

249.10141921.1	<p>Harris, Davis &amp; Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead</p> <p>From: E. O. Harris, Sec'y</p> <p>To: Hillman Land Company</p> <p>We are forwarding at once by parcel post goods on the enclosed invoice as ordered through Mr. Seay. Out of check print at 8 ½ ¢, out of shirting prints at 7 ½ ¢, sent better grade at 8 ½ ¢ rather than leave the item out. This class of merchandise is very hard to obtain.</p>
249.10181921.2	<p>From: Esselstyn</p> <p>To: Harris, Davis &amp; Co.</p> <p>Enclosed find check for \$40.65 in payment of your invoice of 10/14/21.</p>
249.10221921.3	<p>7x8.5 From: W. L. Davis, Treas.</p> <p>To: Hillman Land Co.</p> <p>Please accept our thanks for your valued favor of the 18<sup>th</sup>, enclosing check for \$40.65 to pay in full your bill of October 14<sup>th</sup>.</p>
249.11291921.4	<p>9x6 The Central Hotel stationary</p> <p>From: J. C. Seay</p> <p>To: Hillman Land Co.</p> <p>I am in receipt of a letter from the house stating that you were in the market for some dry goods and as you know it would be impossible for me to come to your place in a car at this time and I sure would thank you if you would write me what you want and I would look after same for you myself.</p>
249.12021921.5	<p>7x8.5 Hillman Land &amp; Iron Company – Hematite Store letterhead</p> <p>From: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Enclosed you find a small order to Harris, Davis &amp; Co. for some goods that we are entirely put off, and they are every day sellers. I had hoped to see the salesman and had written the firm inquiring just when we might look for him; I herewith transmit the reply.</p>
249.12021921.6	<p>Hillman Land &amp; Iron Company – Hematite Store letterhead</p> <p>Please ship by P. P. mail (Parcel Post): thread, hair pins, safety pins, romper elastic, San-Silk, woolen hose, heavy fleeced lined hose, union suits, men's chocolate colored hose, handkerchiefs, dress claps, bibbed overalls.</p>
249.12021921.7	<p>From: Esselstyn</p> <p>To: Harris, Davis &amp; Co.</p> <p>Please send us by parcel post to Hematite, Kentucky with invoice in Duplicate to Kuttawa, Kentucky, the following : &lt;repeat of 249.12021921.6&gt;</p>
249.12071921.8	<p>Harris, Davis &amp; Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead</p> <p>From: E. O. Harris, Sec'y</p> <p>To: Hillman Land Company</p> <p>We appreciate very much your kind order of December 2<sup>nd</sup> which reached us on the 5<sup>th</sup> and goods have gone forward by parcel post as instructed.</p>
249.12171921.9	<p>From: Esselstyn</p> <p>To: Harris, Davis &amp; Co.</p> <p>Enclosed find check for \$64.58 in payment of your invoice of 12/6/21.</p>
249.12221921.10	<p>7x8.5 From: W. L. Davis, Treas.</p>

	<p>To: Hillman Land Co.  Please accept our thanks for your valued favor of the 17<sup>th</sup>, enclosing check for \$64.58 to pay in full your bill of December 6<sup>th</sup>.</p>
249.01031922.11	<p>7x8.5 Hillman Land &amp; Iron Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  Please order from Harris, Davis &amp; Co. the following: bibbed overalls, ladies handkerchiefs, gingham aprons, heavy gray mixed hose. Noted in pencil on bottom: "P.P. to Hematite"</p>
249.01041922.12	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please send us by parcel post to Hematite, Kentucky with invoice in Duplicate to Kuttawa, Kentucky, the following : &lt;repeat of 249.01031922.11&gt;</p>
249.01071922.13	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by parcel post to Hematite, Kentucky with invoice in Duplicate to Kuttawa, Ky. 1 pc gray outing flannel "Storm King"</p>
249.01071922.14	<p>7x8.5 Hillman Land &amp; Iron Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  We have just sold the last yard of heavy Brown Cotton Sheeting, you might order 1 Pc "HHH" Heavy Brown Cotton Sheeting from Harris, Davis &amp; Co., by P. P. mail, there is about 60 yards to the PCE.</p>
249.02091922.15	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please send sup by parcel post to Hematite, Kentucky 1 Pc. "HHH" Heavy Brown Cotton Sheeting. Please send invoice in duplicate to Kuttawa, Ky.</p>
249.01211922.16	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by parcel post to Hematite, Kentucky with invoice in duplicate to Kuttawa, Ky., 1 Pc "Gold Bond" Bleached Domestic / 2 Doz. 8 ONT Black Cotton Thread</p>
249.01201922.17	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$54.67 in payment of your invoices of 1/10/22, 1/11/21, 1/23/22.</p>
249.02011922.18	<p>7x8.5 From: W. L. Davis, Treas.  To: Hillman Land Co.  Please accept our thanks for your valued favor of the Jan. 28<sup>th</sup> , enclosing check for \$57.67 to pay in full your bills of Jan 10<sup>th</sup>-11<sup>th</sup>-24<sup>th</sup>.</p>
249.02091922.19	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by parcel post to Hematite, Kentucky the following: &lt;list&gt;</p>
249.02111922.20	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$2.00 in payment of your invoice of 2/11/22.</p>

249.02151922.21	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of the 11 <sup>th</sup> , enclosing check for \$2.00 to pay in full your bill of February 11 <sup>th</sup> .
249.03301922.22	From: Esselstyn To: Harris, Davis & Co. Please ship us by parcel post to Hematite, Kentucky the following: <list> Please send invoice in Duplicate to Kuttawa, Ky.
249.03251922.23	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$8.98 in payment of your invoice of 3/23/22.
249.03301922.24	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of the 25 <sup>th</sup> , enclosing check for \$8.98 to pay in full your bills of Mar. 23 <sup>rd</sup> .
249.04081922.25	From: Esselstyn To: Harris, Davis & Co. Please ship us by parcel post to Hematite, Kentucky the following: 2 Doz. Ladies Black Hose Size 10 to sell for 25¢ Please send invoice in Duplicate to Kuttawa, Ky.
249.04121922.26	7x8 Harris, Davis & Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead From: A. H. Williams, Vice Prest. To: Hillman Land Company Many thanks for this order which has been sent by parcels post.
249.04181922.27	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$4.53 in payment of your invoice of the 12 <sup>th</sup> .
249.04201922.28	5x8 From: F. M. McCawley To: Esselstyn We need a few items in the dry-goods line: work shirts, cotton sheeting, bleach, spools of thread, San-Silk, handkerchiefs, hair pins. All this can come by Parcel post mail from Harris, Davis & Co.
249.04211922.29	From: Esselstyn To: Harris, Davis & Co. Please ship us by parcel post to Hematite, Kentucky items <249.04201922.28> Please send invoice in Duplicate to Kuttawa, Ky.
249.04211922.30	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of the 18 <sup>th</sup> , enclosing check for \$4.53 to pay in full your bill of April 12 <sup>th</sup> .
249.04291922.31	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$23.82 in payment of your invoice of the 25 <sup>th</sup> .
249.05081922.32	7x8.5 From: W. L. Davis, Treas.

	<p>To: Hillman Land Co.  Please accept our thanks for your valued favor of the April 29<sup>th</sup>, enclosing check for \$23.82 to pay in full your bill of April 5<sup>th</sup>.</p>
249.07071922.33	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by parcel post to Hematite, Kentucky items &lt;list&gt;  Please send invoice in Duplicate to Kuttawa, Ky.</p>
249.07131922.34	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$47.22 in payment of your invoice of the July 11<sup>th</sup>.</p>
249.07171922.35	<p>7x8.5 From: W. L. Davis, Treas.  To: Hillman Land Co.  Please accept our thanks for your valued favor of the 13<sup>th</sup> enclosing check for \$47.22 to pay your bill of July 11<sup>th</sup>.</p>
249.09221922.36	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by parcel post to Hematite, Kentucky. Please send invoice in Duplicate to Kuttawa, Ky. 1 Pc. Brown Cotton Sheeting H.H.H.</p>
249.09301922.37	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$7.83 in payment of your invoice of the 26<sup>th</sup>.</p>
249.10051922.38	<p>7x8.5 From: W. L. Davis, Treas.  To: Hillman Land Co.  Please accept our thanks for your valued favor of Sept. 30<sup>th</sup> enclosing check for \$7.83 to pay your bill of Sept. 26<sup>th</sup>.</p>
249.10231922.39	<p>Harris, Davis &amp; Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead  From: E. O. Harris, Sec'y  To: Hillman Land Company  We enclose invoices for goods ordered through Mr. Mayes, which we are shipping at once, by rail to Kuttawa. We have been instructed by you in the past to ship all invoices to Kuttawa, and we how we are in right in this. We are out of certain items. Merchandise of this character is very hard to obtain.</p>
249.10261922.40	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  This is to acknowledge receipt of your letter of the 22<sup>nd</sup> and invoice of the 21<sup>st</sup>. In looking over the invoice our store manager, Mr. McCawley states there are several items on the invoice that he did not order and several that have been increased in quantity. When these goods reach our store and are checked up, we shall claim the right to return to you such goods as we did not order.</p>
249.10281922.41	<p>Harris, Davis &amp; Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead  From: E. O. Harris, Sec'y  To: Hillman Land Company  Your kind letter of the 26<sup>th</sup> received, and we regret exceedingly that you have cause to complain. We have checked over the order and find there</p>

	were very few changes made. We find one bad mistake and that is we overcharged you \$2.00 on \$3.15 hose, and we enclosed a credit memorandum. The special sweater is one thing we put on back order. Maybe we can ship this later. Sweaters are very hard to obtain.
249.10281922.42	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$251.03 in payment of your two invoices of the 21 <sup>st</sup> and 26 <sup>th</sup> .
249.10311922.43	Harris, Davis & Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead From: E. O. Harris, Sec'y To: Hillman Land Company We enclose, herewith, duplicate invoices of 1 piece of Hamburg embroidery ordered in your letter of the 22 <sup>nd</sup> . We will gladly credit you with the lace returned when received. Please return it to us by parcel post.
249.11031922.44	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of Oct. 28 <sup>th</sup> enclosing check for \$251.03 to pay your bills of Oct 21 <sup>st</sup> and 26 <sup>th</sup> . Through oversight you failed to deduct credit memorandum mailed you on Oct 26 <sup>th</sup> for \$2.00 and we take the liberty of calling this to your attention so that you can deduct it in your next settlement.
249.11061922.45	7x8.5 Credit Memorandum From: Harris, Davis & Co. To: Hillman Land Co. 8194 – Pc. Lace 36@ 7 ½ \$2.70
249.11061922.76	7x8.5 Credit Memorandum From: Harris, Davis & Co. To: Hillman Land Co. 315-1 Doz. Hose, Charged at 4.55 / Sold @ 2.55 \$2.00
249.12061922.77	From: Esselstyn To: Harris, Davis & Co. Please ship us at once by parcel post to Hematite, Kentucky. Please send invoice in Duplicate to Kuttawa, Ky. <list>. The above drawers were included in our order of a few weeks ago but you advised us that you could not fill the order at that time but you did fill the order for the shirts of the same goods and we are not able to sell the shirts without the drawers.
249.12161922.78	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$21.98 in payment of your account as follows: 10/31/22 – \$2.42 / 12/9/22 – \$13.29 / 12/14/22 – \$11.50 total \$27.21 . Less overcharge invoice and merchandise returned \$5.23, check enclosed \$21.98
249.12281922.79	Harris, Davis & Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead From: E. O. Harris, Sec'y To: Hillman Land Company

	<p>We are pleased to announce that we will be represented in your section for the coming year by R. I. Blagg. He is an experienced dry goods man and is in position to look after your interests to the best advantage throughout the year. We especially wish to call to your attention our line of furnishings goods, wash goods, fancy goods, etc., for the spring.</p>
249.12301922.80	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$11.67 in payment of your invoice of the 22<sup>nd</sup>.</p>
249.01041923.81	<p>7x8.5 From: W. L. Davis, Treas.  To: Hillman Land Co.  Please accept our thanks for your valued favor of Dec. 30<sup>th</sup> enclosing check for \$11.67 to pay your bill of Dec. 22<sup>nd</sup>.</p>
249.01131923.82	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Enclosed find check for \$8.37 in payment of your invoice of the 9<sup>th</sup>.</p>
249.011741923.83	<p>7x8.5 From: W. L. Davis, Treas.  To: Hillman Land Co.  Please accept our thanks for your valued favor of 13<sup>th</sup> enclosing check for \$8.37 to pay your bill of Jan. 9<sup>th</sup>.</p>
249.01181923.84	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Will you please quote us your price on 500 yds. of Tobacco Canvas of a medium grade; also please give us the approximate weight of this amount, or rather the shipping weight.</p>
249.01231923.85	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  We have a customer who wants 12 yards of dark draperies. We do not carry this material in stock and are unable to find a satisfactory pattern here. If you will sell us this amount and will send samples ranging in price that we can sell from \$2.50 to \$5.00 per yard we may land the order.</p>
249.01251923.86	<p>Harris, Davis &amp; Co. Wholesale Dry Goods, Notions, and Men's furnishings letterhead  From: J.P.G.  To: Hillman Land Company  We are in receipt of your favor of the 23<sup>rd</sup> and in reply will say we do not carry draperies in the higher priced goods to retail from \$2.50 to \$5.00. We are referring your letter to Timothy Dry Goods, Co. so they can send you samples. They do both the Wholesale and Retail business in rugs and draperies and hope they will send you samples that will suit your customer.</p>
249.03101923.87	<p>From: Esselstyn  To: Harris, Davis &amp; Co.  Please ship us by rail to Kuttawa, Ky, with invoice in Duplicate to same address the following: sheeting, percale, gingham ladies hose, men's gray mixed socks, crochet cotton, elastic, handkerchiefs, ribbon, safety pins, palm leaf fans, hair pins, straw hats, cotton batting.</p>
249.03171923.88	<p>From: Esselstyn  To: Harris, Davis &amp; Co.</p>

	Enclosed find check for \$88.23 in payment of your invoice of the 16 <sup>th</sup> .
249.03201923.89	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of 19 <sup>th</sup> enclosing check for \$88.23 to pay your bill of March 16 <sup>th</sup> .
249.04261923.90	From: Esselstyn To: Harris, Davis & Co. Please ship at once by parcel post to Hematite Ky., with invoice in duplicate to Kuttawa, Ky: 1 Pc. Bleached Domestic "Good as Gold"
249.04301923.91	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$11.22 in payment of your invoice of the 28 <sup>th</sup> .
249.05011923.92	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of April 30 <sup>th</sup> enclosing check for \$11.22 to pay your bill of April 28 <sup>th</sup> .
249.07111923.93	From: Esselstyn To: Harris, Davis & Co. Please ship us at once by parcel post to Hematite, Ky, with invoice in Duplicate to same address the following: men's half hose, ladies Lisle hose, men's gray mixed socks, crochet cotton, pins.
249.07141923.94	From: Esselstyn To: Harris, Davis & Co. Enclosed find check for \$12.69 in payment of your invoice of the 12 <sup>th</sup> .
249.07181923.95	7x8.5 From: W. L. Davis, Treas. To: Hillman Land Co. Please accept our thanks for your valued favor of the 14 <sup>th</sup> enclosing check for \$12.69 to pay your bill of July 12 <sup>th</sup> .
249.07251923.96	11x6.5 written in ink Timothy Dry Goods Co. / 313-315 Third Avenue North / Nashville letterhead To: Hillman Land Co. Instructed by Harris Davis of our city we are mailing you under separate cover samples of draperies and trust you can make a selection from same.