

270.05011922.1	<p>From: Esselstyn To: Blount Plow Works / Evansville, Ind. Please ship us by Express to Kuttawa, Ky., the following parts for "Pilot" Rider cultivator No. 292: 2 sets (4 plates) part No. 293, sand cap supports / 4 bolts to attach above to cultivator / 4 bolts to attach sand caps to cultivator / 1 foot guide attachment complete to attach to above.</p>
270.05091922.2	<p>From: Esselstyn To: Hartman Mfg. Company / Vincennes, Ind. Please ship us by Express to Kuttawa, Ky., the following: 1 inner sand box cap for rider pilot cultivator / 1 42" wheel for riding disc pilot cultivator (closed box). Please send us your latest list of parts that we may know what to charge our customer.</p>
270.05091922.3	<p>From: Esselstyn To: Brinly & Hardy Company / Louisville, Ky Please send us by Parcel Post to Hematite, Ky., with invoice in duplicate to Kuttawa, Ky. the following: 1 piece No. 4529 for J. I. Case 2 Row Corn Drill. PS: Please send your latest price list of parts that we may know what to charge our customer.</p>
270.05101922.4	<p>Brinly-Hardy Company / Louisville, Ky. letterhead From: W. E. Hastings, Asst. Sales Manager To: Hillman Land Co. We have your order of the 9th for parts for J. I. Case 2 Row Corn Drill, and inasmuch as we do not handle this Drill suggest your ordering same from the J. I. Case people.</p>
270.05111922.5	<p>11x17 brochure, folded; cover letter from Blount Plow Works / Evansville, Ind. To: Hillman Land Company Your letter of the 9th to Hartman Mfg. Co. has been forwarded to us for attention, as that plant is now a branch of the Blount Plow Works. Will say in reply that your order for Cultivator repairs will have our prompt attention, and we are sending you herewith one of our repair price lists on Cultivators. From the list prices named, we will allow you a trade discount of 40% with 5% for cash, f.o.b. factory.</p>
270.05121922.6	<p>Hillman Land Company letterhead From: Esselstyn To: J. I. Case Plow Works / Louisville, Ky. Please send us by parcel post to Hematite, Ky., with invoice in duplicate to Kuttawa, Ky: 1 Piece No. 4529 for J. I. Case 2 Row Corn Drill PS: Please send us your latest list of parts that we may know what to charge our customer. (original and copy)</p>
270.05201922.7	<p>3.5x6.5 empty envelope Sent to: J. I. Case Plow Works / Louisville, Kentucky Stamped: "Returned to Writer / Unclaimed From / Louisville, KY" Stamped "Received May 20 1922"</p>
270.05201922.8	<p>From: Esselstyn To: J. I. Case Plow Company / Racine, Wis.</p>

	<p>Please ship us by C.O.D. Parcel Post, 1 piece, No. 4529 for J. I. Case 2 Row Corn Drill. Please send us your latest list of parts that we may know what to charge for this part. We have ordered this part from three different implement dealers in this section of the country and they have not been able to supply it. If you cannot ship the above from your factory, please refer the order to the nearest dealer to us.</p>
270.05221922.9	<p>J. I. Case Plow Works Company / Racine, Wisconsin letterhead From: F. P. Nelson, Spare Parts Department To: Hillman Land Company Your favor of the 20th has been received but we are forwarding it to our branch at St. Louis, Mo. For attention as all business in your territory is handled through them. In future address them directly for it will greatly help us to serve you more promptly.</p>
270.05241922.10	<p>From: Esselstyn To: Blount Plow Works / Evansville, Ind. Please ship us by Express to Kuttawa, Ky., the following: 2 –wheel axles for “Pilot” disc cultivator No. 1000 / 1 ¼” x 37” round, right and left / 1 ½ sets (3 pieces) Inner sand caps No. 292</p>
270.06101922.11	<p>From: Esselstyn To: Blount Plow Works / Evansville, Ind. Enclosed find check for \$1.88 in payment of your invoice of the 3rd, less 10% discount.</p>
270.09071922.12	<p>Blount Plow Works / Evansville, Ind. To: Hillman Land Company We are in receipt of your letter of the 2nd inquiring for a new ground plow, and we assure you that we have one of the best lines of implements of this character to be found anywhere. Enclosed you will find circulars showing the two types of New ground plows we manufacture – the regular True Blue New Ground Plow and the one with Rolling Landside. Prices are as follows. From these prices we will allow you a trade discount of 25% with 10% for cash, f.o.b. factory</p>
27010051922.13	<p>From: Esselstyn To: Blount Plow Works / Evansville, Ind. Please send us by freight to Kuttawa, Ky., with invoice in duplicate to same address: 1 – No. 1 New Ground Plow, as per your letter and quotation of September 7th.</p>
270.10141922.14	<p>From: Esselstyn To: Blount Plow Works / Evansville, Ind. Enclosed find check for \$7.09 in payment of your invoice of the 9th, less 10% discount.</p>
270.05211924.15	<p>From: Esselstyn To: Hartman Mfg. Co., / Vincennes, Ind. Several years ago we sold one of our customers a Pilot Cultivator. He now wants a new wheel for this cultivator, but gives us no further description of his requirement than “Pilot Cultivator Wheel” If this description is sufficient for you to determine what is wanted please ship us the wheel at once to Kuttawa, Ky.,</p>

	with invoice in triplicate. If the description is not sufficient, please advise us what information needed.
270.05221924.16	Hartman Manufacturing Company / Vincennes, Ind. letterhead From: W. L. Holt, General Manager To: Hillman Land Co. We are in receipt of your letter of the 21 st and note that you have a customer who is wanting a wheel for one of our Pilot Disc Cultivators. Before making shipment, we need to know the style of boxing which is now in the wheel that he has in use. If it is of our late manufacture it will probably be #3-JW, #3-JA, or #70-K but if it old style Pilot Cultivator it is more likely be #17-K, #13-L aor #11-L. <Instruction to customer given>
270.05271924.17	From: Esselstyn To: Hartman Manufacturing Co., / Vincennes, Ind. This is to reply to your letter of the 22 nd regarding our order for a wheel for a Pilot Cultivator. We find the box number is #3-JW. We are advised by store manager customer also wants two small coil springs for same cultivator. We are enclosing the letter from which you may be able to determine what is wanted. If not, please advise what information will be required.
270.05281924.18	Hartman Manufacturing Company / Vincennes, Ind. letterhead From: W. L. Holt, General Manager To: Hillman Land Co. We are in receipt of your letter of the 27 th and have shipped you today, via C. & E. I. R. R. Co., one 42" wheel with #3-JW boxing. And we have attached to one of the spokes of this wheel the two #A-25 springs wanted. You will receive invoice from our main office, Blount Plow Works, Evansville, Ind.
270.06021924.19	From: Esselstyn To: Blount Plow Works / Evansville, Ind. Enclosed find check for \$5.92 in payment of your invoice of May 28 th , less \$0.31 discount.
270.undated.20	3.5x6 flyer for "True Blue" New Ground Plows Form No. 230-8M-9-20
270.undated.21	3.5x6 flyer for "True Blue" New Ground Plows