

279.09041922.1	Copy of order form left with James Grocery
279.09261922.2	From: J. N. Esselstyn To: James Grocery Company / Litchfield, KY (henceforth noted as "James") Re: sending payment
279.10041922.3	From: Esselstyn To: James Re: please send samples of "Big Drive Rio Coffee" and "King Bee Peaberry"
279.10091922.4	James Grocery Company letterhead From: flourished signature To: Hillman Land Company ("Hillman") Re: We are instructing our factory connection to mail you samples of Big Rio Coffee and King Bee Peaberry. Glad for opportunity of serve you.
279.10111922.5	From: Esselstyn To: James Re: please ship Arbuckle ground coffee
279.10141922.6	Postcard From: James To: Hillman Re: no 60 lb of coffee; shipping 1 c's 100's
279.10151922.7	From: Esselstyn To: James Re: ship items with invoices in DUPLICATE
279.10161922.8	From: Esselstyn To: James Re: acknowledge receipt of samples of Big Drive and King Bee coffees; you may ship order
279.10181922.9	Postcard From: James To: Hillman Re: order received
279.10201922.10	From: Esselstyn To: James Re: receipt (henceforth noted as "y")
279.10281922.11	From: Esselstyn To: James Re: receipt
279.11281922.12	From: Esselstyn To: James Re: receipt
279.02171923.13	From: Esselstyn To: James Re: order (henceforth noted as "g")
279.02281923.14	Y
279.03281923.15	Copy of order form left with James Grocery

279.03271923.16	From: Esselstyn To: James Re: please place Hillman Land Company in Hematite, Kentucky on your mailing list for your weekly bulletin. We are getting the bulletin in Kuttawa. All freight is sent up the Cumberland. Orders will come from Kuttawa but our store manager will be better posted if he gets Bulletin directly
279.04211923.17	Y
279.07011923.18	G ; Have not received weekly bulletin in past 2 months
279.07021923.19	Postcard From: James To: Hillman Re: order received (henceforth noted as "b")
279.07101923.20	y
279.07281923.21	g
279.08041923.22	y
279.08041923.23	From: Esselstyn To: James Re: item sent to wrong place, please credit freight paid
279.08041923.24	Dated August 24, 1923 g
279.08071923.25	James Grocery Company letterhead From: James To: Esselstyn Re: acknowledgement of error for billing
279.08091923.26	From: Esselstyn To: James Re: acknowledgement receipt
279.08311923.27	y
279.09011923.28	From: Esselstyn To: James Re: overcharge found; please credit
279.09051923.29	James Grocery Company letterhead From: J. S. Hughes To: Esselstyn Re: thank you for correspondence regarding overcharge; please use enclosed credit memo. Pencil notated "Cr. Memorandum not enclosed JNE"
279.09151923.30	y
279.09151923.31	g
279.09151923.32	g
279.09181923.33	b
279.09221923.34	y
279.09271923.35	g
279.09291923.36	y
279.09301923.37	g
279.10021923.38	y

279.10051923.39	James Grocery Company letterhead From: James To: Hillman Land Company Re: peaches ordered not in stock so order doesn't make a minimum shipment; anything else to make shipping weight?
279.10061923.40	g
279.10091923.41	5.5x8.5 James Grocery Company letterhead From: T. C. James To: Esselstyn Re: Tennessee stick candy is only packed in barrels, very light, taken liberty to order a barrel amount. OK?
279.10121923.42	g
279.10121923.43	g
279.10131923.44	y
279.10151923.45	b
279.10201923.46	y
279.10201923.47	James Grocery Company letterhead From: James To: Hillman Land Co Re: invoice for barrel of candy enclosed
279.10271923.48	y
279.10271923.49	g
279.10311923.50	Invoice for 1 Bbl Tenn. Stick Candy (2 copies) with white reminder "Can you afford to LOSE your DISCOUNT?"
279.11021923.51	From: Esselstyn To: James Re: receipt of invoice for Stick Candy; we paid earlier invoice for this item, please give us a credit
279.11031923.52	y
279.11031923.53	From: Esselstyn To: James Re: we got a 2 nd barrel of stick candy that we were invoiced for; we cannot find a merchant in Kuttawa that will take it so we declined acceptance. Barrel is at depot waiting for you
279.11121923.54	g
279.11131923.55	James Grocery Company letterhead From James To: Hillman Land Co Re: upon receipt of order, we contacted Louisville store who will rush your order.
279.11171923.56	y
279.11211923.57	7x5.5 James Grocery Company letterhead statement
279.11291923.58	g
279.12081923.59	y
279.12101923.60	y
279.12151923.61	14x8 James Grocery Company letterhead

	Bulletin Service Re: Ever been "black listed?" ... need Associates to pay on time and cooperate with us
279.12211923.62	James Grocery Company letterhead From: M. A. Arnold, Credit Manager To: Hillman Land Company Re: due to our low margin of profit, our customers need to abide by regular terms of payment. Please help us cancel your past due charges Also included a copy our Customer's record for your store
279.12221923.63	From: Esselstyn To: James Re: reply to letter of Dec 21, 1923. History of barrel of candy issue. Please advise if we are correct in this matter
279.12281923.64	James Grocery Company letterhead From: J.S. Hughes To: Esselstyn Re: upon examination, the credit memo failed to pass through our accounting department. We are sorry
279.02141924.65	g
279.02161924.66	b
279.02291924.67	y
279.03011924.68	g
279.03041924.69	b
279.03151924.70	y
279.04091924.71	g
279.04161924.72	g
279.04181924.73	James Grocery Company letterhead From: James To: Hillman Land Company Re: "Sugar has reached the bottom and some refiners have advanced their price \$0.35 per hundred. We are very sorry this order arrived too late"
279.04191924.74	y
279.05051924.75	g
279.05101924.76	y
279.05241924.77	g
279.05291924.78	Pioneer Manufacturing Company, Unit of The James Grocery Company letterhead From: T. C. James To: Hillman Land Co Re: coffee covered by enclosed invoice was roasted and packed by Pioneer Manufacturing Company. You must be completely satisfied with it.
279.0531924.79	y
279.06051924.80	Arm & Hammer order form sold to Hillman Land Co to be sent via James Groc Co.

279.06121924.81	G; we ordered 5 cases of Arm & Hammer Brand soda – if you haven't sent it yet, enclose with this order, else send Baking soda at once
279.06131924.82	b
279.06211924.83	y
279.06281924.84	y
279.07041924.85	g
279.07111924.86	g
279.07121924.87	y
279.07141924.88	From: Esselstyn To: James Re: Our coffee requirement for the winter of 1925-26 will be 500 lbs Pioneer Challenge
279.07171924.89	Pioneer Manufacturing Company, Unit of The James Grocery Company letterhead From: J. S. Hughes To: Esselstyn Re: receipt of your coffee order but we cannot book coffee at current prices that does not ship within next 60 days.
279.07181924.90	From: Esselstyn To: J. S. Hughes Re: We did not know future orders were limited to 60 days. Included is our coffee order .
279.07191924.91	War Bulletin. Revolution in Brazil is playing havoc with the coffee market. Pricing list
279.07191924.92	y
279.07231924.93	James Grocery Company letterhead From: J. S. Hughes To: Esselstyn Re: acknowledgement of coffee order; price was locked in due to your order date.
279.07241924.94	g
279.07261924.95	y
279.07311924.96	y
279.07311924.97	From: Esselstyn To: James Re: invoiced a 30 lb pail of cocoanut bon bons but only received 1 15 lb pail. Credit memo or a 2 nd pail requested
279.08011924.98	9.5x6 written in pencil on Vance Hotel stationary From: A. B. Kirk, salesman from R. J. Reynolds Tobacco Company To: Esselstyn Re: store reports getting low on stock; offer of items and rates (2 pages). Attached is pencil inventory in different hand of stock
279.undated.99	Receipt for order from R. J. Reynolds Tobacco
279.08131924.100	g
279.08121924.101	g
279.08121924.102	g
279.08161924.103	y

279.08161924.104	James Grocery Company Contract Confirmation G (2 copies)
279.08191924.105	From: Esselstyn To: James Re: Receipt of contract confirmation has price of evaporated peaches at \$0.13 ½ but price quoted in Aug 9 bulletin was \$0.10. Bring price difference to your attention
279.08211924.106	James Grocery Company letterhead From: J. S. Hughes Re: receipt of letter; error in transcription sorry for error.
279.08231924.107	y
279.08271924.108	g
279.09061924.109	y
279.09191924.110	g
279.09191924.111	From: Esselstyn To: James Re: quote for 3 bags Michigan Navy Beans for delivery requested
279.09201924.112	y
279.09201924.113	James Grocery Company Letterhead From: CEM To: Esselstyn Re: Bean market is so uncertain that we hesitate to offer prices. If you desire immediate shipment, we will quote a price of \$6.40 per 100 lb bag
279.09271924.114	y
279.10041924.115	y
279.10041924.116	g
279.10081924.117	6.5x7 James Grocery Company letterhead statement
279.10091924.118	y
279.10091924.119	James Grocery Company Letterhead From: M. A. Arnold ? To: Hillman Land Company Re: Volume of business has increased abnormally; we are running ragged, if you can make payment out of your idle cash even before the usual period, that would be a big help
279.10251924.120	y
279.11131924.121	G; have not received some items from earlier order. Because our store is up river, we would like to get items before river rises or roads get bad
279.11151924.122	y
279.11201924.123	y
279.04141925.124	g
279.04181925.125	y
279.04211925.126	From: Esselstyn To: James Re: Invoice had error, requesting credit memo

279.05201925.127	g
279.05231925.128	James Grocery Company letterhead From: V. C. Romano To: Hillman Land Company Re: acknowledgment of fruit jar order, rings are shipped elsewhere so they will follow
279.06061925.129	y
279.06121925.130	Arm & Hammer order form sold to Hillman Land Co to be sent via James Groc Co.
279.06161925.131	From: Esselstyn To: James Re: Invoice paid but items not received; please advise if shipped and if so please send tracer and show delivery.
279.06201925.132	Receipt for order from R. J. Reynolds Tobacco
279.07061925.133	G; We have not received jar rings as of yet
279.07111925.134	y
279.07151925.135	y
279.07151925.136	y
279.07161925.137	Order form from James Grocery Company
279.07181925.138	b
279.07181925.139	y
279.07251925.140	y
279.07251925.141	James Grocery Company order form for 100# Index Peaberry Grd
279.07291925.142	B for 100# Index Peaberry Grain
279.07291925.143	From: Esselstyn To: James Re: Shipment of 100 lb Index Peaberry Ground coffee received. We did not order this coffee ground; cannot use it. Left at depot. If can fill order for grain coffee advise us
279.07301925.144	James Grocery Company letterhead From: JSH To: Hillman Land Company Re: received error notification; please have your local agent return shipment to Louisville. We have advised coffee roasting to fill our order promptly
279.08081925.145	y
279.08261925.146	g
279.08291925.147	y
279.09051925.148	y
279.09221925.149	g
279.09231925.150	From: Esselstyn To: James Re: Peaberry Ground coffee was sent back; we hope to receive proper credit
279.09301925.151	y
279.10031925.152	y
279.10061925.153	g

279.10101925.154	y
279.10171925.155	g
279.10241925.156	y
279.10311925.157	y
279.11061925.158	g
279.11141925.159	y
279.11141925.160	From: Esselstyn To: James Re: items missing from invoice; please send or give credit memo
279.12031925.161	g
279.12091925.163	b
279.12121925.164	y
279.02031926.165	g
279.02061926.166	y
279.02161926.167	g
279.02201926.168	y
279.02201926.169	From: Esselstyn To: James Re: you sent Fancy Evaporated peaches instead of Choice Evaporated. Fancy is too high priced for our trade. Please send Choice and let us know what to do with the Fancy
279.02211926.170	From Esselstyn To: James Re: yesterday we wrote about Fancy peaches we go instead of Choice peaches. Today we got latest price list and see that Choice peaches are at \$.20 which is not too different then the Fancy so we want to countermand our order to change.
279.02241926.171	James Grocery Company letterheard From: JSH Re: received letter about Choice versus Fancy. We did not have Choice available so we shipped Fancy at lower price.
279.02271926.172	y
279.03041926.173	g
279.03041926.174	g
279.03061926.175	y
279.03221926.176	g
279.03311926.177	y
279.04031926.178	From: Esselstyn To: James Re: incorrect items received
279.04131926.179	g
279.04171926.180	y
279.04171926.181	g
279.04241926.182	y
279.05031926.183	g
279.05081926.184	y
279.05081926.185	g

279.05151926.186	y
279.07061926.187	G; please change our mailing address from Kuttawa, Kentucky to Route No. 3, Eddyville, Kentucky (2 pages)
279.07131926.188	From: Esselstyn To: James Re: incorrect items received; we paid invoice, will take credit in later order
279.07151926.189	y
279.07211926.190	From Esselstyn To: James Re: 50 doz No. 50 white thread. We ordered 5 doz No. 50 white; we got by mistake 5 doz No. 30 white thread. The extra 45 doz No. 50 thread is waiting for your pickup
279.07231926.191	Handwritten statement sent for verification only.
279.07231926.192	James Grocery Company letterhead From: JSH Re: sorry for irregularities in our invoice. Enclosed is credit memo. Thanks for help in "correcting inevitable mistakes"
279.07261926.193	g
279.07311926.194	From: Esselstyn To: James Re: returning 45 doz #50 thread sent us by mistake.
279.07311926.195	y
279.09251928.196	g