

253.09101921.1	<p>7x8.5</p> <p>From: Esselstyn</p> <p>To: National Biscuit Company / 920 Walnut Street / Evansville, Ind.</p> <p>Enclosed find check for \$15.14 in payment of your invoice of 9/8/21.</p>
253.10061921.2	<p>7x8.5 National Biscuit Company (Duplicate) Invoice</p> <p>Sold to Hillman Land Co.</p> <p>1 can Fig / 1 can Atlantic / charges for cans and charges for crates</p> <p>Total : \$6.46</p>
253.10091921.3	<p>From: Esselstyn</p> <p>To: National Biscuit Co.</p> <p>We are in receipt of your invoice of 10/6/21 also the shipment of goods. When your salesman was here last week we did not see him personally but gave order by telephone and he advised we were entitled to a trade discount also a cash discount on our invoice of 9/8/21 which we paid under date of September 10th. Please advise us amount of discount we are entitled to on the invoice of 9/8/21 and what advisors we will be regularly entitled to the future. For years we have operated a small store at Hematite Ky.; Kuttawa, Ky. being closest rail road point and during winter it is not an easy matter to deliver freight to the store. Do you consider it advisable to ship your goods by parcel post? If so we may be able to keep a fresh stock through winter months.</p>
253.10111921.4	<p>National Biscuit Company letterhead</p> <p>From: Frank Feldman, Sales Agent</p> <p>To: Hillman Land Company</p> <p>You are entitled to \$0.76 discount on your purchase of September 8th. Our discount terms are as follows: from \$15.00 up to \$50.00 we give 5% discount. On purchases amounting to \$50 or more up to \$200 we allow 10% discount. You will therefore be able to verify discounts granted you. In reference to shipments all shipments amount to \$12.50 or more are sent prepaid but under that amount are sent freight collect. If goods shipped parcel post, we would be compelled to charge postage to you. By paying bills within ten days of date of invoice you are entitled to 1% cash discount.</p> <p>PS: Merchandise purchases quoted above relate to monthly purchases – not individual purchases. On monthly purchases amounting to less than \$15.00 we do not allow trade discount.</p>
253.10151921.5	<p>From: Esselstyn</p> <p>To: National Biscuit Company</p> <p>Enclosed find check for \$5.49 in payment of your invoice of 10/6/21 less the discounts.</p>
253.10201921.6	<p>7x8.5 National Biscuit Company (Duplicate) Invoice</p> <p>Sold to Hillman Land Co.</p> <p>2 doz Van Sm / 2 doz lemon / 2 can Atlantic / 2 qu. Prem / 1 can Nector Block / 1 can Choc Puff / charges for cans and charges for crates</p> <p>Total : \$15.53</p>
253.10221921.7	<p>From: Esselstyn</p> <p>To: National Biscuit Company</p>

	Enclosed find check for \$14.56 in payment of your invoice of 10/20/21 less the discounts. Please send us duplicate invoices of the above shipments and in future render invoices in duplicate at the time of shipment
253.10261921.8	National Biscuit Company letterhead To: J. N. Esselstyn Enclosed find duplicate invoices as requested in your letter of October 22 nd . We were instructed to mail one bill to you and duplicate to E. H. Simmons, St. Louis which was done last week. If this is not, please advise us as soon as possible, just how many you want of them.
253.10271921.9	From: Esselstyn To: National Biscuit Company Acknowledge receipt of your letter of the 26 th enclosing duplicate invoice of the 6 th and 20 th of this month for which please accept our thanks. In future please mail the original and duplicate invoices both to Kuttawa, Ky.
253.10291921.10	From: Esselstyn To: E. H. Simmons Enclosed find duplicate invoices for goods purchased from the National Biscuit Co., during October. These invoices have been paid and if you have received the duplicate invoices directly from Evansville, you may destroy the enclosed.
253.12171921.11	From: Esselstyn To: National Biscuit Company Enclosed find check for \$13.87 in payment of your invoice of 12/14/21 and 12/16/21 less the discounts.
253.12241921.12	From: Esselstyn To: National Biscuit Company Enclosed find check for \$0.68 in settlement of our account for the month of December.
253.03101922.13	From: Esselstyn To: National Biscuit Co. Please ship us at once by freight to Kuttawa, Kentucky the following: 2 cans Atlantics / 1 can Fig Newtons / 1 can Chocolate Puff Cakes. Premium crackers in 4# or 8# paste board boxes to make the total amount of the order \$15.00. You may ship whatever Premium Crackers will make a suitable crate, if goes more than the above amount it is the 5% trade discount we are after.
253.03181922.14	From: Esselstyn To: National Biscuit Company Enclosed find check for \$14.47 in payment of your invoice of 3/13/22 less the discounts.
253.07221922.15	From: Esselstyn To: National Biscuit Company Please ship us by freight to Kuttawa, Ky., with invoice in duplicate to same address the following: 2 cans Atlantics, 2 cans Cho. Puffs, Bx Premium crackers to make the bill \$15.00
253.07311922.16	From: Esselstyn To: National Biscuit Company Enclosed find check for \$10.67 in payment of your invoice of 7/4/22 less the discounts.

253.08121922.17	<p>From: Esselstyn To: National Biscuit Co. Acknowledge receipt of your salesman's letter of the 9th which is herewith enclosed and to return to you our check in payment of your invoice of July 24th. The invoice in question is for an order placed with you under date of July 22nd with instructions to make the amount of Premium crackers to make total amount of invoice \$15.00 which amount specified so as to be sure as to be able to secure the 5% trade discount. It was your privilege and is still your privilege to fill the order according to our instructions but if you decide to send the balance of the order it is up to you to prepay charges as it was not our fault that you did not fill the order in one shipment.</p>
253.11031922.18	<p>From: Esselstyn To: National Biscuit Co. Please ship us by freight at once to Kuttawa, Ky., with invoice in duplicate to the same address Premium soda crackers to the amount of \$15.00 or the nearest amount to give us the 5% trade discount.</p>
253.11101922.19	<p>Straight Bill of Lading Illinois Central Railroad Company Received at Kuttawa From: Hillman Land Co. Consigned to National Biscuit Co.</p>
253.11111922.20	<p>From: Esselstyn To: National Biscuit Company Enclosed find check for \$14.52 in payment of your invoice of the 6th less the discounts.</p>
253.05051923.21	<p>From: Esselstyn To: National Biscuit Company Please ship us at once by rail to Kuttawa, Ky., with invoice in duplicate to same address the following: 2 boxes Atlantics, 1 box Cho. Puffs, Premium crackers, salted to make the bill \$15.00 so as to be entitled to 5% trade discount and 1% cash discount.</p>
253.05121923.22	<p>From: Esselstyn To: National Biscuit Company Enclosed find check for \$17.72 in payment of your invoice of the 7th less the discounts.</p>
253.06301923.23	<p>8.5x5.5 Statement from National Biscuit Company To: Hillman Land Co. Total \$17.91</p>
253.07011923.24	<p>From: Esselstyn To: National Biscuit Company Please ship us by freight, with Mr. W. D. Maddox order which he is mailing you today the following: Moon beans, Choc. Puffs, Fig Newtons, Vanilla Wafers, 10 cent size. Please render invoice in duplicate.</p>
253.07031923.25	<p>National Biscuit Company letterhead From: Milton Morgan, Cashier To: Hillman & Land Company</p>

	<p>Your check issued for the attached statement was evidently lost and we wish you would cancel same at the bank and issue us a duplicate. We have asked our salesman to look through his record as we remember returning it to him, but he did not seem to locate same.</p> <p>Noted in pencil on bottom: "May 12th, Check No. 697"</p>
253.07051923.26	<p>From: Esselstyn To: E. H. Simmons</p> <p>Enclosed find copy of letter received from National Biscuit Co., regarding check for our last remittance which has been lost. The check in question was No. 697, dated May 12th, 1923 for the amount of \$17.72 in payment of their invoice of May 7th. Please advise me if this check has been returned through bank with the June checks; if not please advise the Bank to stop payment on it and I will issue a duplicate check. If the check has been cashed and returned, I think it would be well to send me the canceled check to send to them and return the same as they are satisfied they cashed it.</p>
253.07051923.27	<p>From: Esselstyn To: National Biscuit Co.</p> <p>Acknowledge receipt of your letter of the 3rd regarding lost check for \$17.72 issued to you in payment of your invoice of May 7th. We have written to our St. Louis office to find out if this check has been paid with the June checks, if not paid, we will instruct the Bank to stop payment on same and will issue a duplicate check for amount.</p>
253.07091923.28	<p>From: E. H. Simmons To: First National Bank / St. Louis, Mo.</p> <p>Our check #697 dated May 12th, 1923 payable to National Biscuit Co., for \$17.72 has been lost. This is to ask you to stop payment on this check as we are issuing duplicate.</p>
253.07091923.29	<p>Hillman Land Company letterhead From: E. H. Simmons To: J. N. Esselstyn</p> <p>Replying to yours of July 5th attached you will find copy of letter I have written the First National Bank asking them to stop payment on our check #697 dated May 12th, 1923 for \$17.72 payable to the National Biscuit Co. Please see that duplicate is issued promptly as the original has not been turned through for payment.</p>
253.07101923.30	<p>From: Esselstyn To: National Biscuit Company</p> <p>Enclosed find check No. 717 issued as duplicate of check No. 697 which was in payment of your invoice of May 7th for the amount of \$18.38, less \$1.13 discount. You advised us under date of the 3rd that original had been lost. We have stopped payment on original and if you find it, please return it to us.</p>
253.07211923.31	<p>From: Esselstyn To: National Biscuit Co.</p> <p>Enclosed find check for \$1.95 in payment of your invoice of the 14th.</p>