

267.03031922.1	<p>9x7 Cash Statement, February 28, 1922</p> <p>From: F. M. McCawly</p> <p>To: Esselstyn</p> <p>Herewith submit report. I also submit a list of goods needed. Did you deduct \$3.00 from Robert O'Bryan; decr. Tie Check? (2 pages)</p>
267.03031922.2	<p>9x7 Cash and Credit Report at Hematite Store, February 1922</p> <p>Broken down by dates</p>
267.03031922.3	<p>9x7 Farm Orders, February, 1922 / Tie Orders, February, 1922 / Farm Account, February 1922 / Land Department, February, 1922 (2 pages)</p>
267.03031922.4	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find Farm Pay Roll checks for February. Up to date I have only received B. U. Mitchell's payroll for tie hauling, but Mr. Layton declines to have it paid until the ties are all hauled. I note you have granted W. E. Mitchusson credit, Mr. Mitchell's payroll shows Mitchusson has due him \$57.98 one half of the amount to \$20.00 is to be deducted to apply on his note in payment of the black team; with debt, that leaves \$17.97 due him.</p>
267.03051922.5	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find checks due the store. Have not entered the Tie Department orders but will wait until the Tie Department has a pay day. Enclosed IOU for \$16.18. Place order with Covington Bros. &amp; Co. I have hesitated about placing this order due to high water but the River is reported to be falling.</p>
267.03061922.6	<p>5x8</p> <p>From: F. M. McCawley</p> <p>To: Esselstyn</p> <p>I see something going up here that the Company has always forbidden, viz: those people around the furnace, going up these hollows, and cutting those long nice Red Oak saplings for firewood, when there are hundreds of loads of wood in these tie laps going to waste; I saw old man Foresyte, and Clifton Dunnagan both hauling this kind of wood this last week. List of items to be ordered.</p>
267.03061922.7	<p>3x5.5 postcard</p> <p>From: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Have you heard anything in regard to my wire fencing? List of items to be ordered.</p>
267.03081922.8	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Your letter and card of the 6<sup>th</sup> received. The Hill passed up tonight about dark. The Captain told me he nothing on for Empire Landing, that Covington Bros., failed to deliver anything last night. Given Jerry Black the things you wanted and he will telephone them to Paducah in morning; will telephone the order for potatoes and try to get them on Harry Mc. Am writing St. Louis about fencing.</p>
267.03091922.9	<p>From: Esselstyn</p> <p>To: E. H. Simmons</p> <p>Enclosed find accounts for the month ending February 28<sup>th</sup></p>

267.03091922.10	<p>From: Esselstyn  To: E. H. Simmons  The Hematite Store cash book has but two more pages which will be good for two more months. The present cash book is 150 page book, size of leaf 10" x 16" which came from Woodward, St. Louis but it has no stock number. Will you please send me to Kuttawa, a similar cash book?</p>
267.03091922.11	<p>From: Esselstyn  To: F. M. McCawley  I am in receipt of a check for \$10.00 from the Standard Oil Co. for one iron barrel, No. 13302. Please give me some information regarding it. Did the barrel come from Store or Farm? We bought some oil from Standard last Fall but it was in wooden barrels. Books show we have not bought anything from them since October 1919. If barrel bought and paid for by the store and it has been on hand since 1919 it should have been on several inventories since that time.</p>
267.03101922.12	<p>Hillman Land Company letterhead  From: A. S. Hartt, Secretary to Mr. E. H. Simmons  To: Esselstyn  On February 23<sup>rd</sup> Simmons Hardware Company sent the Hillman Land Company an invoice. These items were ordered by Mrs. Layton; won't you please take care of seeing that this is charged to Mrs. Layton through the store, or whatever way you think best to handle it.  P.S.: This was paid from Kuttawa by check #492</p>
267.03101922.13	<p>5x8 From: F. M. McCawley  To: Esselstyn  Yours of the 9<sup>th</sup> at hand, and in reply, will say that I know nothing whatever about the company ever buying any oil in an iron barrel; there has never been any bought by the store at all in iron barrels; I hear the river still raises, I guess we will have to do without several items that we greatly need; since N. T. Gray has been locked up, I am having customers from the other side of the river; they say that Confederate is their nearest store.</p>
267.03101922.14	<p>5x8 from: F. M. McCawley  To: Esselstyn  I have sold 10 yards gingham, all @ \$0.25 per yard.</p>
267.03111922.15	<p>5x8 from: F. M. McCawley  To: Esselstyn  List of items needed to be ordered. Added items added in pencil.</p>
267.03111922.16	<p>From: Esselstyn  To: F. M. McCawley  Enclosed find check for \$28.98 and receipt for \$29.00 for money to apply on Black Team Note, for W. E. Mitchesson. Am sending you this check that you may deduct your store account. Will send you the O'Bryan and Forsythe's check as soon as I receive the accounts. As these sales were not put on the books for last month, treat them as cash sales for this month.  PS: The Harry Mc has not arrived from Paducah yet (11:30AM) but she is expected today and will probably reach Empire some time Saturday or Sunday.</p>
267.03121922.17	<p>From: Esselstyn  To: E. H. Simmons</p>

	<p>Replying to yours of the 10<sup>th</sup> regarding Fire Backs shipped to Mrs. Layton under date of February 23<sup>rd</sup>. This matter was handled as a cash sale from the Hematite Store.</p>
267.03131922.18	<p>From: Esselstyn  To: F. M. McCawley  Under separate cover I am sending you 3 out of the 4 orders for gingham. The 4<sup>th</sup>, which is herewith attached, is out of stock. Please remove the attached sample from your samples and have your customer make another selection if she cares to. Have your letter of items to order; am telephoning these orders to Paducah to have them put onto the Harry Mc which has not left there yet. If the Harry Mc brings up all that is ordered, there will be several loads of freight and with river so high, the Harry Mc can get into some point where freight can be taken off skiffs. A letter from Simmons Hardware received stating they have written the factory to find out why fencing has not shipped and will try to have it shipped at once.  PS: water is over the road between here and Eddyville and all roads cut off into Kuttawa.</p>
267.03131922.19	<p>5x8 from: F. M. McCawley  To: Esselstyn  We have \$739.02 in checks on sundry banks; I am sending you all checks on First State Bank, Eddyville, Ky. for cash, we have only \$71.00 in currency, and a lot of silver; I am sending \$249.52 for cash, which please send by registered mail.</p>
267.03141922.20	<p>From: Esselstyn  To: F. M. McCawley  Enclosed find copy of invoices received this morning. All of these goods are supposed to be on the Harry Mc except the crackers which come from Evansville. I have added a can of Chocolate Puffs which cost considerably more than the Atlantics but they are small and I think can be sold for about the same price. If you have received the duplicate invoices from Edwin P. Hawkins, please send them down without delay.</p>
267.03141922.21	<p>From: Esselstyn  To: F. M. McCawley  Enclosed find \$234.00 in bills in exchange for checks. I have taken out the \$16.18 due me for freight paid during February, please destroy the slip for this amount in the cash drawer. As we are cut off from Eddyville by back water, I will go over by train in the morning, get the cash and register it from there so you will received it Thursday.</p>
267.03141922.22	<p>5x8 from: F. M. McCawley  To: Esselstyn  Please go to some stores in your city and buy 2 pairs girl shoes, they want a mahogany with a reasonably sharp toe with rubber heels not too costly but a pretty good shoe, sizes 12 ½ and 1 ½ . Have never received the Gingham.</p>
267.03151922.23	<p>2x6 Receipt for Registered Article  From: Hillman Land Company  To: F. M. McCawley</p>
267.03151922.24	<p>From: Esselstyn</p>

	<p>To: F. M. McCawley</p> <p>Acknowledge receipt of your letter of the 14<sup>th</sup> ordering 2 pair girls shoes sizes 12 ½ and 1 ½ Mahogany, sharp toe, rubber heels. I am unable to find such a shoe but can find other types. If your customer wants any of the above shoes will send them up but I assume that no parcel post of any size packages is going through now, I am not sending these shoes until I hear from you about them.</p> <p>PS: 4 PM, the Harry Mc has not showed up yet.</p>
267.03161922.25	<p>3x5 postcard Return Receipt</p> <p>Received from F. M. McCawley</p> <p>To return to: Hillman Land company</p>
267.03161922.26	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>The Harry Mc arrived this afternoon but on account of repairs she will not get away from here before Saturday morning and Doc Gray thinks it will take about 5 hours to go to Empire. He suggests that you get the Rock Castle Ferry boat to unload the freight and then pole the scow into a point where it can be unloaded onto wagons which is the same idea expressed by Mr. Long in letter I have just received from him. The indications are that the river is about to start to fall.</p>
267.03181922.27	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Please add to your cash sales the amount of \$10.00 which has been received from the Standard Oil Company in payment of an iron barrel. I cannot find any record of this barrel, but will assume that the Standard Oil Company know their business and we will keep the money until they prove it does not belong to us. Will deposit this \$10.00 with other checks you will send down next week. I have paid L. H. Gray \$14.06 for freight going up on the Harry Mc today when I received the checks I will cash all checks on the Eddyville bank, deduct this amount from the cash and send you the balance in cash. Mr. Long wrote me he had arranged with Rock Castle Ferryman to get the freight off the Harry Mc so please him in cash for his services and send me the amount paid out so I can charge in up as cash paid out.</p>
267.03181922.28	<p>5x8 from: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Order Ladies Hose; please order other items from Elder-Conroy Hardware Co.</p>
267.03201922.29	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Your letter of the 18<sup>th</sup> received this morning. Have ordered the Hose and Land Side and bolts from Nashville but will hold up the order for Garden Rakes until such a time as we have enough to come by freight. River is rising slowly but every forecast that it will begin to fall today but I doubt it as we had very heavy showers yesterday. Eggs are \$0.14 &amp; \$0.15 here. Fence wire was shipped on the 16<sup>th</sup>. Will try to get it up on the next trip of the Harry Mc if it arrives in time.</p>
267.03201922.30	<p>5x8 From: F. M. McCawley</p> <p>To: Esselstyn</p> <p>I bought a sewing machine from Grar-Dudley Co. through the store and I cannot get any needles to suit. I want them ordered. We also need a few little items. I</p>

	have sold 180 yards Tobacco Canvas to Grant Land, go to Hugh Wakes and buy it and send by Parcel Post mail at once and if he is out, order from someone .
267.03211922.31	5x8 from: F. M. McCawley To: Esselstyn Enclosed you will please find checks on sundry banks, to the amount of \$551.70 of which only one is on First State Bank. I never received your letter until today, we had no mail yesterday. I am having a nice trade considering the high water; I have taken in about \$175.00 this month.
267.03231922.32	Lined paper, written in pencil List of Sundry checks sent to J. N. Esselstyn Total: \$551.70 (2 pages)
267.03211922.33	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn While I was away two letters were written you in regard to the posting of our books at St. Louis. When these matters were changed from the store to you we overlooked telling you that it was necessary to send all vouchers up here at the same time send the reports. Won't you please follow the plan of sending the vouchers as formerly? As a separate proposition, please send us all of the vouchers for the months of January and February 1922.
267.03221922.34	From: Esselstyn To: E. H. Simmons This is to acknowledge receipt of your letter of the 21 <sup>st</sup> regarding vouchers not being sent in with monthly reports. I have sent you everything that has come into my hands in the way of bills, statements and copies of all transactions of books and reports and I am a loss to know what more I can send. Will you please take the February accounts as an illustration and explain just what is missing in the way of records that I have omitted.
267.03221922.35	From: Esselstyn To: F M. McCawley Your letter of the 20 <sup>th</sup> just received. Am sending you by parcel post 185 yards of canvas and there is not another 100 yards in Eddyville or Kuttawa. This canvas is selling for \$0.04 $\frac{3}{4}$ in Kuttawa.
267.03221922.36	5x3 receipt from Hugh Wake & Co. Marked in pencil "Paid"
267.03221922.37	7x8.5 Simmons Hardware Company letterhead From: R. J. Licrisn To: Esselstyn Your letter of March 9 <sup>th</sup> addressed to Mr. E. H. Simmons in reference to cash book, has been handed by him to the writer, to acknowledge receipt of. This is to let you know that we will endeavor to get the cash book as you described, and send it to you promptly.
267.03221922.38	From: Esselstyn To: F. M. McCawley I have ordered the sewing machine needles and other things from Gray & Dudley Co., excepting the banjo and guitar strings as you had not specified the strings you wanted, I was unable to order them as there are 6 different strings

	on the guitar and 5 different strings on a banjo. Will let these go until we order something else.
267.03231922.39	5x8 from: F. M. McCawley To: Esselstyn I have been selling about 20 bushels sweet potato seed, but I will only get about 12 bushels, you might order 10 bushels of the Nancy Hall variety, 2 bushels Southern Queens. I'll have to have 2 bushels more Yellow Onion sets. You will have to get me 100 feet Gum lumber to make egg boxes.
267.03241922.40	From: Esselstyn To: F. M. McCawley This is to acknowledge receipt of your letter of the 23 <sup>rd</sup> ordering Sweet Potato seed and Yellow Onion sets. The Harry Mc is here on its down trip, but it will not go to Paducah, but will go only as far as some point about Smithland. I have ordered the things to be shipped. In absence of any other instructions I will have them put off so that Roy Buck will take care of them until you can get them. I cannot get the Gum Lumber here so have asked Doc Gray to get it at Clarksville and deliver it on his down trip. I notice eggs are being shipped by parcel post in full cases from Kuttawa, why can't you do the same?
267.03251922.41	From: Esselstyn To: F. M. McCawley In order to keep our cash account straight please put the enclosed slip in the drawer showing that I owe the cash drawer \$31.92. I cannot cash the Eddyville check before Monday when I will be able to go to Eddyville if the water keeps falling there will also be some more R. R. and boat freight to pay Monday. Shall not attempt to come up on the first of the month so please send down your accounts the same as you did last month also please tell Mr. Long to send down his pay roll.
267.03271922.42	From: Esselstyn To: F. M. McCawley Am unable to get any onion sets in Kuttawa or Paducah to send up on the Harry Mc this morning, so have asked Mr. Gray to try to get them in Clarksville and bring them down with the egg case lumber next Friday. Have someone on the lookout for whatever he may bring down Friday.
267.03281922.43	5x8 from: F. M. McCawley To: Esselstyn Items sold.
267.03291922.44	From: Esselstyn To: F. M. McCawley Enclosed find check for \$55.00 in payment of your salary for month of March.
267.03291922.45	From: Esselstyn To: D. W. Layton Today I have received from the Simmons Hardware Co. an invoice for letter heads, envelopes, and scratch blocks for the total amount of \$4.50 but nothing to indicate to whom they were shipped or how shipped. Some time ago you spoke about needing stationary and I assume the above were shipped to you. Will you please advise me if I am correct, as would like to include the invoice in

	<p>this month's business. If you receive them I assume they were for the Tie Department.</p>
267.03301922.46	<p>From: Esselstyn To: F. M. McCawley The wire fencing has arrived and will try to get it onto the next trip up on the Harry Mc which I think will be Monday.</p>
267.03301922.47	<p>5x7 from: F. M. McCawley To: Esselstyn Items sold and items needed</p>
267.03311922.48	<p>From: Esselstyn To: F. M. McCawley Yours of the 30<sup>th</sup> just received. Cannot supply shoe No. B9449 in a No. 10 but am sending the same shoe in 9 ½ EE which they claim is about as large as No. 10. If this size is not satisfactory, please return it at once.</p>
267.04011922.49	<p>From: Esselstyn To: F. M. McCawley Enclosed find copy of invoice for wire fencing, which will go up on the Harry Mc Monday and will reach Empire Landing, late Monday night but more likely Tuesday morning. On the same boat will send from Kuttawa 50 lbs. of coffee and 1 bushel yellow onion sets. I got both of these from Mr. Black here at Kuttawa. The Onion sets cost \$3.00 per bushel, they are selling here for \$0.50 per gal. PS: in regard to fencing, please get from Mr. Vick instructions as to just what farm this fencing will go to and when it is to be delivered. Be sure to report with the sale, the place and number of the farm. The easiest way to arrive at a price will be to add 15% to the invoice price and the Company pays the freight. As soon as I can make up the 1922 Farm list with Mr. Vick, I will send you a revised list of Farms and their numbers, so that we will be sure to change things to the right farms.</p>
267.04011922.50	<p>5x8 from: F. M. McCawley To: Esselstyn I will not be able to get out my reports to you today as I have been sick, and getting the eggs ready for shipment I am sending 2 samples of gingham, want 4 yards of each sample. I'll get my report out Monday</p>
267.04031922.51	<p>From: Esselstyn To: F. M. McCawley Under separate cover I am sending you gingham of one of the samples received this morning. The attached sample is out of stock, please remove from your samples. I expect to be away from the next two or three days so it may be that you will not receive the Farm pay checks before the last of the week. If I have received your report this morning they would have gone up by the next mail. Please explain this to the men if there is any complaint.</p>
2637.04041922.52	<p>From: Esselstyn To: F. M. McCawley Enclosed find Farm Department pay checks. Have just received your statement and hasten to send pay roll checks. Will send you other checks and statements when I get them worked out.</p>

	PS: Wire fencing, coffee & onion sets went on the Harry Mc this morning.
267.04041922.53	From: Esselstyn To: F. M. McCawley In your statement of merchandise sold the Land Department there are several items of nail and fence staples to "C.D." Will you please advise me by return mail who "C.D." is and what farm he is on? The only "C.D." I can locate amount the tenants is Chas. Dunn who is on the Andy Smith place, No. 329 near Grand Rivers and I am assuming he is not going to Hematite for a few nails.
267.04041922.54	8.5x7 [Cash Report] submitted by F. M. McCawley. / Land Department with Hematite Store, March 1922 / [Daily report of income for Hematite store] / Farm Orders with Hematite Store for March 1922; Expense of Hematite Store, March; Farm with Hematite, Store March 1922. (4 pages) Stamped "received Apr 4 1922"
267.04051922.55	2x6 Receipt for Registered Article From: Hillman Land & Iron Co To: F. M. McCawley
267.04051922.56	2x6 Receipt for Registered Article From: Hillman Land & Iron Co To: Trigg County Farmers Bank
267.04051922.57	5x8 from: F. M. McCawley To: Esselstyn Items sold; items wanted.
267.04061922.58	5x8 from: F. M. McCawley To: Esselstyn Items sold; items wanted.
267.04041922.59	3x5.5 postcard Sent to: Esselstyn "I need 1 keg fence staples. F. M. McCawley"
267.04051922.60	5x8 from: F. M. McCawley To: Esselstyn Items wanted – 2 doz asst'd belts used on Vulcan plows except point belts. There is always some one wanting Vulcan belts for repairs, they only cost about \$0.25 doz., you might order them by parcel post mail. Also add to our grocer list, \$0.01 table salt.
267.04051922.61	5x8 from: F. M. McCawley To: Esselstyn Our customer has made another selection, a first and second choice, please send 4 yards. I need 50# shoulder butts bacon; can handle 1 ex. Fancy wine sap apples, 1 10# cake spaced cheese. Added items in pencil.
267.04051922.62	3x5.5 postcard Sent to: Esselstyn "Mr. Vick authorized us to let Clifton Dunnagan have some nails about fixing up Lt & Stable here on Feurma Hill. 'C.D.' is for Clifton Druning -- F. M. McCawley"
267.04051922.63	From: Esselstyn To: F. M. McCawley



	For the month of March, the store is due from the various departments \$53.49. Seeing you are getting short on cash so I have cashed the above and deposited to Trigg County Farmers Bank. Statement of these checks listed.
267.04051922.64	From: Esselstyn To: F. M. McCawley In regard to the ladies laced slipper in size 2 ½ D, I was only able to get it in a \$3.50 shoe, but if you want it in a \$5.00 shoe they will order it directly from the factory and you can return the pair I am sending up today. They have this style of shoe in the \$5.00 quality but not the size you want. Doc Gray was unable to get the egg case lumber from Clarksville, I have not been able to place the order. Have placed the order for nails, staples, and other hardware with Simmons Hardware Co., as I find we can lay nails down here in Kuttawa for about \$0.35 less from St. Louis than from Paducah.
267.04061922.65	From: Esselstyn To: E. H. Simmons Enclosed find accounts for the month of March
267.04061922.66	From: Esselstyn To: F. M. McCawley Under separate cover, I am sending you the ladies slippers, one strap, etc., excepting that I could not get it with the Rubber tipped heel, if the slipper sent is not satisfactory with your customer, it may be returned without delay. It was necessary to take the second choice of gingham which is in the package with the shoes. The groceries I will try to get here on Saturday's freight so they can go up on the Harry Mc on Monday.
267.04071922.67	5x8 From: F. M. McCawley To: Esselstyn I have sold a middle aged lady 1 pair black kid lace slipper tolerable bread toe, size 6, not to exceed \$5.00, I shall have you make the selection as I have no samples.
267.04071922.68	5x8 from: F. M. McCawley To: Esselstyn When you come up, bring 2 ½ foot boxes paint, one white, one Italian blue.
267.04061922.69	3x5 Return Receipt postcard Return to Hillman Land & Iron Company
267.04081922.70	5x8 from: F. M. McCawley To: Esselstyn I am unable to case anymore eggs for shipment, until you get the lumber for me. List of items.
267.04081922.71	14x8 ½ Net Prices on American Fence, Steel Gates and Stretchers for American Steel & Wire Company F.O.B. Louisville, KY
267.04081922.72	From: Esselstyn To: C. B. Vick When you were here yesterday we forgot to take up the question of fertilizer for the tobacco crop. I wish you would decide how much we want for the tenants and find out from Mr. McCawley how much he thinks he will want for other customers, as we ought to be placing the order. Ed Jones has a car and

	offers tobacco fertilizer at \$27.50 per ton or \$27.00 for 5 ton lots but don't suppose we need that much. As soon as you decide how much we want, I will look around for prices.
267.04111922.73	5x8 from: F. M. McCawley To: Esselstyn I am sending you all checks we have in the store, part of which are on First State Bank, Eddyville for which we need the cash, the balance might be deposited to the credit of the store. Grand total \$507.68.
267.04121922.74	8x5 from: F. M. McCawley To: Esselstyn We need following bill of druggist <list>
267.04121922.75	From: Esselstyn To: F. M. McCawley Enclosed find copies of invoices received today. The Harry Mc will leave here in the morning bringing the cabbage and groceries from Covington Bros. & Co. and egg case lumber. Was not around so do not know if nails from St. Louis have arrived to be shipped. Note on Simmons invoice two spatulas which I ordered for myself, I will send you \$1.50 for them when I send you th3e money for the checks which I received today. Have asked Harry Mc to buy 2 barrels Lime and 2 sacks chicken feed on their up trip and deliver it when they come down which they think will be about Monday.
267.04131922.76	2x6 Receipt for Registered Article From: Hillman Land Co To: Trigg Co. Farmer's Bank
267.04131922.77	2x6 Receipt for Registered Article From: Hillman Land Co To: F. M. McCawley
267.04131922.78	From: Esselstyn To: F. M. McCawley [Cash report] – find bills / personal checks.
267.04131922.79	5x8 from: F. M. McCawley To: Esselstyn Please order from E. B. Ferguson Implement Co., Paducah, Ky by parcel post mail, 1 land side, for steel beam oliver chill plow #13, for Eugene Aldridge. Additional item to be ordered written in pencil on bottom: Mold Board for #9 Vulcan Steel Beam Plow from Elder-Conroy Hardware For Breattutt Michusson by Parcel Post Mail.
267.04141922.80	3x5 Return Receipt postcard Return to Hillman Land Company
267.04141922.81	From: Esselstyn To: F. M. McCawley This morning I am in receipt of an invoice from Gray & Dudley Co. for 1 doz. Century ass't short sewing machine needles. Some time ago we ordered from the same firm 1 doz No. 4 and 1 doz No. 5 needles but they did not come with the order but were sent here and werre3 forwarded to you. Please advise me what you know of thie 1 doz of assorted needles invoiced of the 8 <sup>th</sup> ; I shall not pay the bill unless you advise me you received the needles. It seems almost

	impossible for Gray & Dudley to follow instructions regarding shipping or sending duplicate invoices so we will not order anything from them unless it is impossible to get it elsewhere.
267.04141922.82	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn I notice from your March report that you have total cash on hand and in bank as of April 1 <sup>st</sup> -- \$6057.20. As there is practically no chance of making ties now you will probably not have any payroll, so please send me \$4000.00 of this money to St. Louis. If there is any reason for not doing this, it will be all right to hold off sending it until you can write me.
267.04151922.83	From: Esselstyn To: E. H. Simmons Acknowledge receipt of your letter of the 14 <sup>th</sup> requesting a check for \$4000.00. Enclosed find check for \$3000.00 on Trigg County Farmers Bank from the funds of the Hematite Store. If you want the remaining \$1000.00 it will have to come from the Eddyville Bank but as we still have some tie hauling to pay for, and I assume some increase in the Farm payroll as soon as it is time to put in crops, this money may be needed here in the near future. Please advise.
267.04151922.84	5x8 from: F. M. McCawley To: Esselstyn Please order by parcel post mail, 3 doz. Nice fresh lemons, we are entirely out and as there is a good deal of sickness, there is quite a demand for them. Other items to be ordered listed.
267.04161922.85	From: Esselstyn To: F. M. McCawley The E. B. Ferguson Implement Co., advises they are out of No. 13 S. B. Landsides but will ship it as soon as they receive a shipment, which is on the way. The Elder-Conroy Hardware Company advises they cannot ship No. 9 Vulcan Moldboard by parcel post so am instructing them to ship same by express to Kuttawa and will get it to you from here.
267.04171922.86	5x8 from: F. M. McCawley To: Esselstyn Replying to yours of the 14 <sup>th</sup> regarding sewing machine needles. After you ordered and failed to get them with balance of goods ordered, I wrote them a personal letter telling them I had bought a \$50.00 sewing machine and it was useless without needles. Sent them sample and they replied with 1 doz. Assorted; in meantime, the 2 doz. You ordered came in. I guess sewing machine needle supply is filled for time being.
267.04181922.87	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Answering yours of March 22 <sup>nd</sup> , in regard to vouchers to be sent in with monthly reports. Following is list of vouchers that have not been sent us for month of February 1922. <list>. In the past, we have gotten receipted bills on things of this kind and are not able to check these matters the same as we did before as the cancelled checks do not come up here.

267.04181922.88	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p> <p>To: Esselstyn</p> <p>Since dictating the attached [267.04181922.87], I have another report from you for the month of March. I give you the following as an illustration of just what I mean by the absence of vouchers – which were formerly sent us by Mr. Gray. &lt;list&gt;. We are also short copies of Geo. D. Griffin’s and Mr. Vick’s reports.</p>
267.04211922.89	<p>5x8 from: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Ed. Mitchell wants us to get him a sale for a #10 steel beam Vulcan Chill plow; now as there is a considerable risk in breakage don’t you think it best to go to C. E. Jones, and buy it for him? If we do not get much profit, there will be no risk. Oscar Foresythe want a pair of shoes like our Boy Sample, #571 @\$3.00 I told him that I did not know whether or not he could get it in Men’s size @ that price, he wants a 7 ½, if he can get it, if not, a 7.</p>
267.04271922.90	<p>5x8 from: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Mr. Long wants 2 pairs shoes for children, he wants the Bilikins Best Grade, he wants 1 pair size 2, on C width, 1 pair 12’s on C width Black Oxford’s. he also want 42 inches of 36” screen wire, &amp; 116 inches of 30” screen wire; he also wants us to order him from Simmons Hardware Co., just the top, comprising the whole machinery, with dasher for “DAZEY” churn 40 G, found on Page 1632.</p>
267.04271922.91	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Under separate cover am sending you the Biliken shoes for Mr. Long. The mechanical part of the churn am ordering to be sent by parcel post and the wire screening will buy here and bring up as soon as I can. Enclosed find check for \$12.50 for goods from the Utica-Duxbak Corporation as per enclosed copy of invoice. If it stops raining tonight I think I will be able to get through with the car Monday morning and bring the cabbage, etc., but if it continues to rain I may be up with a saddle horse, if so I will probably come up Sunday afternoon and stay all night with Mr. Long.</p>
267.04291922.92	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find check for \$55.00 in payment of your salary for the month of April.</p>
267.05011922.93	<p>Financial Reports : Farm Account for April 1922 / Credits / Land Department Account for April 1922 / Cash and credit sales at the Hematite Store, the month April 1922 / Cash paid out in Month of April, at Hematite Store (3 pages)</p>
267.05011922.94	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find Farm Department pay roll checks. The sample of gingham which I brought down are entirely out of stock so am enclosing samples of the nearest thing to them, if they are satisfactory to your customer, please return them with the tags attached and they will come up by the next mail. Please remove the samples from your cards as they are out of stock. Will try to get you some new samples in a few days.</p>
267.05021922.95	<p>From: Esselstyn</p>

	<p>To: F. M. McCawley</p> <p>Under separate cover I am sending you as much of the gingham as it was possible to get. Enclosed samples are out of stock. By tomorrow's mail will send you a new lot of samples. Please destroy your present samples. The Harry Mc arrived tonight and they told me they got fertilizer and the wagon was at the landing to receive it. Mr. Vick was here today and we decided that the Company would furnish 1/3 of the fertilizer to the tenants, which means that the store will make a fair profit on the sale price and 1/3 will be paid by the Land Department where it is used by tenants who will raise tobacco and the amount of fertilizer to be delivered to each. The Harry Mc will not go to Paducah but will try to get the BS coal up by freight so it will come up next Saturday morning. The groceries will be here in time.</p>
267.05021922.96	<p>5x8 From: F. M. McCawley</p> <p>To: Esselstyn</p> <p>Am sending you some samples of Gingham that I have sold the number of yards each is stated on paper to which samples are attached. Other items needed listed.</p>
267.05031922.97	<p>From: Esselstyn</p> <p>To: R[E]. H. Simmons</p> <p>Enclosed find check for Gray &amp; Mitchell. Please return the same to me to be delivered to them on the next trip of their beat.</p>
267.05031922.98	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>The following is the bill for fertilizer. This fertilizer cost more than I expected but we have waited too long and they had to take what they could get and the cheaper grades could not be had at any price. I think we should get \$2.65 or \$2.70 per bag as the Company will pay 1/3 the cost to the tenant. I will leave the retail price for you to fix.</p>
267.05031922.99	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find currency \$100.00 and my personal check for \$1.13</p>
267.05031922.100	<p>From: Esselstyn</p> <p>To: F. M. McCawley</p> <p>Enclosed find checks due the store. Please sign and receipt for each of the above check and return the same. Also enclosed find checks for \$11.18 payable to J. R. Bruce with statement attached of his tie hauling. He has received his other checks through the store so am sending this one to you. The Harry Mc expects to leave here on its up trip early Saturday morning and there will be a shipment on for the store.</p>
267.05031922.101	<p>5x8 from: F. M. McCawley</p> <p>To: Esselstyn</p> <p>I have a lady customer who wants a shoe. We have tenant who owns a J. I. Case, double raw corn planter, he needs some repairs. Please find out from Mr. G. E. Jones who has the agency in Louisville, Ky for these people that we may get in touch with them; I have ordered repairs from the Farm for Mr. Varney, but cannot recall the Firm name.</p>
267.05031922.102	<p>5x8 from: F. M. McCawley</p>

	<p>To: Esselstyn  I have sold 1 pair ladies shoes, #6265 Black, size 4's @\$3.00. Received fertilizer yesterday, please advise as to price and whether or not the company furnishes any part to tenants. [Reply at [267.05031922.98]]</p>
267.05031922.103	<p>Hillman Land Company letterhead  From: Esselstyn  To: R[E]. H. Simmons  Enclosed find check for Gray &amp; Mitchell. Please return the same to me to be delivered to them on the next trip of their boat.</p>
267.05041922.104	<p>2x6 Receipt for Registered Article  From: Hillman Land Co.  To: Mr. F. M. McCawley</p>
267.05041922.105	<p>5x8 from: Mr. F. M. McCawley  To: Esselstyn  We need ¼ doz. Hoes, size 6 ½ inches / ¼ doz. Hoes, size 7 ½ inches. I sold the last two that we had this morning, could have sold another, you might buy them from Mr. Jones, about as cheap as you could, by having the freight them from Clarksville; I am sending you the receipts from Mrs. Mattie Foresythe.  PS: additional items listed as sold.</p>
267.05051922.106	<p>3x5 postcard  Return Receipt  Signed by Mr. F. M. McCawley  Return to Hillman Land &amp; Iron Company</p>
267.05051922.107	<p>From: Esselstyn  To: Mr. F. M. McCawley  Under separate cover I am sending you the shoes and slippers ordered in your letter of the 4<sup>th</sup> which did not arrive until this afternoon. The only garden hose I can find is a 6" size and looks like a very cheap article so I will hold order until we have enough to order from St. Louis. Sauer Kraut I ordered will come in next lot of groceries. The Harry Mc went up this afternoon with all the groceries and egg cases that was here.</p>
267.05051922.108	<p>From: Esselstyn  To: Mr. F. M. McCawley  This is to reply to yours of the 3<sup>rd</sup> regarding repair parts for J. I. Case double row corn planter. I can get no information here in town as to where these parts can be secured. The J. T. Case Thrashing Machine Co. have an agent here but he informs me that the Corn planters are made by the J. T. Case Plow Co. which is a different company from the Thrashing Machine Co. He will get the address of the Plow Co. You state you think you have bought these parts from Louisville and looking over ledger, here is list of firms from which we purchased good  &lt;list&gt;</p>
267.05051922.109	<p>5x8 from: Mr. F. M. McCawley  To: Esselstyn  I have sold one pair ladies shoes #3265, size 4's with low heels @3.50.</p>
267.05061922.110	<p>From: Esselstyn  To: E. H. Simmons</p>

	<p>Enclosed find accounts for the month of April. Attached to these reports are receipts for expenditures in so far as it is possible to get such receipts. This is also to acknowledge receipt of Miss Hartt's letter of 4/18/22 regarding lack of proper receipts as compared with the practice when you employed a regular bookkeeper. At the time I took over the book keeping, it was with the understanding that all unnecessary red tape was to be eliminated. If it is your intention, after nine months to go back to the old methods, then I would like to talk the matter over with you in person at the earliest opportunity.</p>
267.05081922.111	<p>7x8.5 Hillman Land Company – Hematite Store Letterhead  From: F. M. McCawley  To: Esselstyn  I looked over list of firms, in Louisville, which you submitted and find that the firm of Brinly &amp; Hardy are the parties who handle the Case machinery; please order for Charley Mill, by parcel post. Additional items listed.</p>
267.05121922.112	<p>From: Esselstyn  To: E. H. Simmons  Enclosed find additional receipts which have been received since mailing the April accounts to you</p>
267.05131922.113	<p>From: Esselstyn  To: D. W. Layton  At your convenience will you please send your check for the above amount to the store?</p>
267.05131922.114	<p>5x8 from: F. M. McCawley  To: Esselstyn  Harvey Littlejohn, who works on Empire Farm, wants us to order for him by parcel post 1 fishing line, branded Martin's Kingfisher, 1 cat gut leader, ½ doz. Fancy feathered flies, branded "Queen of Waters" with #2 hooks. List of other items.</p>
267.05151922.115	<p>5x8 from: F. M. McCawley  To: Esselstyn  I called up Mr. Fred Laneve this morning, and asked if the phone box had been taken out Tenney Gray's store, he informed me that it had been taken out.  PS: Please see what you can find in the way of a slipper for boys.</p>
267.05151922.116	<p>3x5.5 postcard  From: F. M. McCawley  To: Esselstyn  Please add to your order 10 #2 nails for making egg boxes and 1 pail stick candy, all out and 2 doz. seventh leaf writing tablet to sell @ \$0.05.</p>
267.05151922.117	<p>Hillman Land Company letterhead  From: E. H. Simmons  To: Esselstyn  Acknowledge receipt of your letter of 5/6 enclosing accounts for the month of April. While I have not had a chance to go over the receipts, I feel sure I will find that you have sent everything that we have gotten in the past. In addition, in the past we have received the telephone bills with the other vouchers but I will be very glad to consider having the telephone bills filed in your office. I don't remember any particular correspondence or particular talk in regard to</p>

	<p>bookkeeping but I want all of the vouchers sent up here just as you have with the April report. If there is any objection to this will be very glad to have you state definitely and completely just what it is, because I will be very glad to change the plan if it is not to be the best interest of the company.</p>
267.05161922.118	<p>5x8 from: F. M. McCawley  To: Esselstyn  I have sold one pair ladies slippers, #6304, size 4's @\$4.00</p>
267.05161922.119	<p>From: Esselstyn  To: E. H. Simmons  Acknowledge receipt of your letter of the 15<sup>th</sup> regarding more complete data being furnished with the monthly accounts. Regarding the telephone bills, I believe these bills are worth more money to the Company at this office than in St. Louis.</p>
267.05181922.120	<p>Hillman Land Company letterhead  From: E. H. Simmons  To: Esselstyn  Answering your letter of May 16<sup>th</sup> in regard to vouchers. You have given me exactly the information I wanted – reasons for making exception to our rule of having all vouchers come with all accounts. In regard to telephone bills and freight bills, you can send a typewritten bill, simply showing the total figures for the month on each and indicating that the original vouchers are in your files.</p>
267.05221922.121	<p>5x8 from: F. M. McCawley  To: Esselstyn  Items sold and items to be ordered.</p>
267.05231922.122	<p>5x8 from: F. M. McCawley  To: Esselstyn  Items sold. Some parties want some straw ordered for filling under beds, you might order 3 bales to come to Harry Mc, I want 1 bale; and Dave Banister, and one other party, each want a bale.</p>
267.05291922.123	<p>5x8 from: F. M. McCawley  To: Esselstyn  We need 5 gals. Harvesting machine oil, can use 100# nice fresh cabbage and 1 bag nice Irish potatoes and other items.</p>
267.05311922.124	<p>5x8 from: F. M. McCawley  To: Esselstyn  Charley Hill wants us to order some more parts from Blount Plow works, Evansville, Ind. for his "Pilot" disc cultivator; he wants 2 sets.</p>
267.05311922.125	<p>5x8 from: F. M. McCawley  To: Esselstyn  Items sold and items wanted.</p>
267.05311922.126	<p>From: Esselstyn  To: F. M. McCawley  Enclosed find check for \$55.00 in payment of your salary for the month of May.</p>
267.06011922.127	<p>Financial Reports : Cash, and credit sales at Hematite Store, May 1922 / Farm Orders to Hematite Store, May 1922 / Land Department Account, at Hematite Store, May 1922 / Farm Account, at Hematite Store, May 1922 / Credits (2 pages)</p>



267.06011922.128	<p>From: Esselstyn  To: F. M. McCawley  Enclosed find Farm Department pay checks.</p>
267.06041922.129	<p>From: Esselstyn  To: E. H. Simmons  Enclosed find accounts for the month of May.</p>
267.06051922.130	<p>Hillman Land Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  I am returning, under separate cover the pair ladies slippers, they are too small, please send same, in size 8's. One of our good lady customers, also a tenant wants 3 pairs barefoot sandals from Brown Shoe Company. To our drug orders we want &lt;list&gt;.</p>
267.06071922.131	<p>From: Esselstyn  To: F. M. McCawley  In regard to <math>\frac{3}{4}</math> hose, white with brown border at \$0.35 and brown with white border at \$0.45, we cannot get them but we can get a white mercerized cotton with blue, pink, or yellow borders and solid colors in brown, dark blue, black, etc. in silk at \$0.50 per pair. If your customer wants either of these will bring them up Friday when I come or if I do not come, will send them by mail.</p>
267.06071922.132	<p>5x8 from: F. M. McCawley  To: Esselstyn  One of our customers want 1 pair of what is <math>\frac{3}{4}</math> hose, white with blue border, size 8's @ about \$0.35 and 1 pair brown with white border, size 9's @ about \$0.45. Please get those and mail them to me.</p>
267.06151922.133	<p>5x8 Hillman Land Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  Items sold and items wanted.</p>
267.06221922.134	<p>5x8 Hillman Land Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  When I checked up our hardware, I found that the Simmons Hardware Co., billed us 2 d. nails, but shipped us 20 d. nails, and charged us with the 2 d. nail price, viz: \$4.65; I thought best to notify you at once.</p>
267.06271922.135	<p>Hillman Land Company letterhead  From: E. H. Simmons  To: Esselstyn  I am sending you under separate cover new blanks on which to make out your report at the end of each month in regard to balance in bank, cash on hand, etc. In the future use these instead of the ones you have been using.</p>
267.06281922.136	<p>5x8 Hillman Land Company – Hematite Store letterhead  From: F. M. McCawley  To: Esselstyn  I have sold one pair ladies shoes, #6265 (Brown) size 5's @3.00.  Appended on bottom in pencil.</p>
267.06301922.137	<p>From: Esselstyn</p>

	To: F. M. McCawley Enclosed find check for \$55.00 in payment of your salary for the month of June.
267.07011922.138	5.5x4.5 written in pencil Farm Income, June 30 <sup>th</sup> , 1922 / Land department / Farm A/C (3 pages stapled) Stamped "Received Jul 1 1922"
267.07011922.139	Groceries & Druggist sundries Stamped "Received Jul 1 1922"
267.07011922.140	From Simmons Hardware Company Stamped "Received Jul 1 1922"
267.07031922.141	From: Esselstyn To: F. M. McCawley Enclosed find Farm Department paychecks for the month of June. <list of names>
267.07031922.142	5x8 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn I have sold 1 pair Men's shoes #4734, size 8 ½ @\$4.50. 1 Gents, nice cap, color brown, size 7 1/8 .
267.07031922.143	From: Esselstyn To: F. M. McCawley Under separate cover I am sending you the baseball and other things you wanted. The retail price of the baseball was \$1.65, it was the best ball I could find in town, it cost us \$1.50, you can charge whatever you think is right. In regard to blackberries, it will be alright if you do not get very many picked for Wednesday as there were lots of them brought in here on Saturday and I got about 20 gallons for \$3.00 but I will take whatever you have engaged to have picked. In regard to the inventory, it looks as though we would be able to exclude from the inventory all goods purchased prior to 1920 and still show a profit. Without checking results, the first time over shows the stock is about \$575.00 less than at the first of the year and when we deduct the goods purchased prior to 1920 it will be still less.
267.07051922.144	7x8 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn List of items to be ordered.
267.07061922.145	8x5 List of items to be ordered? From Harris, Davis & Co. / Nashville List included blue work shirts, narrow elastic, oil cloth, gingham, garters, bibbed overalls, hose. Stamped "Received Jul 6 1922"
267.07071922.146	From: Esselstyn To: E. H. Simmons Enclosed find accounts for the month of June
267.07111922.147	7x8 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn

	I have sold 1 bag genuine German Millet to be delivered as soon as practical, you might order the carpet tacks, (as we are out) and the keg Extra Light Horse shoes, #1's (Front & Hind) to come along with it.
267.07171922.148	From: Esselstyn To: E. H. Simmons Enclosed find inventory and recapitulation of the Hematite store, as of June 30 <sup>th</sup> , 1922.
267.07191922.149	8x5 from: F. M. McCawley To: Esselstyn We need a bill of heavy groceries that will have to be handled by Boat; I am sending you list, you can exercise your own discretion in the matter; it will take 50 bushels of white milling corn to run us through August and September, list of other items to be ordered. I thought best to send this in, that you might get this up on boat that you might get this up on boat that leaves Paducah, Saturday (Steamer J. H. Fall).
267.07211922.150	5x8 from: F. M. McCawley To: Esselstyn I have sold 6 2/3 yards goods, as per sample, @\$0.15, per yard.
267.07221922.151	7x8.5 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn Sir, please send up 2 pairs ladies, slippers, #6265, Brown, size 4 ½ & 5's
267.07231922.152	From: Esselstyn To: F. M. McCawley As I will not be able to come up tomorrow, I am sending you the shoes and hose by mail. Was unable to get the two pairs of slippers but if the size sent is not the right size it will enable you to determine the size wanted and you can select another style.
267.07241922.153	7x8.5 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn I have sold 1 pair men's shoes, #6700, size 8's. There is a man who wants a nice shirt, worth about \$2.00 without collar, but wants nice silk cellar worth about \$0.50 you bring or send up about three nice shirts, something on the order of a fancy stripe, size 14 ½ or 15, send several to make a selection from, we might sell several if we had samples. Please go to Mr. W. A. Sextons and get two drawing books for Mr. Long's children.
267.07271922.154	7x8.5 Hillman Land Company – Hematite Store letterhead From: F. M. McCawley To: Esselstyn I received quotation, yesterday from Philips & Buttoroff Mfg., on 2 # and 2 ½ # Tin cans for canning vegetables, and also on enterprise canners, I have sold 1 gross 2 # tin cans, and 1 gross 2 ½ # tin cans, also 1 canner, #700 @\$4.00, the parties want those ordered at once all this can be handled by the car. PS: annotation in ink.
267.07311922.155	From: Esselstyn To: F. M. McCawley

	Enclosed find check for \$55.00 in payment of your salary for the month of July.
267.07311922.156	5x8 from: F. M. McCawley To: Esselstyn I have sold 5 yards each, the two enclosed samples, if you can, get the gingham in pink plaid, if not send, as per sample.
267.08011922.157	From: Esselstyn To: F. M. McCawley Enclosed find Farm Department pay checks for the month of July. Names: J. W. Dunnagan / Dave Bannister / Layton Dinnagan / H.H. Littlejohn / Chas. Littlejohn / Forney Dunnagan / Paul Parnes / Ollie Dunnagan / Jim Forsythe / J. V. Aldridge / Sperling Trimm / Joe Dunnagan / Jordan Trimm / C. T. Piercy / Fred Baccus / Clarence O'Brien / Clifton Dunnagan.
267.08011922.158	6x4.5 Farm accounts Stamped "Received Aug 1 1922"
267.08011922.159	6x4.5 List Farm Orders, July 1922 Stamped on reverse "Received Aug 1 1922"