

280.12011922.1	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: J. N. Esselstyn Re: ties at East Birmingham were not worth going after.
280.12031922.2	From: Esselstyn To: B. U. Mitchell Re: No. 1 Red Oak old price \$0.35, new price \$0.40. Mr. Williams owes us \$9.50. Prices for ties "is a JOKE", hence we are not eager to make ties
280.12041922.3	Hillman Land Company letterhead From: E. H. Simmons To: J. N. Esselstyn Re: responding to November 26, file #266. "We ought to hold out for a reasonable time for an advance over others, because of our being good for our contracts or verbal promises in a way that I don't think anyone else is in that part out the country."
280.12061922.4	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Keyword: Mr. Miller, ties, \$0.27 for yarding, \$0.31 for putting them on the river; promised 10 men a job; Pea Colson place; Mr. Englishes field (2 pages)
280.12101922.5	From: Esselstyn To: B. U. Mitchell Keywords: receipt of letter; Ed Mitchusson making 200 ties before Christmas, told him quality that was expected; he is one who will try to pull one over on you so be very strict with him. Prices Mr. Miller giving is pretty good
280.12121922.6	Ayer & Lord Tie Company From: D. Jones To: Esselstyn Re: reference letter of 6 Dec 1922, file #266; not the intention to increase prices for ties with 7 and 6 inch faces. We find that large producers are quite pleased with revised specifications and prices and we have letters from a number stating that they are going to buy timber and go to work in earnest
280.12211922.6	Ayer & Lord Tie Company To: Tie Producers Effective Dec 26, 1922, following prices for cross ties. White Oak, Red Oak, Cht?, Pine, Soft woods
280.12221922.7	From: Esselstyn To: B. U. Mitchell Re: Acknowledgement of your tie making report; find F. E. Dunn's check; keeping track of how many ties have been made that will be tributary to each landing; Jim Miller and his saw mill job.
280.12241922.8	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn

	Re: F. E. Dunns ties; East Aurora; Ingram's Landing; most all the tie makers have gone to the mines to work; made a trade with Mr. Miller
280.12301922.9	8x5 written in pencil Tie department inventory
280.12311922.10	From: Esselstyn To: E. H. Simmons Re: believe beginning with the year 1923 all records of timber whether ties, lumber, logs, fuel or anything relating to timer would be included in the Tie Department or really the Timber Department. Idea is because of the forest Industries questionnaire which I believe has come to stay
280.12311922.11	Hillman Land & Iron Company letterhead From: B. U. Michell To: Esselstyn Re: Mr Coyle; Mr Joyce's mill; some men that want me to open up a job on Cumberland river; down in near Mr. Bloodworths, Mr. Grant Lane's and Mr Jim Dunagan.
280.01021923.12	From: Esselstyn To: B. U. Mitchell Re: enclosed is salary check; various locations ok to log and not to log
280.01041923.13	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: answering Esselstyn's of Dec 31 st ; naming Tie and Timber Department
280.01051923.14	From: D. C. Jones, Ayer & Lord Tie, Co To: Railroad Tie creators Re: We are only allowed an inch and a half variation from specific lengths of 8' and 8 ½' ties. Please get word to all time makers to be very particular to make right length.
280.01071923.15	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Arthur Powers want to make ties at the Furnace. Hugh Bannister and his boy to work in Green Hollow. Mr. Miller will start sawing .
280.01081923.16	From: Esselstyn To: B. U. Mitchell Re: I think territory around Center Furnace had better be looked after by Mr. Vick; think he intends to put Arter Powers to make ties. Am busy with store inventory and time maps for the Federal Income tax report
280.01121923.17	Ayer & Lord Tie Company letterhead From: C. C. Grassham To:Esselstyn Re: I have written Ayer & Lord Tie company to know the basis of valuation as fixed by it on its timber; my idea in making maps not making separate for each year
280.01151923.18	From: Esselstyn To: B. U. Mitchell

	Re: claim of Mrs. Mary McQuithey for hauling ties across her property. Schedule of ties across; looks like 2/3 of ties were lost during high water; suit made road a county road so no longer have to pay her anymore
280.01081923.19	Hillman Land & Iron Company From: B. U. Mitchell To: Esselstyn Re: Saw Mr. Layton today and he gave me a letter which had been sent to him.
280.01011923.20	From: Mrs. Mary M. McQuithey To: D. W. Layton Re: Mr. Bali Taylor came by last Fall and made trade to haul company ties over my road. I have not received money. I charged \$0.005 per tie. My neighbors say there was three thousand and more ties. List of names who hauled ties
280.01101923.21	From: Esselstyn To: Mr. Mary M. McQuithey Re: Letter of January 1 addressed to Mr. Layton referred to me. Could not get clear idea of number of ties that have crossed your property and what landing were used.
280.01101923.22	From: Mrs. Mary M. McQuithy To: Esselstyn Re: The ties were hauled to the Ironton landing that crossed my property
280.01171923.23	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: the pay for ties hauled across Mrs. McQuithey. There are two roads that go into the Ironton Landing. Will be going to start taking up ties down in that country, will try to find who hauled ties across her land.
280.01181923.24	8.5x5.5 Ayer & Lord Tie Company letterhead From: W Williams To: Esselstyn Enclosed check for \$11.25 for ties at East B'ham.
280.01181923.25	Ayer & Lord Tie Company letterhead From Ayer & Lord Tie Company Effective January 22, 1923, following prices for cross ties. White Oak, Red Oak, Cht?, Pine, Soft woods
280.01191923.26	E. c. Artman Lumber Company letterhead From: E. C. Artman Lumber Co To: Esselstyn Re: We will take Ash logs 12" and over @ \$12.00 per thousand stumpage, Red Oak 16" and up we can pay \$20.00 and \$10.00 for rough logs, not Water Oak.
280.02201923.27	From Esselstyn To: E. H. Simmons Re: forwarding Ayer-Lord Tie Company prices
280.02201923.28	From Esselstyn To: E. C. Artman Lumber Co.

	Re: acknowledgement of letter quoting prices, prices are not equal to the net returns of the same timber made into ties, we cannot consider your proposition
280.01201923.29	E. C. Artman Lumber Company letterhead From: E. C. Artman To: Esselstyn Re: further to the offer made you on logs; if you will let us pick the Oak trees both Red and White we can pay \$20.00. Also use the Poplar at \$15.00 straight
280.01221923.30	5.5X8.5 E. C. Artman Lumber Company letterhead From: E. C. Artman To: Hillman Land Co Re: in reply to yours of 20 th Jan, we would like to have your price on timber in question
280.01231923.31	Hillman Land Company letterhead From: A. S. Hartt, Secretary to Mr. E. H. Simmons To: Esselstyn Re: acknowledgement receipt of your letter of Jan 20 in Mr. Simmons absence from the city
280.01231923.32	From: Esselstyn To: Mr. F. M. McCawley Re: reply to that portion of your letter of the 22 nd relating to tie hauling of the Roach Farm. Two questions: are the McQuithey and Roach Farms the same farm? Did all the ties go to Ironton Landing by the one road or by two roads?
280.01241923.33	From Esselstyn To: Mr. A. L. Furnish, Cashier, Bank of Golden Farm Re: Enclosed find check for \$82.26 payable to Mr. J. M. Miller
280.01271923.34	From: Esselstyn To: Mr. B. U. Mitchell Re: Ironton Landing and Mrs. McQuithey and check for ties passed over her land; Jim Bannister wants to buy old ties near his farm; snake them up to the roads in piles and rebrand them,
280.01271923.35	From: Esselstyn To: Mr. F. M. McCawley Re: Sale of old ties to Jim Banister; steps to take by him
280.01291923.36	Written in pencil From: Mary M McQuithey To: Hillman Land Company Re: I answered your letter some few weeks ago and I haven't heard back about the money you owe for crossing my property with your ties.
280.01301923.37	From: Esselstyn To: E. C. Artman Lumber Company Re: price of Ash Logs, 14" or more inches on the stump will be \$20.00 per M stumpage; don't care to name price for Oak logs
280.01301923.38	Hillman Land & Iron Company letterhead From: B. U. Mitchell

	<p>To: Esselstyn Re: Mr. Coyle looked at timber, decided not to buy; Mr Williams gave some prices on ties, list of them, Sold Wilson Shaw 280 feet at \$1.50 per hundred, Old barn near Nova Franklins, top of off and danger of falling on some stock, Martin Franklin offered \$2.50 for it to burn a plant bed; having good deal of opposition on paying what we are on making ties.</p>
280.01301923.39	<p>From Esselstyn To: Mr. B. U. Mitchell Re: enclosed check for \$28.00 your salary for month of January; ok to sell the old barn near Nova Franklin's for \$2.50; write me what others are paying to make ties – a flat fee or according to grade?</p>
280.01311923.40	<p>E. C. Artman Lumber Company letterhead From: E. C. Artman To: Hillman Land Company Re: have letter of 30th, we will take your Ash – must be clean and sound. Can use Poplar at a little less price and your soft maple. Would like very much your choice White Oak and Red Oak and give you “a real price”</p>
280.01311923.41	<p>Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Been to Mrs. McQuithey, she wasn't home. Cannot determine how many ties crossed her land, some haulers have left the county, best guess is 2/3rd of ties crossed her land</p>
280.01311923.42	<p>Receipt Received of Hillman Land Co. / Fifteen & 23/100 dollars. In full for all demands for hauling ties across her property to Ironton Landing. Signed Mary M. MacQuithey</p>
280.02019123.43	<p>From: Esselstyn To: E. C. Artman Lumber Company Re: we accept offer on Ash logs at \$20.00 per thousand stumpage or log scale; on account of uncertainty of the amount of ash you might find suitable, it will be necessary to limit operation to time and not quantity. Payment to be made within one week from time of scaling</p>
280.02011923.44	<p>From: Esselstyn To: C. B. Vick Re: Artman Lumber Company has accepted our price on Ash logs; here are the conditions. We have not sold them any other class of timber. Letting you know if you find Harve Edmondson cutting Ash trees</p>
280.02021923.45	<p>5.5x8.5 E. C. Artman Lumber Company letterhead From: E. C. Artman To: Hillman Land Company Re: we would like for this arrangement to run the balance of this year. We can use all the Ash you have. We would like to make a deal on your good Oak and Maple.</p>
280.02021923.46	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn</p>

	<p>Re: see attached correspondence, please write to Mr. Artman inviting him to visit and look over the timber on the DeGrafferied Tract, also the Hopkins County tract</p> <ul style="list-style-type: none"> • Dated 9.23.22 From. E. H. Simmons To: Mr. W. J. Cagle Re: in regard to attached letter, see how Mr. Artman heard about this property and whether a man by name of E. D. Marshall (formerly retail hardware dealer in Kuttawa) has been trying to interest him • Dated 9/25/22 From W. J. Cagle To: E. H. Simmons Re: Mr Artman heard about property thorough Mr. Bogard, a tie inspector for the Joyce Watkins Tie Company • Dated 9-9-22 From. W.J. Cagle To: Mr. L. E. Crandall Re: to recommend this concern as being high class, reliable one, and to place in them communication with the land owners. • Dated September 23, 1923 From: E. H. Simmons To: Mr. W. J. Cagle Re: Introduction, particular piece of land that I think Mr. Artman refers to is known as the DeGraffenried Tract. I think Mr. Artman's idea of the amount of virgin timber and number of million board feet is too much. We have signed up with the Illinois Central for a right of way through one of these tracts and believe same will be through the Baker tract
280.02031923.47	<p>From: Esselstyn To: Mrs. Mary M. McQuithey Re: Enclosed find check for \$15.23 in payment for hauling 3049 ties at ½ cent per tie across your property to Ironton landing during 1921 and 1922. Court case declared public road so other people are responsible for balance of the \$20.00 judgement</p>
280.02051923.48	<p>From: Esselstyn To: E. C. Artman Lumber Company Re: acknowledge receipt of your letter of the 2nd in regard to Ash timber. We do not care to many any agreement for the cutting of timber that will extend over a year; because of high water, we will extend time to November 1st.</p>
280.02051923.49	<p>From: Esselstyn To: Mr. B. U. Mitchell Re: the other road to Ironton landing is in such a bad condition that was impossible to get over the road. Total amount of judgement was \$20.00 so this leave \$4.77 that others who haul ties must pay her</p>
280.02051923.50	<p>From: Esselstyn</p>

	<p>To: Mr. R. T. Lofton Re: Mrs. M. McQuirthey's judgement; it seems to me that the Company is paying more than its share of this judgement and other people who hauled ties should pay at once the balance and then get together and improve the road so it will be a good road and can be hauled over at all seasons of the year.</p>
280.02051923.51	<p>From: Esselstyn To: Mr. A. C. Fox Re: enclosed find checks Mr. Vick has requested that we mail you to A. B. Bloodworth and Tenney Dean.</p>
280.02051923.52	<p>From: Esselstyn To: Mr. F. M. McCawley Re: find Tie pay roll checks to Cathan Murray and Arter Powers</p>
280.02051923.53	<p>Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: I have not been able to find Mrs. McQuithey; some are making ties and hauling them for half, some are making them at 15 cents per tie flat price. Barnes boys are wanting to make ties near the Baker Lease; what few ties I am getting will stand the railroad inspection.(2 pages)</p>
280.02061923.54	<p>From: Esselstyn To: E. H. Simmons Re: enclosing copy of letter sent to Mr. Vick and Mr. Mitchell [280.02061923.55]; We have not been getting ties made because the makers had rather make at a flat price than on a graded price. Going wage at present time is \$1.50 per day and assuming that a name makes 10 ties per day, although they claim that 10 ties per day is more than average man can make</p>
280.02061923.55	<p>From: Esselstyn To: C. B. Vick & B. U. Mitchell Re: Calculation of costs to make ties and different classifications of said ties with a resultant new pricing effective February 1st</p>
280.02081923.56	<p>Hillman Land Company letterhead From: A. S. Hartt To: Esselstyn Re: acknowledgment of letter dated February 6, regarding tie production</p>
280.02081923.57	<p>From: Esselstyn To: B. U. Mitchell Re: I have paid Mrs. McQuithey. Matter is settled. At present we do not want any more ties where hauling will be over 10 cents, so I wouldn't let Barnes Boys make any ties near Baker lease; will come out in about 2 weeks; glad you are getting "real ties" but want to make sure they are not oversized so we don't have to pay extra for hauling; want to wait until we have at least 5000 ties before starting to haul them.</p>
280.02161923.58	<p>Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn</p>

	Re: unless you have objections, please send me a check to St. Louis payable to Hillman Land Company for \$5000. If not possible, send the largest amount you can.
280.02181923.59	From: Esselstyn To: E. H. Simmons Re: acknowledge receipt of letter; As of Jan 31 st , cash on hand ws \$5023.32, this month taken in only \$200 from sale of corn; written to Mr. McCawley to send me all checks at store and will send you \$1000 from store account; \$1500 from account in Eddyville Bank; status of tie making; River still falling but still too high now to haul; will not send you Eddyville check unless you advise me because we may need those funds
280.02201923.60	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Mr Jim Banister has not snaked any of his old ties; I did not open any job down near the Baker lease because they would have to go to Hematite Landing and be too expensive to haul
280.02231923.61	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: Please send me by return mail the \$1000 from Hematite store; hold off on Eddyville Bank. Need the funds otherwise I will not have enough to cover February payroll.
280.02241923.62	From Esselstyn To: E. H. Simmons Re: Enclosed find check for \$1500 from tie department account
280.02271923.63	From: Esselstyn To: E. H. Simmons Re: bringing up to date on Artman Lumber Company, quoting prices
280.02281923.64	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Having some ties hauled? Having them piled in the woods? Having J. M. Miller saw any more ties?; lumber sold; little of the opposition having – Joe Harrell is paying 15 and 20; Lou Tompkins is paying 15, 20 and 25. (2 pages)
280.02281923.65	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: do not have any inventories on the Tie and Land departments as of Dec 31 st , 1922. Please get at this immediately and see I get them promptly.
280.03011923.66	From: Esselstyn To: B. U. Mitchell Re: Find check for \$30.00 in payment of your salary for month of February; don't think we want to pile any ties as we will sell them just as

	soon as we can; Mr. Vick is getting good number of ties made and advance in price on first February
280.03021923.67	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn R: please bring or send me some tickets
280.03031923.68	8x5.5 written in pencil From: W. O. Funnell To: Esselstyn Re: You made a mistake in my check of \$1.45
280.03041923.69	From: Esselstyn To: E. H. Simmons Re: Enclosed find inventory of the Tie department as of December 31 st 1922 (2 pages). Second page also has notation to File #266
280.undated.70	5x8.5 torn tablet paper, written in pencil List of people and their cutting of tie lumber and other items
280.03061923.71	From: Esselstyn To: C. B. Vick Re: Enclosed are checks to be delivered to Mr. A. C. Fox for Will Timmons; Herman Champion, Tennie Dean, J. R. Bruce, Fred Choate, Guy Ramey, J. C. Degaugh, ira Bloodworth, Ross Ramey, C. B. Bloodworth, Lonnie Bohannan, John Bridges
280.03061923.72	From: Esselstyn To: C. B. Vick Re: working up your Tie Pay roll for February I found some duplicate. For John Goddrige and Robert O'Bryan. If reports prove to be duplicates, please destroy them and their copies; if not duplicates, return reports and I will pay them
280.03061923.73	Hillman Land & Iron Company From: B. U. Mitchell To: Esselstyn Re: Mr. J. M. Millers ties are not all number three ties; I did what thought was best for the company so I had ties made instead of lumber. They are good ties
280.03071923.74	From: Esselstyn To: B. U. Mitchell Re: acknowledge your letter; I was surprised that you said not all were number three ties since your report said they were number threes. I expected you to use good judgement in reporting. In the future report all ties according to their grade.
280.03101923.75	From: Esselstyn To: E. H. Simmons Re: Have 7445 ties; will get about 5000 of these ties on the Rivers to sell as soon as possible; on account of bad road conditions and farmers delivering their tobacco as fast as they can, we probably won't make a sale before end of month but will be sold by April
280.03111923.76	From: Esselstyn

	<p>To: B. U. Mitchell Re: Ties being hauled on Tennessee and Cumberland Rivers; leave it to your judgement when they beginning hauling but play "Safety First" by only hauling to the highest landings</p>
280.03111923.77	<p>From: Esselstyn To: C. B. Vick Re: Ties being hauled on Tennessee and Cumberland Rivers; leave it to your judgement when they beginning hauling but play "Safety First" by only hauling to the highest landings</p>
280.03121923.78	<p>Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: In regard to your letter March 7, 1923. "I am very sorrow that it was not satisfactory. You wont have to fire me for I can quit. I have worked for you at two dollars per day and boarded my-self, furnished my own horse and fed him, kept him shod. "</p>
280.03131923.79	<p>From: Esselstyn To: B. U. Mitchell Re: "I hope you had as much of a smile on your face when you wrote your letter of the 12th, as I did when I wrote you regarding the inspection of the sawed ties, so you need'nt take the matter seriously"</p>
280.03131923.80	<p>From: Esselstyn To: J. H. Finney Re: acknowledge receipt of your letter regarding a position with the Company. As far as I know, Mr. Mitchell has not resigned.</p>
280.03151923.81	<p>Ayer & Lord Tie Company letterhead From Ayer & Lord Tie Company Effective March 19, 1923 following prices for cross ties. White Oak, Red Oak, Cht?, Pine, Soft woods</p>
280.03161923.82	<p>From: Esselstyn To: E. H. Simmons re: I called on Mr. Jones of the Ayer & Lord Tie company and talked to him about our tie making; right now Cumberland River is out of its banks and we have not hauled any ties yet until river conditions are more favorable.</p>
280.03161923.83	<p>From: B. U. Mitchell To: Esselstyn Re: hauling of ties (2 pages)</p>
280.03181923.84	<p>From: Esselstyn To: B. U. Mitchell Re: river reports are that the Rivers will continue to rise but we need to get all the ties on the river by July 10th</p>
280.03191923.85	<p>8x5 written in pencil From: J. H. Finney To: Esselstyn Re: I learned from Mr. Mitchell today that he was going to resign as manager; I am interested in the job</p>

280.03201923.86	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: I think you are handling matters all right; road conditions and farmers busy with tobacco would indicate if we wait a while we would be better off as to prices and as to hauling
280.03221923.87	Ayer & Lord Tie Company letterhead From Ayer & Lord Tie Company Effective March 26, 1923 following prices for cross ties. White Oak, Red Oak, Cht?, Pine, Soft woods
280.03231923.88	From: Esselstyn To: E. H. Simmons Re: receipt of advise from Ayer & Lord Tie company showing new pricing; I believe prices have reached the top prices for the season and we may want to dicker with Artman Lumber Company but I wanted to check with you
280.03251923.89	Hillman Land Company letterhead From: E.H.S. To: Esselstyn Re: Agree in general with your ideas on tie prices, you can go along on these lines.
280.03291923.90	10x8 written in pencil From: C. B. Vick To: Esselstyn Re: find Tie report for 13 men.
280.03301923.91	6.5x5 scraped paper From B. U. Mitchell To: Esselstyn Re: Don't know if I can get though before Monday; Old lady Brabay died yesterday; I 'll take up Miller's ties tomorrow or Mon.
280.03301923.92	From: Esselstyn To: F. M. McCawley Re: Enclosed find payroll checks for c. H. Choate, Jas. Dunnagan, Paul Barnes, Gathan Murray, Arter Power, Luther Snider.
280.03301923.93	From: Esselstyn To: A. C. Fox Re: Enclosed find checks payable for tie making for Frank Ramey, Ross Ramey, Guy Ramey and J. R. Bruce
280.03301923.94	From: Esselstyn To: C. B. Vick Re: Scaling of logs
280.04011923.95	From: Esselstyn To: A. C. Fox Re: find Tie Pay roll checks for Ira Bloodworth, Herman Champion, Fred Choate, and Tenney Dean
280.04011923.96	Hillman Land & Iron Company letterhead From: B. U. Mitchell

	<p>To: Esselstyn Re: tie making; men are going to quit to farm or get other jobs that pay more money; offer for old barn; selling lumber</p>
280.04021923.97	<p>From: unnamed To: Hillman Land Company Re: To 179 Ash Logs 15,952 Ft. B. M. \$20.00 \$319.04 above logs are rafted at Metal Landing</p>
280.14021923.98	<p>From: Esselstyn To: Ayer & Lord Tie Company, Attn: Mr. D. C. Jones Re: if you are in the market for ties we will be glad to have you quote us your best price</p>
280.04021923.99	<p>From: Esselstyn To: Joyce-Watkins tie Company Re: if you are in the market for ties we will be glad to have you quote us your best price</p>
280.04021923.100	<p>From: Esselstyn To: Indiana Tie Company, Attn: Mr. H. Thom. Merritt Re: if you are in the market for ties we will be glad to have you quote us your best price</p>
280.04021923.101	<p>5.5x8.5 J.J. Wells Staple and Fancy Groceries letterhead From: J. J. Wells To: Esselstyn Re: Find enclosed check for \$10.00 for fire wood that Dan Cork has paid me</p>
280.04021923.102	<p>From: Esselstyn To: J. J. Wells Re: acknowledgement of check; please advise me where the wood came from – Cothran or the Andy Smith tract. (copy). Original shows annotation that wood came from Cothran tract.</p>
280.04061923.103	<p>Receipt from C. B. Vick / for total of \$2.55</p>
280.04031923.104	<p>Joyce Watkins Company letterhead From: J. G. McConell? To: Esselstyn Re: We would like to handle the ties you mentioned in your letter and enclosing our specifications and prices that are now in effect on the Cumberland and Tennessee rivers. (3 pages)</p>
280.04031923.105	<p>From: Esselstyn To: B. U. Mitchell Re: find check for \$30.00 in payment of your salary; if you pay more than 10 cents for hauling, make sure river does not eat our logs; ties from Hugh Bannisters are going to cost more than 12 cents to put on Tennessee River, put them on Cumberland for that price; I agree that the men who fought the fire should be paid but that could be an inducement for someone to start fires to get paid; old barn that Mason Hooks wants to buy can be sold if cant be used for purpose it was built</p>
280.04091923.106	<p>From: Esselstyn To: A. L. Furnish, Cashier for Bank of Golden Pond</p>

	Re: enclosed check for \$77.76 payable to Mr. J. M. Miller
280.04041923.107	Ayer & Lord Tie Company letterhead From: D. Jones To: Esselstyn Re: We are pleased to send you herewith price schedule and specifications for ties; we will pay an additional commission of 2 cents per tie (3 pages)
280.04061923.108	Indiana Tie Company letterhead From: Thom Merrett To: Esselstyn Re: thank you for giving us opportunity to purchase your ties; I will take matter up with Mr. Bohannan.
280.04061923.109	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: We are running very short of funds, only have \$1016. Would like you to send us anything you can spare by first of May. I don't want to cripple you on tie payrolls and we don't want to borrow if I can help it.
280.04091923.110	From: Esselstyn To: E. H. Simmons Re: request for funds; status of tie orders/sales and level of fundings. (2 pages)
280.04101923.111	From: Esselstyn To: Artman Lumber Company Re: acknowledge receipt of letter enclosing check for \$319.04 in settlement for raft of Ash logs. If still in market for White Oak and Red Oak logs we will be glad to take matter up with you.
280.04111923.112	From: Esselstyn To: B. U. Mitchell Re: confirming conversation on prices to be paid for making ties: effective April 1: No. 3 ties 18 cents; No. 2 ties 15 cents; No. 1 ties 12 cents.
280.04111923.113	5.5x8.5 E. C. Artman Lumber Company letterhead From: E. C. Artman To: Hillman Land Company Re: Our Mr. Edmonson will talk with you personally about the Oak logs you have for sale.
280.04111923.114	From: Esselstyn To: C. B. Vick Re: new price for making ties [see 280.04111923.112], believe these prices will encourage makers to stay on the job; we want as many ties made but just at present we want ties hauled and it would be safe to tell a few men we can give them steady hauling.
280.04121923.115	From: Esselstyn To: C. B. Vick Re: Think we have closed a deal with Artman Lumber company for Oak logstand; will be talking with Mr. Edmondson on price for Elm, Red Gum,

	Popular, etc. Received letter on Dunnagan's tobacco, hope he delivers it this month so I can make up the statement
280.04121923.116	8x5 written in pencil From: Mrs. Mary M. McQuithey To: Esselstyn Re: some men here wanting to haul company ties over this road to Ironton Landing. The same road that we had our law suit over. If you will agree to pay me the half cent on the tie and if the road gets bad of course the tie haulers will have to fix the road
280.04141923.117	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Let J. H. Finney's price be the old price; I went to see George Oakley about hauling ties, he had already contracted with Mr Bleidt a three mile haul for 12 ½ cents.
280.04151923.118	From: Esselstyn To: Mrs. Mary M. McQuithey Re: reply to your letter; the road was declared a public road and you agreed when you took our money. If you are not going to abide by the order of the Court we will take necessary legal steps
280.04151923.119	From: Esselstyn To: B. U. Mitchell Re: Mrs McQuithey and the "public road". Please see Esq. Bleidt and find out if the road was made a public road; if a public road then advise Esq. Oakley she is still contending it is not a public road and ask her to explain to her what the real situation is. If road is not public, although not in writing, we will agree to pay her for the hauling.
280.04161923.120	From: H. Edmondson To: Esselstyn
280.04161923.121	Hillman Land Company letterhead From: E. H. Simmons To: Esselstyn Re: acknowledgement of letter of April 9 which covers everything satisfactorily
280.04161923.122	From: Esselstyn To: E. C. Artman Lumber Company Re: Coming to terms for selling White Oak, Red Oak, Elm, Poplar, Red or Yellow gum, soft wood (Cottonwood, Birch, Sycamore and Soft Maple and White Gum) (2 copies)
280.04161923.123	From: Esselstyn To: E. H. Simmons Re: agreement with Artman Lumber and explanation of coming to rates; timber is coming from De Graffenried Tract. On account of late spring, probably be six weeks to two months before they will have enough timber ready to raft
280.04171923.124	5.5x8.5 E. C. Artman Lumber company letterhead From: E. C. Artman

	<p>To: Hillman Land Co. Re: in regards to your letter of 16th, we would only want to take chosen timber at this price as it is very high. If it is your understanding that Mr. Edmonson is just to cut what he wants we will agree to go ahead under this arrangement</p>
280.04181923.125	<p>From: Esselstyn To: Mr. F. M. McCawley Re: Find tie check for J. E. Rhodes for \$16.83, note the price is 2 cents in advance of the old price; your order for hardware was not enough to make a freight shipment so order will be sent by parcel post</p>
280.04181923.126	<p>From: Esselstyn To: B. U. Mitchell Re: Find check for Mr. Finney so you might deliver it to him in person and tell him we do not want anymore ties of the grade he is making; out of 50 ties, 25 were No. 1's and 11 rejects – if it is fault of the timber, he should be shifted but if the fault is his making, have him stop. Mr. Guy Holland of the Ayer & Lord Tie company is anxious</p>
280.04181923.127	<p>Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: road case was tried in the county court. Went to see Esq. Oakley and he saw copy of the case and it not a public road so we will have to pay her fifty cents per hundred. I have one man hauling at Ironton and one at Ingrams</p>
280.04191923.128	<p>From: Esselstyn To: B. U. Mitchell Re: If this weather holds I will see you Sunday but the barometer is falling which indicates a storm. Had call from Guy Holland they are getting anxious</p>
280.04201923.129	<p>From: Esselstyn To: B. U. Mitchell Re: In case weather prevents me coming up to see you, this is to advise you that I have closed a deal with the Ayer & Lord Tie Company. Explains what needs to be done.</p>
280.04201923.130	<p>From: Esselstyn To: C. B. Vick Re: this is to advise you that I have closed a deal with the Ayer & Lord Tie Company. Explains what needs to be done.</p>
280.04201923.131	<p>Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: we have not got over three hundred ties on the Tennessee River</p>
280.0421923.132	<p>From: Esselstyn To: E. H. Simmons Re: Mr. Jones of Ayer & Lord tie company has agreed to allow a commission of 5 cents per tie of grade No. 3 and 2 but no commission on</p>

	grade No. 1 or rejects. Our first sale will be during the week beginning May 6th
280.0421923.133	From: Esselstyn To: F. M. McCawley Re: find payroll checks for A. C. Murray, Dave Bannister, Henry tiller and Rosco Newton. Believe there is corn money to be deducted from Dave Bannister and Rosco Newton's check; if so pay the same amount to Mr. Vick
280.04231923.134	From: Esselstyn To: C. B. Vick Re: I intended to go to Hematite tomorrow but will not attempt to come up until Wednesday. If you are going up the Hematite road I will overtake you; but if are going some other way, please wait for me
280.04251923.135	Hillman Land & Iron Company letterhead From: B. U. Mitchell To: Esselstyn Re: Take 370 feet of lumber at \$1.50 per hundred from J. M. Miller's check; I will finish today and tomorrow and will let you know how many ties I get; I have the promise of some men hauling right soon
280.04261923.136	From: Esselstyn To: F. M. McCawley Re: find Tie Pay roll checks for Luther Snider; Arter Powers; Paul Parnes; W. W. Barnes and Will Barnes.
280.04271923.137	Ayer & Lord Tie Company letterhead From: D. C. Jones To: Hillman Land Company Re: Confirming verbal arrangement with you in our office on April 20 we will pay you current schedule of river prices delivered either to Cumberland or Tennessee river landings plus 5 cents per tie for grade #2 and #3. We understand entire output will be 8' ties. Commissions will be remitted once each month
280.04281923.138	From: unsigned To: J. M. Miller Re: Enclosed find check for \$43.55
280.04281923.139	Hillman Land & Iron Company From: B. U. Mitchell To: take up ties my Mr. Williams; list of lumber sold
280.04301923.140	From: Esselstyn To: B. U. Mitchell Re: enclosed find check for \$36.00 for your time during the month of April; please advise Mr. Williams we will be ready to take up ties on Monday May 7th
280.05041923.141	5x8.5 table paper receipt from C. B. Vick
280.undated.142	8x5 list of names with annotation "These checks go to A. C. Fox / Route 3 / Eddyville"