

242.07121921.01	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: Hillman Land Company • “Enclosed find check for \$78.28 in payment of your invoice of 7/5/21, Order No. 705-1486-WHX.”
242.07231921.02	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$2.20 in payment of the following invoices... Will you please send us credit memorandum for two Casings and two tubes returned, the same being invoiced to us under date of 6/30/21, amount of invoice \$82.30.”
242.07301921.03	<ul style="list-style-type: none"> • To: Simmons Hardwar Company • From: J.N. Esselstyn • “Enclosed find check for \$1.02 in payment of express on automobile casings and tubes returned, the same being invoiced to us under date of 6/30/21, your order No. 630-736WH. We also return to you, for correction the credit memorandum for the returned casings and tubes, as this credit memorandum is for your invoice of 7/5/21 for \$80.08 which we paid under date of July 12th.”
242.08021921.04	<ul style="list-style-type: none"> • Credit Memorandum from Simmons Hardware Company to the Hillman Land and Lbr. Co. • “We have Credited you on invoice of 4/18/21 as follows: 1 Corundum Wheel...”
242.08071921.05	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Please add to our order which we mailed this morning the following:- 1 Doz No A Read Seal Dry Batteries.”
242.08071921.06	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Please ship us by freight or express, which ever will be the cheapest, the following:-... Ship to Kuttawa, Ky. Invoice to Kuttawa, Ky. with duplicate invoice to Hillman Land Co., 9th & Spruce Street St. Louis, Mo.”
242.08121921.07	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: Hillman Land Company • “Please send us by Express (RUSH) the following:-...For the above casings you may substitute WELL SELECTED SECONDS if you have them.”
242.08131921.08	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “By todays Express we are sending you, prepaid, three Auto casings, two of these casings are for your inspection and the other for repairs.... If we are entitled to any replacement on the two fabric casing we would like to have all casings returned to us at the same time.”

242.08161921.09	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: E.H. Simmons • “This is to acknowledge receipt of your letter of August 12th, File 241, enclosing duplicate invoice for pocket knives from the Belknap Hardware & Mfg. Co. These knives have been received. I am enclosing herewith credit memorandum to the Hillman Land Company from the Simmons Hardware Company which will cover the cost of the knives - \$30.64.” • Attached is credit memorandum
242.08161921.10	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$16.12 in payment of your invoice of 8/10/21.”
242.08201921.11	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$3.86 in settle of your invoice of 8/16/21 as follows:...”
242.08221921.12	<ul style="list-style-type: none"> • Credit memorandum from Simmons Hardware Company to Hillman Land Company.
242.08231921.13	<ul style="list-style-type: none"> • To: Hillman Land Company • From: Simmons Hardware Company • “This is to acknowledge yours of July 13th, addressed for the attention of Mr. E.H. Simmons, which he has asked the writer to take care of and make the adjustment on the three automobile casings you sent us, bearing serial numbers 224635 and 176655, you are entitled to an adjustment on, just as you have mentioned it, and we are sending you new casings on that basis.”
242.08271921.14	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$66.34 in settlement of invoices as follows:-...”
242.09091921.15	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: A.S. Hartt • “Noting the attached, I have had this charged to the Hematite Store. Won’t you please see that this is charged against Mr. D.W. Layton’s Hematite Store account?”
242.09101921.16	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us by freight to Kuttawa, Ky., with original invoice to same address and duplicate invoice to Hillman Land Co. 900 Spruce St. St. Louis Mo.,the following:-...”
242.09141921.17	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn

	<ul style="list-style-type: none"> • “Please send us by return parcel post or Express to Kuttawa, Ky.,... Send duplicate invoice to Hillman Land Company 900 Spruce Street, St. Louis, Mo.”
242.09161921.18	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: Simmons Hardware Company • “This is to acknowledge yours of September 14th, addressed to Mr. E.H. Simmons, in which you ask us to ship by express one casing and inner tube, and this is to advise you that we have entered the order to make shipment of these items to you.”
242.09191921.19	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: M.M. Coeuly • “I have sold 1 pr. Shoes, Stock #804, \$3.00, size 9, s. I am sending you a small list of some articles, that we are short on, for which I have had several calls, viz: 1 Doz Heavy Table Goblets, 1 Doz. Heavy Table Tumblers, 1 QT. White Bowls, ...”
242.09231921.20	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$77.47 in payment of invoices as follows:-...”
242.09251921.21	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please send us by Parcel Post to Hematite, Ky. the following:-...Mail invoice to Kuttawa, Ky with duplicate invoice to Hillman Land Co. 900 Spruce Street, St. Louis, Mo.”
242.09301921.22	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Under separate cover we are sending you a K.K. fabric Casing No. 388606, 32” x 3-1/2” which has been run 3454 miles on the front of a Dodge car. You will note the tread is good, but the rubber commenced to come loose from the fabric at less than 1000 miles. We believe that upon inspection we will be entitled to an adjustment on this casing.”
242.10071921.23	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: Hillman Land Company • “Enclosed find check for Eighty Cents in payment of your invoice of 9/26/21.”
242.10151921.24	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$17.74 in payment of your invoice of 10/13/21 less 2 cents cash discount.”
242.10211921.25	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn

	<ul style="list-style-type: none"> • “Please ship us by Parcel Post to Hematite, Kentucky, the following Pocket Knives:-... Please mail invoice in Duplicate to Kuttawa, Ky.”
242.10211921.26	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Under separate cover we are sending you Keen Kutter Fabric Casing No. 187050 size 32” x 3-1/2. This casing has been run 2941 miles the tread commence to come lose from the canvas before it had been run 1000 miles. If we are entitled to a credit on this casing please have it apply on a K.K. fabric 33” x 4” as we prefer the oversize casing.”
242.10251921.27	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: E.H. Simmons • “This is to acknowledge receipt of your letter of October 21st, File 242 in which you advise that you are returning a casing, as soon as this casing comes in we will take care of it. This is also to acknowledge receipt of your order of October 21st, File 242, which has been turned through for shipment.”
242.10291921.28	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$17.58 in payment of your invoice of 10/25/21, less 36 % discount.”
242.11011921.29	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: C.L. Sievers • “We have received the Automobile Casing, which you returned to us, and on examination, we find that it is defective, and we have, therefore, replaced this with a 33 x 4” on a mileage basis, charging you for the use which you received from the one you returned, that is approximately three thousand miles.”
242.11021921.30	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Please ship us by freight, at once following:-... Please ship the above to Kuttawa, Kentucky, with invoices in Duplicate to same address.”
242.11061921.31	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$16.66 in payment of your invoice of 10/29/21, less 34 cents discount.”
242.11121921.32	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$18.05, in payment of your invoice of 11/4/21 less 37 % discount.”
242.11181921.33	<ul style="list-style-type: none"> • To: Simmons Hardware Co.

	<ul style="list-style-type: none"> • From: J.N. Esselstyn • "Please send us by Parcel Post to Hematite, Ky., the following:-... Please mail invoice in Duplicate to Kuttawa, Ky."
242.11291921.34	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$3.64 in payment of your invoice of 11/21/21 less 7% discount."
242.01211922.35	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Please ship us by I.C. freight to Kuttawa, Kentucky, with invoice in Duplicate to the same address the following:... We would like to receive at our Kuttawa Office your latest catalog."
242.01211922.36	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Will you please add to our order mailed you today for shipment by freight the following,..."
242.01231922.37	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "If our order for shot gun shell mailed to you under date of the 21st, has not been shipped, will you please add to it. If the order for shells has been shipped, please send the pad locks to Hematite, Ky. by parcel post with invoice in Duplicate to Kuttawa, Ky."
242.01281922.38	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$16.11 in payment of invoices as follows:..."
242.01311922.39	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$60.67 in payment of your invoice of 1/25/22 less \$1.24 discount."
242.02081922.40	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • "Under date of January 5th you wrote me regarding an order for Calvanized Iron Roofing placed with the Belknap Hardware & Mfg Co. of Louisville, last October, calling attention to the fact that the freight rate from St. Louis to Kuttawa was less on such roofing than from Louisville."
242.02111922.41	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: E.H. Simmons • "Answering yours of February 8th, File 242. I cannot give you comparative prices without knowing what the Louisville prices are on fencing and wire. You get the

	<p>information from Belknap and send it to me and I will see to it that the goods are laid down at Kuttawa as low as you can get them from them.”</p>
242.02141922.42	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “This is to acknowledge receipt of your letter of the 11th, just received, regarding wire fencing from Belknap of Louisville. If you will refer to my letter of the 8th you will find I gave you Belknap’s prices on two of the wires Mr. McCawley wanted but I am now writing them for prices on the additional wire we want for the farm Department and will give you the quotations as soon as they are received.”
242.02151922.43	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us by freight, I.C.R.R. to Kuttawa, Kentucky, with invoice in Duplicate to same address, the following:-...”
242.02161922.44	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “As a further reply to your letter of the 11th regarding wire fencing, Belknap quotes the following prices:-... In your letter of the 11th, you stated that Simmons Hardware Co. would lay the wire down at Kuttawa as low as it could be done from Louisville.”
242.02281922.45	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$2.55 in payment of your invoice of 2/23/22 less 5 cent discount.”
242.02291922.46	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$88.53 in payment of account as follows:-...”
242.03091922.47	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “In regard to Wire Fencing under date of February 11th you instructed me to get Belknap’s prices on fencing which we wanted and that Simmons Hardware Co., would meet the price. Under date of February 16th I gave you Belknap’s prices and sent you an order as follows:-... I have received no acknowledgement of the above order and this is the time of the year the tenants want to put up or repair their fences.”
242.03111922.48	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: Simmons Hardware Co • “Your letter of March 9th, addressed to Mr. E.H. Simmons – he asked the writer to look up your order for

	<p>Field Fencing and Barb Wire that you wrote us about under date of February 16th. We accepted this order and placed it with the factory for shipment from DeKalb Illinois, and we will immediately get in touch with them, and see why shipment hasn't gone forward, and hurry it as much as possible."</p>
242.03161922.49	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: Simmons Hardware Co. • "Following up our letter to you of March 11th, we find that the Fencing and barb Wire was shipped to you on March 16th, from DeKalb Illinois, and no doubt you will receive it within the next day or two."
242.03181922.50	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: Hillman Land Company • "Enclosed find check for \$3.71 in payment of invoice of 3/15/22 less discount of 7 cents."
242.03251922.51	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$3.87 in payment of your invoice of 3/22/22 less 8 cent cash discount."
242.03271922.52	<ul style="list-style-type: none"> • To: Hillman Land Company • From: Simmons Hardware Company • "On the order for Field Fence and Barb Wire, on which we asked the factory to prepay the freight, we find they failed to do so, and it was shipped out freight charges collect. When you pay them, send us the expense bill, and we will re-impurse you for the freight charges."
242.03291922.53	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$4.41 in payment of your invoice of 3/24/22 less 9 cent discount."
242.04051922.54	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$152.22 in payment of your invoice of 3/28/22 as follows:-..."
242.04051922.55	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N.Esselstyn • "Please ship us at one to Kuttawa, Ky, the following:-... Please send invoice in Duplicate to Kuttawa, Ky."
242.04151922.56	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: Hillman Land Company • "Enclosed find check for \$12.73 in payment of your invoice of the 7th, less 26 cent discount."
242.04151922.57	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn

	<ul style="list-style-type: none"> • “Please ship us by parcel Post to Hematite, Ky with invoice in Duplicate to Kuttawa, Ky., the following:-...”
242.04151922.58	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: Hillman Land Co. • “Enclosed find corrected freight bill for 19 cents on shipment of wire fencing and barbed wire from De Kalb, Ill., under date of 3/17/22 the shipment being invoiced to us under date of 3/28/22.”
242.04181922.59	<ul style="list-style-type: none"> • To: Hillman Land Company • From: Simmons Hardware Company • “This is to acknowledge yours of April 15th, in which there was 19 cents charge on the shipment of barb wire, etc., from DeKalb Illinois.”
242.04241922.60	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$3.97 in payment of your invoice of the 18th as follows:-...”
242.04241922.61	<ul style="list-style-type: none"> • To: Hillman Land Company • From: J.M. Aud • “Referring to your deduction of \$35.30 made in your remittance of April 5th, which amount you make to cover freight on invoice of March 28th, according to bill of lading in our possession covering this shipment, the freight charges should be \$22.41 instead of \$35.30. Evidently, the Railroad Company overcharged you. Will you please attach your paid expense bill from your Railroad Agent to this letter and send it to us.”
242.04251922.62	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Please ship it by freight to Kuttawa, Ky., with invoice in Duplicate to the same address, the following:-...”
242.04251922.63	<ul style="list-style-type: none"> • To: Simmons hardware Company • From: J.N. Esselstyn • “This is to acknowledge receipt of your letter of the 24th advising us that the freight on the shipment of wire fencing from De Kalb, Ill. to Kuttawa, Ky should have been \$22.41 instead of \$55.20 and requesting that we attach the R.R. Expense Bill to your letter and return the same to you.”
242.04251922.64	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: F.M. McCrowley • “In looking over our stock of collar pads, I find we have, 1, #19, 1, #20, & 1, #24; I have sold several collar pads, and could have sold more, had I had the desired #,; You might add to your Simmons Hardware order, ¼ Doz. Collar Pads, #15, size, 19,1/4 Doz. 20, 1/3 Doz...”

242.04251922.65	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please add to our order for Egg cases mailed to you today the following:-...”
242.04271922.66	<ul style="list-style-type: none"> • To: The Trade • From: American Steel & Wire Company • “Market conditions make it necessary for us to withdraw all previous quotations on nails, barbed wire, smooth wire and staples for shipment from our Louisville Warehouse, and we now quote, subject to change without notice as follows:... Prices on all wire products are very much firmer with a greatly improved demand. A continuation of the present coal strike will mean decreased production, and we urge all of our customers to order now covering such wire products as will be needed for the next few months.”
242.04281922.67	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us by parcel post to Hematite, Ky. with invoice in Duplicate to Kuttawa, Ky., the top, or mechanical portion of a Dazey Churn No. 40G, or our customer wants everything but the glass jar.”
242.05061922.68	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$36.64 in payment of your invoice of 4/29/22 less 75 cent discount.”
242.05061922.69	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please send us by Parcel Post to Kuttawa, Ky., with invoice in Duplicate to same address the following parts for K.K. Double Gear Lawn Mower:...”
242.05081922.70	<ul style="list-style-type: none"> • From: American Steel & Wire Company • “Net prices on American fence, steel, gates and stretchers.”
242.05121922.71	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “This is to acknowledge receipt of Right and Left Hand Pinions for K.K. Double Gear Lawn Mower ordered under date of the 8th, invoice for which has not yet been received. Under separate cover we are returning the pinions as they are not the same pinion for the mower we have. We are also enclosing an old pinion as a sample of what we intended to order.”
242.05121922.72	<ul style="list-style-type: none"> • To: Hillman Land Company • From: Simmons Hardware Company

	<ul style="list-style-type: none"> • “You will find enclosed our Credit Memorandum of April 17th for \$.19 which you deducted in your remittance of April 28th. Thinking you desire to keep this with your records, we are forwarding same to you. Thanking you for all past favors,…” • Attached is the Credit Memorandum
242.05131922.73	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$5.76 in payment of invoices as follows:-…”
242.05141922.74	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us the following by freight to Kuttawa, Ky. with invoice in Duplicate to the same address…”
242.05241922.75	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “We are in receipt of your invoice of 5/19/22 Order No. 515-1341 we note the last item of the invoice is for ½ Doz Fancy Feathered Flies 5 22.25 11.13. We ordered these files as represented on Page 2356 of your catalog which are listed at \$6.00 per doz. We think there is a mistake in the pricing of the invoice and if so will you please send us a credit memorandum for the difference in price.”
242.05251922.76	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please send us by Parcel Post to Kuttawa, Ky. with invoice in duplicate to same address.”
242.05251922.77	<ul style="list-style-type: none"> • To: Hillman Land Company • From: J.M. Aud • “You will find enclosed credit memorandum for 56 cents, this amount to cover two pinions for lawn mower invoiced May 11th which were returned. As per your request under date of May 12th, we have entered an order for the pinions like sample sent us and trust upon receipt of them, you will find them to be what is wanted.”
242.05271922.78	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$52.06 in payment of invoices as follows:-…”
242.05271922.79	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “Enclosed find statement from the Simmons Hardware Co. which shows that the Hillman Land Co. owe them \$3.80 for merchandise of 3/23. The books at this end of

	<p>the line show that we do not owe the Simmons Hardware Co. anything excepting two invoices which have been received during the past few days.”</p>
242.05291922.80	<ul style="list-style-type: none"> • To: Hillman Land Company • From: J.M. Aud • “This is to acknowledge receipt of your letter under date of May 24th relative to the amount charged you for the ½ dozen #5 Fancy Flies at \$22.25 per Doz. On our invoice of May 19th. We find upon investigation, these flies should have been charged to you at \$2.00 per Doz. Instead of \$22.25 per Doz. We are very sorry, the mistake occurred and are glad you called the matter to our attention.”
242.06011922.81	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: Simmons Hardware Company • “Please refer to your file #242 regarding our statement of May 26th, covering invoice of March 23rd, 1922 for the amount of \$3.80. Mr. E.H. Simmons wrote you on May 29th, that he would investigate the matter and write you later, but has asked the writer to make the adjustment that we found necessary promptly and then write you about it. You were correct in your letter of May 27th, last paragraph, in assuming that this amount covered a charge for a Cash Book, and that it was a duplicate charge.”
242.06101922.82	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: C.A. Schieders • “Replying to your letter of June 3rd, in which you enclosed catalog page of lineman belts. We have sent an order to the factory, with the request that they forward one of our #5202 tool belts which is used in connection with the belt which you now have. We have, also, requested the factory to make immediate shipment.”
242.06131922.83	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship it at once by freight to Kuttawa, Ky., with invoice in Duplicate to same address the following:-...”
242.06241922.84	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “In your invoice of 6/15/22 order No. 614 972 WH. you invoice us 1 Keg 2D wire nails com. at \$4.65. We received 1 Keg 20D Wire Nails instead of 2D nails, will you please send us a credit memorandum to correct the price.”
242.07011922.85	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn

	<ul style="list-style-type: none"> • “Please ship us by freight at once to Kuttawa, Ky., with invoice in duplicate to the same address, the following:-...”
242.07131922.86	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • Enclosed find check for \$29.57 in payment of your invoice of the 5th less 60 cents discount.”
242.07311922.87	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for 16 cents is payment of our account to date as follows:-...”
242.08031922.88	<ul style="list-style-type: none"> • To: Louisville Warehouse Stock • From: J.W. Menker • “The enclosed list shows out reduced net prices FOB Louisville Kentucky, as well as assortment of fences and other material carried at that point. The net prices quoted conform to our reduction of June 22nd, as well as freight reduction of July 1st, 1922. This warehouse is maintained for your benefit and convenience so that you can get prompt shipment and keep your stock assorted.” • Attached is the list that shows the American Steel and Wire Company’s reduced net prices FOB Louisville Ky.
242.08071922.89	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us by freight to Kuttawa, Ky., with invoice in Duplicate to same address the following:-...”
242.08191922.90	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$59.10 in payment of your invoice of the 14th, less \$1.20 discount.”
242.08311922.91	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$27.96 in payment of your invoice of 8/29/22 less 57 cents discount.”
242.09051922.92	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us at once by freight to Kuttawa, Ky., with invoice in duplicate to same address the following:-...”
242.09091922.93	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$2.43 in payment of your invoice of 9/1/22 less 5 cents discount.”
242.09221922.94	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn

	<ul style="list-style-type: none"> Enclosed find check for \$53.94 in payment of your invoice of the 18th, less \$1.10 discount. We note you have 'back ordered' one doz. Axes, to be shipped when received. Please cancel this order, as we do not want to pay the freight on so small a shipment, we will reorder them in our next order."
242.09221922.95	<ul style="list-style-type: none"> To: E.H. Simmons From: J.N. Esselstyn "Under date of 9/1/22, 'order No. 821 730 stap' we received an invoice from Simmons Hardware Co., for ½ Envelopes, \$2.48. I assumed that these envelopes had been sent to Mr., Layton, and paid the invoice under date of the 9th, by Check No. 577. I find Mr. Layton did not receive the envelopes and I cannot find they have been received by any one at this end of the line."
242.09231922.96	<ul style="list-style-type: none"> To: J.N. Esselstyn From: E.H. Simmons "Replying to your letter of September 22nd, File 242. These envelopes were for use here in St. Louis and should be charged to the Land Department."
242.09301922.97	<ul style="list-style-type: none"> To: Simmons hardware Co. From: J.N. Esselstyn "Enclosed find check for \$1.12 in payment of your invoice of the 18th."
242.10041922.98	<ul style="list-style-type: none"> To: Hillman land Company From: E.A. Bacon "Referring to your file #242, dated September 22nd, we are very sorry that we have not replied to your valued favor sooner than this, but due to some unaccountable reason your letter was sent to our files and was entirely overlooked and just came to light today and this is to advise that we have cancelled this item of axes that we had placed on back order."
242.10051922.99	<ul style="list-style-type: none"> To: Simmons Hardware Co. From: J.N. Esselstyn "Please ship us by freight at once to Kuttawa, Kentucky with invoice in Duplicate to the same address, the following:-..."
242.10141922.100	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Please ship us at once by freight to Kuttawa, Ky., with invoice in duplicate to same address the following:-..."
242.10221922.101	<ul style="list-style-type: none"> To: Simmons Hardware Co. From: J.N. Esselstyn "Enclosed find check for \$12.47 in payment of your invoice of the 14th, less 25 cents discount."

242.10251922.102	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Please ship us by Parcel Post or Express One K.K. Kord Casing 32" x 4" for 1923 Dodge. Ship same to Kuttawa, Ky., with invoice in duplicate to same address."
242.10281922.103	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Enclosed find check for \$39.08 in payment of your invoice of the 19th less 80 cents discount."
242.11031922.104	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "Please ship us by freight at once to Kuttawa, Ky., with invoice in Duplicate to same address the following:-..."
242.11041922.105	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • "Enclosed find check for \$20.78 in payment of your invoice of 10/27/22, less 42 cents discount."
242.11151922.106	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • "This is to acknowledge receipt of your invoice No. 1108 458 3 under date of Nov. 10th. Please enter our order for all the above to be shipped as soon as possible and also add to the order the following:-..."
242.11181922.107	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • "The American Steel & Wire Company in their circular letter of October 2nd, quote the above Field Fence at \$37.80 per 100 rods and the Barbed Wire at \$3.01 per spool of 100 rods, F.O.B. Louisville. I assume the Simmons Hardware Company will make the above order a Factory Shipment to meet the Louisville price and if so probably the staples would not come from the same factory and if so the staples can be cut out of the order and we will reorder them from Simmons Hardware Co. when we are ordering other goods."
242.11181922.108	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • "Enclosed find check for \$54.42 in payment of your invoice of the 10th, less \$1.11 discount. Please note that you invoiced as follows,..."
242.11201922.109	<ul style="list-style-type: none"> • To: Hillman Land & Iron Co. • From: H.G. Kleyboecker • "Regarding the double barrel shot gun you sent us Nov. 7th to have the main spring fitted the K.K. lock to have two new keys made, we regret to inform you that we are unable to obtain any blank keys for these locks and

	<p>to make keys the cost would be more than the locks are worth. Therefore, we will return the lock that you have sent, regretting our inability to be of service to you in this item.”</p>
242.11211922.110	<ul style="list-style-type: none"> • To: Hillman Land Company • From: H.G. Kleyboecker • “This is in reply to your letter of November 15th, your file number 242, regarding the items that we were forced to omit from our shipment of November 10th, and the item of axes that was put on back order. We are pleased to advise that we now have the combines, chambers, covers and nut sugers, also the number 8 nails and are entering an order to have immediate shipment made of these items, along with the other items that you have listed, however, we are unable to include the egg cases and fillers and the number 3 horse shoes, as we no longer keep the egg cases and fillers having closed out of this item some time ago.”
242.11231922.111	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us to Hematite, Ky., by parcel post with invoice in duplicate to Kuttawa, Ky.,...”
242.11231922.112	<ul style="list-style-type: none"> • To: Mr. Goode • From: Hillman Land Company • “Noting the attached order from Mr. Esselstyn of the Hillman Land Co., Kuttawa, Ky. as per his letter of November 18th, file #242, please ship the field fence from Pittsburg at the price of \$34.65 per 100 rods F.O.B. Pittsburg, with the freight rate of \$4.85, making a total of \$39.50 delivered at Kuttawa. Ship the Barbed wire from Louisville at \$3.70 per cwt...”
242.11231922.113	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: E.H. Simmons • “Noting the attached, I have ordered these goods on this basis. Don’t understand what you mean by the American Steel & Wire Co’s Circular – they don’t sell to consumers or small retailers. In writing on a thing of this kind, you should tell me the whole story. Please send me the circular or tell me the story.”
242.11251922.114	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$20.40 in payment of your invoices as follows:-...”
242.11261922.115	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “This is to acknowledge receipt of your letter of the 23rd, regarding wire fencing ordered under date of the 18th.”

	<p>As per your request enclosed find American Steel & Wire Co's circular letter and quotations for the month of October which are the latest we have received, which will tell you 'the whole story' so far as I know it. Similar letters and quotations have been received ever since I have had anything to do with this part of the business and probably long before that time, but whether the sell to the small trade or not I cannot say, but from these quotations it would seem that they were looking for trade from anyone who could pay their bills."</p>
242.12021922.116	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Enclosed find check for \$6.77 in payment of your invoice of 11/27/22, less 14 cents discount."
242.12061922.117	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Please send us at once by Parcel Post to Kuttawa, Ky., with invoice in Duplicate to same address..."
242.12071922.118	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Please quote us net prices on the following Plated Ware Assortments No's., A50, MB50 and L50. We have a customer who would like to select one of these numbers for Christmas, therefore we would like quotation promptly in order to get them here before Christmas."
242.12121922.119	<ul style="list-style-type: none"> To: Hillman Land Company From: H.G. Kleyboecker "As per your request of 12/7, we are pleased to quote you as follows:-... We thank you for the inquiry and trust we may have the pleasure of receiving your order, for which we thank you in advance."
242.12161922.120	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Please ship us at once by parcel post to Hematite, Ky., with invoice in duplicate to Kuttawa, Ky.,... as per your quotation of the 12th."
242.12161922.121	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn "Enclosed find check for \$21.69 in payment of your invoice of the 8th less 44 cents discount."
242.12211922.122	<ul style="list-style-type: none"> To: Simmons Hardware Co From: J.N. Esselstyn "Please ship at once by rail to Kuttawa, Kentucky with invoice in Duplicate to same address the following:-..."
242.12231922.123	<ul style="list-style-type: none"> To: Simmons Hardware Company From: J.N. Esselstyn

	<ul style="list-style-type: none"> • “Enclosed find check for \$28.06 in payment of your account as follows:-...”
242.12271922.124	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Under invoice date of 12/20/22, order no. 1218 912 2P you shipped is 1 set Plated Ware Assortment No. A50. We find there are 6 spoons not of the same pattern as the remainder of the set and would like to exchange them for spoons of the same design as the set, as they are not satisfactory to our customer.”
242.12271922.125	<ul style="list-style-type: none"> • To: Hillman Land Company • From: J.M. Aud • “We wish to thank you for calling out attention to ¼ Dozen No. SG210 Tubs charged on our invoice of November 10th at \$3.15 per dozen. The correct price on this number of Tubs is \$16.00 and you will find enclosed corrected invoice for \$3.21.”
242.12291922.126	<ul style="list-style-type: none"> • To: E.H. Simmons • From: J.N. Esselstyn • “Please note the enclosed invoice for Barb Wire and staples shipped from Louisville, Ky. I wrote you under date of November 18th advising you that the American Steel & Wire Co. quoted the wire at 3.01 per spool F.O.B. Louisville... The invoice price of the barb wire makes a total cost of 35.63 to which add the freight paid at Kuttawa of \$3.85 makes the cost \$3.88 Kuttawa. If this wire had been ordered from Louisville it would have cost us 30.34 Kuttawa or 8.54 less than it has cost.”
242.12291922.127	<ul style="list-style-type: none"> • To: Hillman Land Company • From: J.M. Aud • “Replying to your letter of December 19th, relative to \$3.40 which you sent in to cover parts for gun. Our records indicate that we received this amount from you, but we cannot locate the order for gun parts. Won’t you please attach a copy of your order to this letter and send it to us, and upon receipt of your reply, we will handle the order special and will get the parts to you the day your letter is received.
242.12301922.128	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$81.53 in payment of invoices as follows:-...”
242.12311922.129	<ul style="list-style-type: none"> • To: F.M. McCawley • From: J.N. Esselstyn • “Enclosed find letter from Simmons Hardware Company, regarding gun parts, which will explain itself. If you know anything about this matter please send me copies of

	<p>your correspondence regarding the same, and return the enclosed letter to me with copy of order, to me.”</p>
242.12311922.130	<ul style="list-style-type: none"> • To: F.M. McCawley • From: J.N. Esselstyn • “Enclosed find letter from Simmons Hardware Company, regarding gun parts, which will explain itself. If you know anything about this matter please send me copies of your correspondence regarding the same, and return the enclosed letter to me with copy of order, to me.”
242.01041923.131	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “This is to reply to your letter of 12/29/22 which is herewith attached. Investigating this matter I find that early in November our Store Manager sent you the stock of a shot gun for repairs, the gun was repaired and returned to our Hematite Store. The \$3.40 and also 13 cents postage was sent you in Money Orders for the payment of the repair and postage. We think if you will charge up the repairs and postage that our account will be closed at the end of the year, if not please advise us.”
242.01131923.132	<ul style="list-style-type: none"> • To: Simmons hardware Company • From: J.N. Esselstyn • “Please ship us by freight at once to Kuttawa, Ky., with invoice in duplicate the following:-...”
242.01131923.133	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$37.24 in payment of your two invoices of the 6th less 76 cents discount.”
242.01181923.134	<ul style="list-style-type: none"> • To: J.N. Esselstyn • From: H.M. Goode • “Referring to your letter of Dec. 27th, file 242, regarding mistake in a set of A50 Silver Ware shipped you Dec. 20th. It will be perfectly satisfactory for you to return the six Spoons which are incorrect, and as soon as they are received. We will replace them with the proper ones. We would send you the correct Spoons without waiting for those to come back, but we do not understand from your letter whether it is the tea spoons or the table spoons that are wrong.”
242.01181923.135	<ul style="list-style-type: none"> • To: Hillman Land Co. • From: H.M. Goode • “Mr. Simmons has handed me your letter of Dec. 29th, your file #242, relative to our invoice of Dec. 27th for some barbed wire and staples shipped you from Louisville, Ky., requesting me to investigate our charge and if there was any error, to send you the proper credit.”

	<ul style="list-style-type: none"> • Attached: <ul style="list-style-type: none"> ▪ Invoice from the Simmons Hardware Company for Barb wire and fence staples ▪ Letter dated October 13, 1922 from J.W. Menker to the trade of Louisville Warehouse Stock. ▪ Letter dated October 2, 1922 from F. Baackes to the trade of Spring Terms on Fencing. ▪ "Net prices on American fence, steel gates and stretchers: F.O.B. Louisville Ky." ▪ "American Steel & Wire Company: Net Price List on American Galvanized Gates"
242.01191923.136	<ul style="list-style-type: none"> • To: Simmons Hardware Co • From: J.N. Esselstyn • "This is to acknowledge receipt of your letter of the 18th regarding the exchange of forks which are of a different pattern than the remainder of Set No. A50. Under separate cover we are sending the set of Grosvenor pattern forks for exchange of set of Adam Pattern."
242.01201923.137	<ul style="list-style-type: none"> • To: Hillman Land Company • From: H.M. Goode • "We are sorry to say we are just in receipt of information from factory to the effect that on account of conditions at the mill, they will not be able to make shipment of this order until about the middle of March. We happen to have today enough of this fence at St. Louis to fill the order, but of course the price f.o.b St. Louis is higher than the price f.o.b Louisville or factory, and although the freight from St. Louis would not be much different from the Louisville freight, at the same time it would be cheaper for you to buy the fence in Louisville, provided you are unable to wait until factory can make shipment."
242.01221923.138	<ul style="list-style-type: none"> • To: Simmons hardware Co. • From: J.N. Esselstyn • "This is to acknowledge receipt of your letter of the 20th advising you are unable to make factory shipment of Filed Fencing before the middle of March, also advising you can ship same from St. Louis, at once."
242.01231923.139	<ul style="list-style-type: none"> • To: Hillman Land Company • From: H.M. Goode • "This acknowledge4s yours of the 19th, file #242, wherein you advise you are returning one set Grosvenor Forks to be exchanged for a set of Adam pattern forks, to complete the A50 silverware assortment referred to in your letter of Dec. 27th, and ours of Jan. 18th."
242.01241923.140	<ul style="list-style-type: none"> • To: Hillman Land Comapany

	<ul style="list-style-type: none"> • From: H.M. Goode • “Will say that the price of this Fence, when shipped from our stock is \$43.75 per 100 rods. The freight rate from St. Louis to Kuttawa is 47-1/2 cents. The fence weighs about 850 lbs. per 100 rods, so that the freight will be \$4.04 per 100 rods, making the cost f.o.b. Kuttawa about \$47.80 per 100 rods, which as you will see is considerably more than it would cost you if you bought it in Louisville.”
242.01301923.141	<ul style="list-style-type: none"> • To: Hillman land Co. • From: H.M. Goode • “Factory discontinued this oxidized silver bed and have no other number in the same finish which could be substituted. We can get this particular bed in oxidized copper or in the white enamel or in the Vernis Martin finish. We don’t know of anything in the line that would be any better substitution for the bed that you ordered than the same bed in one of the three finishes mentioned above, as any of the other beds would have to be taken in one of these finishes...”
242.02051923.142	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “This is to reply to your letter of 1/24/23 regarding an order for field fencing to be shipped from Pittsburg. Please countermand this order as we can get the fencing at once from Louisville.”
242.02061923.143	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “This is to reply to your letter of 1/30/23 in regard to an order, you no. L-115-1118-3 in which we ordered 1 Bed no. 2310/03 which you were unable to fill. In accordance with your suggestion you may substitute the Oxidized Copper bed for the above, which we understand is the same bed in another finish.”
242.02101923.144	<ul style="list-style-type: none"> • To: Simmons Hardware Company • From: J.N. Esselstyn • “Enclosed find check for \$25.64 in payment of your invoice of the 6th, as follows:-...”
242.02121923.145	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us by parcel post to Hematite, Kentucky, with invoice in Duplicate to Kuttawa, Ky....”
242.02121923.146	<ul style="list-style-type: none"> • To: Hillman Land Company • From: H.M. Goode • “This acknowledged yours of the 6th, file 242, instructing us to ship you a #2310 oxidized copper bed in place of the #2310/os referred to in our letter of Jan. 30th and to

	include with this bed some buckets, cake cutters and cook pans.”
242.02171923.147	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$2.56 in payment of your invoice of the 16th, less 5 cents discount.”
242.02201923.148	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “In your invoice of 2/19/23, Order No. L 212 360 WH, which is just received, we note you charge us at the rate of \$5.90 for No. 92 Cake Cutters. From you catalog we believe the list on this article to be \$1.70 per doz. If we are correct, will you please send us credit memorandum for the over charge.”
242.02211923.149	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please add to and ship with the order we mailed you today the following:-...”
242.02211923.150	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Please ship us at once to Kuttawa, Ky., with invoice in duplicate to the same address the following:-...”
242.02281923.151	<ul style="list-style-type: none"> • To: Simmons Hardware Co. • From: J.N. Esselstyn • “Enclosed find check for \$14.76 in payment of your invoice of the 19th, less 30 cents discount.”
242.UNDATED.152	<ul style="list-style-type: none"> • 3 postcards from the Hillman Land Company
242.UNDATED.153	<ul style="list-style-type: none"> • 2 scraps of paper handwritten notes. One has an address and the other is some sort of rough ledger with the years 1923-1926.