold this shipment until there is change in the river conditions; if the River falls, it will be a week or so before we could get a team over the flooded roads. If it continues to rain, it may get high enough to send it up from here on the "Virginia" as she could go through the fields and unload near the edge of the</p>

	back water. I note you speak of having shipped apples with the flour. Seitz had them shipped by rail and I have them here in Kuttawa. If it is correct they have placed apples with you to ship with the flour, please ask them to take them back; we are inclined to think there must be some mistake.
237.02061923.35	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Replying to yours of the 5 th . Wish to state we have returned the barrel of apples to O. M. Seitz as per your request and are awaiting your further instructions before shipping the flour.
237.02191923.36	From: Esselstyn To: Edwin C. Hawkins The Cumberland River is down to where Empire Landing is out of water but there is a big slough which cuts off the road from the store to the river. If river continues to fall I think we will be able to ship the flour on the boat that goes up the week beginning the 25 th . We will have some other freight to go up on the same boat and want to be sure it all goes up at the same time. We will advise you in a day or so regarding the landing and the roads; do not ship the flour unless you hear from us.
237.02201923.37	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. We are in receipt of your letter of the 19 th and note you will soon be ready for your shipment of flour.
237.02211923.38	From: Esselstyn To: Edwin C. Hawkins We find the river is down to where the water is off the road from our store at Hematite to Empire Landing so you may ship the 40 bags of Airy-Fairy flour to Empire Landing by the next trip of the Steamer Fall. Please prepay the freight and send invoices in duplicate to Kuttawa.
237.02221923.39	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Replying to yours of the 21 st , wish to state we will make shipment of your Airy-Fairy flour on next steamer.
237.03031923.40	From: Esselstyn To: Edwin C. Hawkins We understand there is to be a boat up the Cumberland River on Tuesday, please be sure that our shipment is loaded on the first boat up the River.
237.03101923.41	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$42.50 in payment of your invoice of the 2 nd .
237.03271923.42	From: Esselstyn To: Edwin C. Hawkins

	Please ship us by the next trip of the Steamer Hill to EMPIRE LANDING 1 (crossed out and replaced with ½) ton Bran, heavy with shorts. Please prepay freight.
237.03281923.43	Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Replying to yours of the 27 th . We note your order for one ton of Bran to be shipped to Empire Landing via Str. Hill. We understand the Str. Hill left here last night going thru to Nashville and as your order did not reach us until this morning, we were unable to make connection. Unless we hear from you to the contrary, we will hold shipment until the next trip of the Hill but if you desire same shipped on the Devers we would be glad to change this routing.
237.03291923.44	From: Esselstyn To: Edwin C. Hawkins Your letter of the 28 th received. We note we made a mistake in the amount of bran ordered, we intended to order ½ ton instead of 1 ton so please make the order for ½ ton and ship on the Devers on Friday.
237.03311923.45	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$2.00 in payment of your invoice of the 21 st for prepaid freight.
237.04071923.46	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$19.00 in payment of your invoice of the 2 nd .
237.04141923.47	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$3.00 in payment of your invoice of the 11 th which was for prepaid freight on invoice of the 3 rd .
237.04271923.48	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in duplicate to the same address 5 bbl. White Star Flour, 24 lb bags. I believe we are entitled to a special price on 5 bbl. lots. Noted on bottom: "Ship I.C.R.R."
237.04301923.49	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$32.50 in payment of your invoice of the 28 th , 1923
237.07071923.50	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$11.50 in payment of your invoice of the 2 nd .
237.07211923.51	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$179.40 in payment of your invoice of the 17 th .
237.09011923.52	From: Esselstyn To: Edwin C. Hawkins Will you please add to our order to the shipped with the flour to come up on the "Virginia", ½ ton Try Me feed. We understand the Virginia will go to

	Paducah on her next trip which will probably put her there some time during the week beginning September 5 th . We will advise when she leaves here.
237.09071923.53	From: Esselstyn To: Edwin C. Hawkins The Virginia left here this morning for Brockport with a load of shells, she expects to be back in Paducah on Monday and will take on the flour and feed. Please add to our order to come up on the same boat the following: <list>
237.09081923.54	From: Esselstyn To: Edwin C. Hawkins When the Virginia calls for the flour, etc., will you please tell them there is a small shipment at Seitz & Co. that we would like to have them take up.
237.09151923.55	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$145.65 in payment of your invoice of the 10 th .
237.undated. 56	8x3 back of blank check drawn on Trigg County Farmers Bank List of 19 names in pencil in Esselstyn's handwriting. Mrs. J. W. Dunnagan / F. M. McCawley / E. W. Dunnagan / Clifton Dunnagan / C. A. Hill / W. J. Long / G. J. Trimm / Joe Dunnagan / D. H. Banister / W. C. Bryant / A. g. Aldridge Eddy 2 / E. T. Aldridge / E. P. Perrey / C. W. O'Bryan / H. F. Dunnagan / F. JH. Dunnigan / J. F Dunnigan / W. B. Barues / C. T. Braboy. Bottom has crossed out list: 8 Gal Gail / apples / Mustard / Strach / Jar Rubber
237.09161923.57	From: Esselstyn To: Edwin C. Hawkins The following ladies have purchased Airy-Flour from our Hematite store and they will be pleased to receive an Airy-Fairy Apron. List of names is typed and is same as [237.undated. 56]. Correct names are Mrs: W. J. Long / A. C. Aldridge / E. T. Aldridge / J. W. Dunnagan / E. W. Dunnagan / Clifton Dunnagan / Joe Dunnagan / H. F. Dunnagan / J. J. Dunnagan / F. M McCawley / C. A. Hill / G. J. Trimm / D. H. Banister / W. C. Bryant / E. P. Piersey / C. W. O'Bryan / W. B. Barnes / C. T. Braboy.
237.12161923.58	From: Esselstyn To: Edwin C. Hawkins Unless otherwise advised please ship us Wednesday 1/2 ton Bran, heavy with shorts. We understand there is a movement by some of the Wholesalers of Paducah to ship a car of perishable freight to Kuttawa to meet the gas boat "Virginia" on or about Friday. This car will have a stove on it and a man to look after it if this cold weather continues. If you can get the above into this car it will save handling several times after it reaches Kuttawa. Baker-Eckels is one of the firms who are in on this "warm car" deal and probably can tell you if such a car is to be shipped. If you find such a car is not to be shipped, you may ship on Wednesday
237.12171923.59	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillman Land Co. [Correct name for first time]

	Replying to yours of 16 th , we are handling this order according to instructions.
237.12181923.60	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillman Land Co. Referring to your order of the 16 th for one-half ton bran heavy with shorts. Wish to state we have learned there is no package car leaving here for connection with the Virginia. We are making shipment tomorrow by rail as you stated you wished. If this is not in accordance with your wishes we would request you let us know immediately.
237.12221923.61	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$18.00 in payment of your invoice of the 18 th .
237.02051924.62	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa with invoice in TRIPLICATE to same address the following: 2 bbl. Airy-Fairy flour, 24 lb bags / 500 lb. Bran, heavy with shorts.
237.02091924.63	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$25.00 in payment of your invoice of the 6 th .
237.03041924.64	From: Esselstyn To: Edwin C. Hawkins Please ship us on THURSDAY so it will be here on Friday morning for the boat: ½ ton Aristocrat Bran. Invoice in Triplicate.
237.03081924.65	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$18.00 in payment of your invoice of the 5 th .
237.03261924.66	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in TRIPLICATE to same address: 2 Bbl Airy Fairy flour, 24 lb bags. Please get this off on Friday so that it will be here Saturday morning for the Boat.
237.03311924.67	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$16.00 in payment of your invoice of the 28 th .
237.04051924.68	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$17.00 in payment of your invoice of the 4 th .
237.06091924.69	From: Esselstyn To: Edwin C. Hawkins Please ship to G. C. Hudson, Empire Landing, by the next trip of the gas boat "Virginia" which will be about Wednesday morning: 1 bag Oats. Please prepay the freight and send invoice in triplicate to Hillman Land Company, Kuttawa.
237.06141924.70	From: Esselstyn

	<p>To: Edwin C. Hawkins Enclosed find check for \$3.30 in payment of your invoices of the 10th and 11th.</p>
237.07261924.71	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$19.40 in payment of your invoice of the 24th.</p>
237.08031924.72	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us by the next trip of the "Virginia" to Collins Landing, the following: <list>. The Virginia is leaving here today and expects to load in Paducah on Monday afternoon. Please prepay freight and render invoice in triplicate to Kuttawa, Ky.</p>
237.08091924.73	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$30.00 in payment of your invoice of the 4th.</p>
237.08121924.74	<p>From: Esselstyn To: Edwin C. Hawkins Please enter our order for the following flour, all in 24 lb. bags, to be shipped on the next trip of the Gas Boat "Virginia" to Collins Landing, with invoice in triplicate to Kuttawa, Ky. I think the Virginia will be in Paducah again about the 18th. We will probably be in Paducah again before that date.</p>
237.08151924.75	<p>From: Esselstyn To: Edwin C. Hawkins After talking with our store keeper, we have decided to take 20 bbl of White Lily in place of the Snowwhite which you could not furnish. This makes our order 40 Bbl White Lily. I think the Virginia will be in Paducah on Monday the 18th.</p>
237.08161924.76	<p>7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. [Error again] We are in receipt of yours of the 15th increasing your order on "White Lily" to forty barrels at \$7.00 Paducah. We will make shipment of your "Airy-Fairy" today together with twenty barrels of "White Lily" on boat leaving here Monday but will be unable to ship the other twenty barrels until next trip of boat as the mills are very far behind on their orders and will not be able to make enough of this flour to fill the entire sale on this trip.</p>
237.08231924.77	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$406.00 in payment of your invoices of the 21st and 23rd.</p>
237.09301924.78	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$41.85 in payment of your invoice of the 27th.</p>
237.02211925.79	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$64.00 in payment of your invoice of the 18th.</p>

237.03071925.80	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$4.00 in payment of your invoice of the February 26th.</p>
237.03161925.81	<p>From: Esselstyn To: Edwin C. Hawkins Our records show that the invoice shown by the enclosed statement was paid on February 21st by check no. 1022. It is our custom to pay all store bills on each Saturday, following receipt of invoice. We note lately you have been mailing our invoices to Hematite instead of to Kuttawa which sometimes delays payment. If you have not received check for enclosed account please advise and will investigate.</p>
237.03181925.82	<p>7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillmand Land Co. Answering yours of the 16th relative statement for sugar amounting to \$64.00 beg to advise that upon checking our records we find we received payment on February 24th. This statement was mailed in error and we beg your pardon.</p>
237.04251925.83	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$16.46 in payment of your invoices of April 20th and April 23rd.</p>
237.05161925.84	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us by rail to Kuttawa, on Monday, 2 bbl "New South" flour. Please send invoice to same address.</p>
237.05231925.85	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$18.00 in payment of your invoice of the 18th.</p>
237.06021925.86	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, with invoice in triplicate to same address 3 bbl "New South Flour" 24's . We think the price should not be more than \$8.50.</p>
237.06041925.87	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillman Land Co. We are in receipt of your order for 24 – 24# "New South" flour. Wish to state we have sold out of "New South" flour and are shipping you "Winner" which is identically the same thing. You understand on these cheap flours we have to keep shopping around to get the price and when we do this, it makes it almost impossible to maintain brands at all times. Your price of \$8.50 is entirely out of line with the market but we are invoicing this flour at \$9.00 but wish to state the cheapest flour that can be used we have ordered to us in last thirty days is \$8.35 per barrel. Trusting this is satisfactory</p>

237.06061925.88	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$27.00 in payment of your invoice of the 4th.</p>
237.07111925.89	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$38.10 in payment of your invoice of the 7th.</p>
237.07301925.90	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to same address: 3 bbl. New South flour 24's If you cannot supply "New South" you may substitute "White Lily" but do not send "Winner" as it is not satisfactory. In the very near future when the prices have reached bottom, we are in market for 60 bbl "New South" flour if you can furnish it. Please keep us posted when you think the price has reached the bottom, also please advise us if you can furnish the New South brand</p>
237.07311925.91	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins [Personally signed by him] To: Hillman Land Co. We are in receipt of yours of the 30th and are making shipment of three barrels of "White Lily" flour in 24 lb bags. We regard to "New South" flour, wish to state we had to discontinue handling this brand owing to fact that the Mill manufacturing same is entirely out of line with Eastern markets on this grade of flour. We will be able to supply you what you want "White Lily" anytime. We will try to keep you posted with regard to market. We believe next ten days or two weeks will tell the tale. We think prices will gradually work to much higher level.</p>
237.08011925.92	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$24.75 in payment of your invoice of July 31st.</p>
237.08051925.93	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins [Personally signed by him] To: Hillman Land Co. Referring to conversation of a few days ago with regard to sixty barrels of flour which you desired, wish to state the market is now very active and it looks to us like we are going to see much higher prices. We can take care of your on sixty barrels of "White Lily" basis \$8.25, 24's f.o.b. Paducah, "Airy Fairy" at \$10.50, 24's. We must ask you let us know no later than Friday, as we are expecting to advance our prices effective Friday morning.</p>
237.08071925.94	<p>8.5x5.5 Order form for Edwin C. Hawkins, Second and Washington Sts. / Paducah, Ky. Confirm sale of 60 blbs White Lily, 24's @8.25 / 12 Blbs Airy-Fairy, 24's @\$10.50. F.O.B. Paducah, shipment 10 days.</p>
237.08161925.95	<p>From: Esselstyn To: Edwin C. Hawkins When you ship the flour, please add to the order, 2 bags Scratch Feed. Please prepay the freight on the entire shipment</p>
237.08171925.96	<p>Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead</p>

	<p>From: Edwin C. Hawkins [Personally signed by him] To: Hillman Land Co. We are in receipt of yours of the 16th and will be glad to add the two bags of Scratch Feed to your order. This flour is now ready for shipment whenever the boat arrives. If you see the boat be sure to mention to him that this flour is coming up. We will do likewise if we see him here.</p>
237.08291925.97	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$655.80 in payment of your invoice of the 25th, and prepaid freight.</p>
237.09301925.98	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$29.50 in payment of Sugar invoice of the 28th.</p>
237.10251925.99	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to ROUTE No. 3, Eddyville, Ky – 10 bags Tankage.</p>
237.11061925.100	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us by the next trip of the “Virginia” which we think will be next Tuesday, the 10th, freight prepaid the following: <list>. You may include in the above shipment 5 bags Granulated sugar if the price is \$5.50</p>
237.11141925.101	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$70.60 in payment of your invoice of the 10th including sugar.</p>
237.02201926.102	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$17.70 in payment of your invoice of the 15th for sugar.</p>
237.03221926.103	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky. – 3 bags granulated cans [cane] Sugar</p>
237.03271926.104	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$16.50 in payment of your invoice of the 24th.</p>
237.05021926.105	<p>From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky. – 3 bags granulated cane Sugar</p>
237.05081926.106	<p>From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$17.70 in payment of your invoice of the 3rd.</p>
237.06051926.107	<p>From: Esselstyn To: Edwin C. Hawkins We are asking the Yopp Seed company to deliver to you 1 bag of seed potatoes and the Paducah Packing Co., 1 can of lard and a box of bacon for shipment by with 5 bags Bran, heavy with shorts.</p>

237.06101926.108	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$8.00 in payment of your invoice of the 7 th .
237.07131926.109	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to Route No. 3, Eddyville, Ky., <list>
237.07171926.110	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$42.60 in payment of your invoice of the 14 th .
237.08101926.111	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to Route No. 3, Eddyville, Ky. – 3 bags granulated cane sugar and 5 bags Bran Heavy with shorts.
237.08141926.112	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$27.10 in payment of your invoice of the 11 th .
237.08291926.113	From: Esselstyn To: Edwin C. Hawkins Some time ago we asked you to change our mailing address for your weekly letter and price list from Kuttawa, Ky. To ROUTE no. 3, Eddyville, Ky. Since that time we have not received your weekly quotations, either at Kuttawa, or our new address. Will you please advise us if you have discontinued your weekly quotations or have gone out of business?
237.08311926.114	7x8.5 Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillman Land Co. Answering yours of the 29 th , beg to advise we are at a loss to understand why you have not been receiving our weekly price list. We have been mailing one to you each week and we have your address listed correctly and will see that you get one next week. We are herewith enclosing one of this week's price list and trust that we will be favored with an order.
237.09061926.115	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to Route No. 3, Eddyville, Ky. – 3 bags granulated cane sugar; 5 bags Bran Heavy with shorts; and 5 bags Tankage.
237.09111926.116	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$46.35 in payment of your invoice of the 9 th .
237.10131926.117	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to Route No. 3, Eddyville, Ky. – 3 bags granulated cane sugar and 5 bags Bran Heavy with shorts

237.10161926.118	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$27.45 in payment of your invoice of the 13 th .
237.10271926.119	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$39.00 in payment of your invoice of the 25 th .
237.05271927.120	From: Esselstyn To: Edwin C. Hawkins Please ship us at once to Kuttawa, Ky., with invoice in triplicate to Route No. 3, Eddyville, Ky. – 5 bags Bran Heavy with shorts and 5 bags Tankage
237.06041927.121	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$28.00 in payment of your invoice of May 28 th .
237.07221927.122	Edwin C. Hawkins, Wholesale Grain, Hay, Flour and Mill Feed letterhead From: Edwin C. Hawkins To: Hillman Land Co. We have a surplus of 25 barrels of White Lily flour up which we can name you a price of \$7.20 per barrel f.o.b. Paducah or can name you the same price delivered Kuttawa or Eddyville if shipped by rail. This is a bargain and we trust that you can use the entire lot. The above offer is made subject to your immediate acceptance and our further confirmation.
237.03281931.123	From: Esselstyn To: Edwin C. Hawkins Enclosed find check for \$12.00 in payment of your invoice of the 23 rd .