

273.05301921.1	<p>13x8.5</p> <p>From: Esselstyn To: E. H. Simmons</p> <p>In compliance with your request for a report on the operations of the Land & Engineering for the year 1920, to be submitted to the stockholders it might be well to let that portion of report dealing with Engineering department extend over a greater period in order to show why department was created and what it has accomplished. (9 pages)</p>
273.06121922.2	<p>From: Esselstyn To: E. H. Simmons</p> <p>Enclosed find two copies of report of the work that has come under my supervision during the year 1921, also report of farm products from tenantable farms.</p>
273.06201922.3	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons To: Esselstyn</p> <p>This is to acknowledge yours of June 12th enclosing report of work done under your supervision during the year 1921. Also report of farm products from tenantable farms.</p>
273.06121922.4	<p>From: Esselstyn To: E. H. Simmons</p> <p>Report for the year 1921 / of the / Land & Engineering Departments, / Hillman Land Company, / Kuttawa, Ky. Stapled in green jacket. (8 pages)</p>
273.undated.5	<p>Land Department report</p> <p>Land sales : <list of sales> Total acres sold: 529.45 Acreage.</p> <p>Deducting the above sales from various tracts, leaves the total acreage, as of December 31st, 1922 as follows: 44,608.24 acres.</p>
273.01311923.6	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons To: Esselstyn</p> <p>I would like to have you send me as promptly as convenient, a "history" of your end of the Hillman business for the year 1922 – any data you have, as well as any information you think would be interesting.</p>
273.03121923.7	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons To: Esselstyn</p> <p>Please reply to my letter of January 31st, copy of which you find attached.</p>
273.03151923.8	<p>From: Esselstyn To: E. H. Simmons</p> <p>This is to acknowledge receipt of your letter of January 31st and its "follow-up" on March 12th regarding the Annual report of 1922. I have this matter on the list to be worked out as soon as I am through with the Forest Industries Questionnaire. I will have this report for you just as soon as it is possible for me to make it out.</p>
273.03191923.9	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p>

	<p>To: Esselstyn</p> <p>This is to answer your letter of March 15th in regard to the Annual Report for 1922. Miss Hartt has been holding the Forestry matter which you sent up for my return knowing I would be in today. I will get at this Forestry matter as soon as possible, in the meantime discontinue any Forestry work until you have written the history for the year 1922.</p>
273.03261923.10	<p>From: Esselstyn</p> <p>To: E. H. Simmons</p> <p>Enclosed find Annual Report for the year 1922 in duplicate.</p>
273.03261923.11	<p>From: Esselstyn</p> <p>To: E. H. Simmons</p> <p>Annual Report / For the Year 1922 / Land, Tie, & Store / of / Hillman Land Company, / Kuttawa, Ky. Stapled in green jacket. (10 pages)</p>
273.03281923.12	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p> <p>To: Esselstyn</p> <p>Again in reference to your Annual Report, please refer to the following, page 6, -- "The (tobacco) Association is advancing about 40% of the sale price of the tobacco." If the Association advances this price to our tenants, do we get 40% which is coming to us out of this at the time the cash payment is made?</p>
273.03291923.13	<p>From: Esselstyn</p> <p>To: E. H. Simmons</p> <p>In looking over the Annual Report for 1922, I find I make a mistake in deducting the two small pieces of land sold to B. R. Rhodes from Livingston end of the Cothran Tracts, these pieces of land were over the line in Lyon County and should have been deducted from the Lyon county acreage, therefore I am enclosing the second sheet of the Report, which has been corrected. Please replace the original second page with the enclosed corrected page.</p>
273.03301923.14	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p> <p>To: Esselstyn</p> <p>In your annual report in regard to the Hillman Ferry – can you tell me how many years we have been operating this, so I can see what the average loss per year is?</p>
273.03301923.15	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p> <p>To: Esselstyn</p> <p>Much obliged for your Annual Report. I have just glanced over this and it looks to be in excellent form and quite intelligently gotten up. Should there be any details I will go into them later.</p>
273.03301923.16	<p>Hillman Land Company letterhead</p> <p>From: E. H. Simmons</p> <p>To: Esselstyn</p> <p>In your Annual Report for the year 1922 on page five you say, in reference to corn crops – "In addition to the above cash corn sales, Empire Farm has taken over about 500 bushels for which no returns have been made to date. (March 25th, 1923)." I do not understand this; much obliged if you will explain it to me.</p>

	In the April 1922 Land and Farm departments report you report sale of 1030 bushels of corn at \$0.60 per bushel, total \$618.00 to the Farm Department.
273.03311923.17	Hillman Land Company letterhead From: A. S. Hartt, Secretary to Mr. E. H. Simmons To: Esselstyn This is to acknowledge receipt of your letter of March 29 th enclosing corrected sheet on land sales, acres, tract, etc. to be attached to your report for 1922.
273.04011923.18	From: Esselstyn To: E. H. Simmons This is to acknowledge receipt of your three letters of March 28 th regarding the Annual Report of 1922. RE: tobacco Association; 500 bu. of corn taken by Farm department (2 pages)
273.04021923.19	From: Esselstyn To: E. H. Simmons This is a further reply to your letter of March 30 th regarding corn taken over by the Farm Department, referred to in the 1922 Annual Report. This morning I am in receipt of Mr. Long's reports for the month of March and reports 649 bu. corn received from the Land Department. At the time Mr. Long commenced to talk about wanting corn, we were selling corn at \$0.60 but were selling \$0.65 at the time he agreed to take it. It will probably be about Thursday before I will be ready to make out the Cash Reports and at that time, if I have not heard from you in regard to the matter will enter the transaction at \$0.60 per bushel.
273.04021923.20	From: Esselstyn To: E. H. Simmons Acknowledge receipt of your letter of March 30 th in regard to the 1922 Annual Report and the Hillman Ferry. From the Land Department cash reports it appears that the craft was built during the Spring and Summer of 1918 and the first receipts from the ferry are reported as of October 31 st , 1918, so it is fair to assume that it went into commission during October, 1918.
273.04021923.21	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Answering yours of April 1 st . The information in regard to the tobacco is just what I wanted. In regard to the corn sold by Land Department in 1922 to the Farm Department, this should have been reported at the time it was sold. I think I see what Mr. Long was after, but it would have made no difference in his 1922 report or profits. I think however it is best in the future that as soon as a transaction takes place that it be recorded by putting it down on paper. As I see it, if this corn transaction was not to be a part of your Land Department records in 1922 than it should not have been reported for the year in your annual report.
273.12101923.22	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Don't forget that we must make a report to the stockholders early next year on the year 1923, the same as we did last year. This is to let you know so you can begin to work up your report the same as you did before.

273.12211923.23	<p>From: Esselstyn To: E. H. Simmons This is to reply to your letter of the 10th regarding Annual Report of the year 1923. It will probably be the later part of January before this report will be ready, as the records of each department will have to be completed for the year and such data compiled from them as is necessary for the report.</p>
273.12311923.24	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn This is to acknowledge receipt of your letter of December 21st in regard to the 1923 Annual Report. The main part of what I referred to in my letter of 12/10 was the Company's history, which has already past and which you could be preparing at this time – the same kind of history as you gave us last year.</p>
273.01221924.25	<p>From: Esselstyn To: E. H. Simmons Enclosed find Annual Report, in duplicate, for the year 1923.</p>
273.01221924.26	<p>From: Esselstyn To: E. H. Simmons Annual Report / For the Year 1923 / Land, Timber, & Store Departments / of / Hillman Land Company, / Kuttawa, Ky. Stapled in green jacket. (12 pages)</p>
273.01251924.27	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn This is to acknowledge yours of January 22nd enclosing your annual report. I have only gone over this hurriedly but it seems to me to be excellent.</p>
273.01111925.28	<p>From: Esselstyn To: E. H. Simmons Annual Report / For the Year 1924 / Land, Timber, & Store Departments / of / Hillman Land Company, / Kuttawa, Ky. Stapled in green jacket. (13 pages)</p>
273.03121924.29	<p>Financial Reports for Hillman Land Company: page 1 – Assets & Liabilities / 1922-23; page 2 – Profit & Loss / 1922-1923; page 3 – Land Operations / 1922-1923; page 4 – Farm operations / 1922-1923; page 5 – Tie Operations / 1922-1923; page 6 – Hematite Store Operations / 1922-1923.</p>
273.03011924.30	<p>From: E. H. Simmons To: Hillman Land Company Stockholders Attached you will find report of the Hillman Land Company for the year 1923, similar to the report sent you April 27th last year, for the year 1922. Sections are: Farm Department / Land Department / Timber Department / Hematite Store (8 pages)</p>
273.03121924.31	<p>From: Esselstyn To: E. H. Simmons This is to acknowledge receipt of and thank you for the copy of your annual report to the Stockholders. It is a very creditable showing, as compared with the two previous years, but I hope the year 1924 will produce still better results.</p>
273.01111925.32	<p>From: Esselstyn To: E. H. Simmons</p>

	Enclosed find Annual Report in duplicate for the year 1924. Will try to send you the Department inventories by the next mail.
273.01151925.33	Hillman Land Company – Manufacturers of Pig Iron: Cooperage Dept. letterhead From: E. H. Simmons To: Esselstyn This is to acknowledge receipt of your annual report. Have not had a chance to even glance over it as yet, but will do so at the earliest possible time.
273.03131925.34	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Enclosed you will find copy of our Profit and Loss Statement for the year 1924 as per my letter of March 6 th . This shows a loss for all departments for 1924 of \$951.11. You, of course, have all the figures on this except the St. Louis expenses, which outside of "Officers' Salaries" is \$1158.00 for all departments. Noted in pencil "No Statement Enclosed"
273.03261925.35	Hillman Land Company letterhead From: Esselstyn To: E. H. Simmons This is to acknowledge receipt of your letter of the 13 th received on the 23 rd advising you are enclosing copy of Profit and Loss Statement for 1924. There was no statement enclosed with your letter. (Original and copy)
273.03281925.36	1924 Profit and Loss Statement Stamped "Received Mar 28 1925"
273.06011925.37	From: E. H. Simmons To: Hillman Land Company Stockholders Attached you will find report of the Hillman Land Company for the year 1924, similar to the report sent you on March 1 st of 1924 for the year 1923. Sections are: Farm Department / Land Department / Timber Department / Hematite Store (9 pages)
273.undated.38	Financial Reports for Hillman Land Company: page 1 – Assets & Liabilities / 1923-1924; page 2 – Profit & Loss / 1923-1924; page 3 – Land Operations / 1923-1924; page 4 – Farm operations / 1923-1924; page 5 – Tie Operations / 1923-1924; page 6 – Hematite Store Operations / 1923-1924.
273.01201926.39	From: Esselstyn To: E. H. Simmons Enclosed find Annual Report, in duplicate, for the year 1925.
273.01201926.40	From: Esselstyn To: E. H. Simmons Annual Report / For the Year 1925 / of / Hillman Land Company, / Kuttawa, Ky. Stapled in green jacket. (16 pages)
273.05281926.41	From: E. H. Simmons To: Hillman Land Company Stockholders Attached, please find report of the Hillman Land Company for the year 1925. Stamped "Received May 28 1926"(11 pages)
273.05281926.42	Financial Reports for Hillman Land Company: page 1 – Assets & Liabilities / 1924-1925; page 2 – Profit & Loss / 1924-1925; page 3 – Tie Dept. / 1924-1925;

	<p>page 4 – Land Dept. / 1924-1925; page 5 – Farm Dept. / 1924-1925; page 6 – Hematite Store Dept. / 1923-1924. Stamped “Received May 28 1926”</p>
273.02141927.43	<p>From: Esselstyn To: E. H. Simmons Enclosed find Annual Report, in duplicate, for 1926</p>
273.02141927.44	<p>From: Esselstyn To: E. H. Simmons Annual Report / For the Year 1926 / of / Hillman Land Company, / Hematite, Ky. Stapled in green jacket. (16 pages)</p>
273.02181927.45	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn This is to acknowledge receipt of your annual report which I have not as yet had a chance to read. This is just to let you know it has been received.</p>
273.06081927.46	<p>From: E. H. Simmons To: Hillman Land Company Stockholders Attached, please find report of the Hillman Land Company for the year 1926. Stamped “Received Jun 22 1927”(12 pages)</p>
273.undated.47	<p>Financial Reports for Hillman Land Company: page 1 – Assets & Liabilities / 1925-1926; page 2 – Profit & Loss / 1925-1926; page 3 – Tie and Timber Department / 1925-1926; page 4 – Land Department / 1925-1926; page 5 – Farm Department / 1925-1926; page 6 – Hematite Store Department / 1925-1926.</p>
273.02121928.48	<p>From: Esselstyn To: E. H. Simmons Enclosed find Annual Report in duplicate, for 1927.</p>
273.02121928.49	<p>To: E. H. Simmons Annual Report / For the Year 1927 / Hillman Land Company, / Hematite, Ky. Stapled in green jacket. (20 pages)</p>