

247.08121921.01	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$61.41 in payment of your invoices as follows:-...”</li> </ul>
247.08271921.02	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$40.25 in payment of your invoice of August 22<sup>nd</sup>.”</li> </ul>
247.09281921.03	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$36.63 in payment of you invoice of the 28<sup>th</sup>.”</li> </ul>
247.10291921.04	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$41.86 in payment of your invoice of 10/29/21.”</li> </ul>
247.10291921.05	<ul style="list-style-type: none"> <li>• Statement from the Kuttawa Milling Company to J.N. Esselstyn</li> </ul>
247.11291921.06	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$7.25 in payment of your invoice of 11/29/21.”</li> </ul>
247.12241921.07	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$36.27 in payment of your invoice of 12/23/21.”</li> </ul>
247.06031922.08	<ul style="list-style-type: none"> <li>• To: Hillman Land Company</li> <li>• From: Henson &amp; Lynes</li> <li>• “Mr. Gray has told us of your desire to handle flour under your private brand, or else under some brand of which you have you have exclusive sale. We can give you our brand with your name stenciled on it, or we can have some bags printed especially for you. If we were to have the bags printed for you, though, they would cost more and make your flour cost you about 5 to 8 cents per bbl. more, because you would order only a few bags, while, when we buy, we always buy 5000 or more. In this way they cost us considerably less. Also, if we were to prepare same bags especially for you, we would want you to pay for them when ordered; in other words, you would order and pay for the bags, and simply put them with us subject to your order.”</li> </ul>
247.06041922.09	<ul style="list-style-type: none"> <li>• To: Henson &amp; Lynes</li> <li>• From: J.N. Esselstyn</li> <li>• “This is to acknowledge receipt of your letter of the 3<sup>rd</sup> regarding the putting up of flour under our own name.</li> </ul>

	<p>For years we have operated a small store at hematite, Ky., and at the present time our flour sales amount to not more than 40 bbl. per year. During the Summer months, while the roads are good the hucksters peddle flour and exchange it for produce at little or no profit and it was to meet this competition that we had talked of a private brand of flour.”</p>
247.08251923.10	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$7.50 in payment of your invoice of the 24<sup>th</sup>.”</li> </ul>
247.07191924.11	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$55.00 in payment of you invoice of the 17<sup>th</sup>.”</li> </ul>
247.02281925.12	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$9.00 in payment of your invoice of the 10<sup>th</sup>.”</li> </ul>
247.03111925.13	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$3.00 in payment for the exchange of three collars. Mr. Long was very much pleased with the exchange.”</li> </ul>
247.08081925.14	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$62.00 in payment of your invoice of the 5<sup>th</sup>.”</li> </ul>
247.06101926.15	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Company</li> <li>• From: Hillman Land Company</li> <li>• “Enclosed find check for \$13.50 in payment of your invoice of the 7<sup>th</sup>.”</li> </ul>
247.10231926.16	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$19.60 in payment of your invoice of the 18<sup>th</sup>.”</li> </ul>
247.11061926.17	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$5.00 in payment of 2 bbl. salt, for which we did not receive invoice and overlooked the same until your statement was received. Our hauling records show that we received the salt.”</li> </ul>
247.01141927.18	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> </ul>

	<ul style="list-style-type: none"> <li>• “Please ship us on the next trip of the gas boat Nellie Gear, to Collins Landing, Freight prepaid, with invoice in triplicate to Route No. 3, Eddyville, Ky.”</li> </ul>
247.02181927.19	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Please ship us by the next trip of the gas boat ‘Nellie Geer’ feright prepaid to Collins Landing, with invoice in triplicate to Route No. 3, Eddyville,…”</li> </ul>
247.03031927.20	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$2.60 in payment of your invoice of February 24<sup>th</sup>, for coal.”</li> </ul>
247.04301927.21	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Just as soon as the roads are passable I will be down and would like to have you have the following mule collars ready for me:... Then collars to be of the same grade and quality as we have been purchasing, that is \$27.00 per Dog.”</li> </ul>
247.05071927.22	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$15.75 in payment of your invoice of the 3<sup>rd</sup>.”</li> </ul>
247.07161927.23	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$7.20 in payment of your invoice of the 14<sup>th</sup>.”</li> </ul>
247.11121927.24	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$10.40 in payment of your invoice of the 11<sup>th</sup>.”</li> </ul>
247.11261927.25	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$5.20 in payment of your invoice of the 23<sup>rd</sup>.”</li> </ul>
247.12171927.26	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$13.00 in payment of your invoice of the 17<sup>th</sup>.”</li> </ul>
247.09271928.27	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$18.90 in payment of your invoice of the 27<sup>th</sup>.”</li> </ul>
247.01261929.28	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Company</li> <li>• From: J.N. Esselstyn</li> </ul>

	<ul style="list-style-type: none"> <li>• “Enclosed find check for \$13.50 in payment of your invoice of the 23<sup>rd</sup>.”</li> </ul>
247.04271929.29	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$17.00 in payment of your invoice of the 26<sup>th</sup>.”</li> </ul>
247.05041929.30	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Please send us by parcel post to Hematite, ky., with invoice in triplicate to Route No. 3, Eddyville, Ky.,:... We have been paying from \$1.65 to \$1.85 for these straps we want a strap we can sell for 20 cents. This will give you an idea of the grade of strap we want.”</li> </ul>
247.05101929.31	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Company</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$1.60 in payment of your invoice of the 6<sup>th</sup>, less 3 cents discount.”</li> </ul>
247.07061929.32	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$21.60 in payment of you invoice of the 5<sup>th</sup>.”</li> </ul>
247.07091929.33	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find check for \$29.00 in payment of your invoice of the 8<sup>th</sup>.”</li> </ul>
247.02241930.34	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Please send us by parcel post to Route No. 3, Eddyville, with invoice to same address...”</li> </ul>
247.06111930.35	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Please send us by parcel post to Hematite, Ky., with invoice in triplicate to Route No. 3, Eddyville,... The collars we have of this grade cast us \$12.00 per Doz. but we haven’t the size that is wanted by one of our customers.”</li> </ul>
247.06171930.36	<ul style="list-style-type: none"> <li>• To: Kentucky Whip &amp; Collar Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “Enclosed find M.O. for \$1.14 in payment of your invoice of the 14<sup>th</sup>.”</li> </ul>
247.10091930.37	<ul style="list-style-type: none"> <li>• To: Kuttawa Milling Co.</li> <li>• From: J.N. Esselstyn</li> <li>• “A few days ago, your representation, Mr. F.B. Wilcox, called on us and advise that you intended to make Truck Delivery of you products in the “Jungle” and that your first trip would be next week.”</li> </ul>

247.10151930.38

- To: Hillman Land Company
- From: C.J. Clifton
- “We are pleased to quote you as follows delivered to your store in lots of 2500 or more....These prices are for immediate acceptance and are subject to market changes vanish and notice. We will very much appreciate au orders.”