

283.undated.1	Request for return of box of Ferry's Seeds on sale during season of 1923 from D. M. Ferry & Co, Seedsmen, Detroit, Michigan
283.01201923.2	From: J. N. Esselstyn To: D. M. Ferry & Co Re: find check for payment of invoice
283.01221923.3	From: Esselstyn To: American Steel & Wire Co. Re: Please quote price on 360 rods [1 mile] of 939 field fence, 6" stays, No. 10 top and bottom for shipment; please quote freight rate to Kuttawa, KY
283.01241923.4	From: American Steel & Wire Company (ASW) To: Hillman Land Co. Enclosed catalog describing American Fence; which is handles by G. E. Jones Hardware Company of your town
283.01271923.5	From: Esselstyn To: American Steel & Wire Company Re: we were not aware that Mr. Jones was your exclusive agent in this part of the county. We purchase through a wholesaler. Please quote a price F.O.B. Kuttawa for immediate shipment.
283.02031923.6	From: ASW To: Hillman Land Co. Re: pleased to quote you price of \$0.3780 net per rod. Reason we referred you to G. E. Jones was we had no record at Louisville but checking with Chicago found we had done business direct with you.
283.02051923.7	From: Esselstyn To: ASW Re: please ship at once by freight to Kuttawa with invoice in DUPLICATE: 360 rods field fencing and 140 rods field fencing
283.02061923.8	From: ASW To: Hillman Land Company Re: Since we have not had any recent business dealings, we would like to have your permission to ship this order Sight Draft Bill of Lading; enclosing blank financial statement which you will kindly fill out so we will have basis for handling future orders [Blank Financial statement included]
283.02071923.9	From: Esselstyn To: ASW Re: acknowledgement of letter of the 6 th ; your letter of 3 rd stated Chicago office advised you we had done business so Sight Draft bill of lading is not acceptable. Let us know cash discount and send duplicate invoices and we will send you check
283.02081923.10	From: ASW To: Hillman Land Co. Re: our Chicago office asked us to write you asking permission to ship order via Sight Draft. You offered to send cash in advance which is satisfactory to us. The amount will be \$182.45 loess the 2% for cash nets total \$178.80. We do not render invoice before shipment.

283.02091923.11	From: Esselstyn To: ASW Re: We are willing to pay in advance but we are unable to do so without an invoice as all our bills of our Hematite store are paid from our St. Louis office and an invoice must be sent to St. Louis with a check to be countersigned at St. Louis. Providing other financial references
283.02121923.12	From ASW Updated price list
283.02191923.13	From: Esselstyn To: ASW Re: Enclosed find check for \$178.80 in payment
283.02211923.14	4.5x8.5 tablet paper written in pencil List of farms and/or people with fence types and fence needs
283.02211923.15	From: Esselstyn To: ASW Please ship 560 Rods of fence
283.02241923.16	From: ASW Louisville Warehouse stock, shortage of steel makes it advisable for you to place orders as far ahead as possible
283.02281923.17	Statement from American Steel & Wire Company to Hillman Land Co.
283.02281923.18	From: Esselstyn To: ASW Re: Enclosed find check for \$249.90 in payment
283.03211923.19	From: Esselstyn To: ASW Re: please ship 4 spools American Glidden Hog Barb wire
283.03211923.20	From ASW Updated price list
283.03311923.21	Statement from American Steel & Wire Company to Hillman Land Co.
283.03311923.22	From: Esselstyn To: ASW Re: Enclosed find check for \$14.07 in payment
283.04061923.23	From: ASW Schedule of prices
283.04111923.24	From: ASW Enclosing revised prices on nails, staples, and barbed wire from our Louisville warehouse; we urge those who need these products to place their orders as early as possible, before stocks are badly broken
283.04171923.25	From: ASW Effective at once prices on all wire products are hereby withdrawn; we are pleased to quote you new prices on application.
283.04241923.26	From: Esselstyn To: ASW Please quote us prices delivered freight prepaid to Dawson Springs, KY 240 rods woven wire fencing, 3 spools barb wire
283.04281923.27	From: ASW

	<p>To: Hillman Land Co. Re: we would prefer not to make shipment of American Fence to Dawson Springs but since you purchased some fencing through Simmons Hardware you would just as soon place this particular order through same jobber.</p>
283.05101923.28	<p>From: ASW Updated price lists (2 pages)</p>
283.06141923.29	<p>From: Esselstyn To: ASW Please send price quote for 10 bundles of 15 ga 9 ft Hay ties</p>
283.06181923.30	<p>From: ASW Chicago To: Hillman Land Co. Re: Louisville office of ASW does not carry bale ties so request forwarded to our office; these ties made at our Waukegan, Ill office, price is \$1.69 per bundle, net, FOB cars, Kuttawa, KY</p>
283.06191923.31	<p>From: Esselstyn To: ASW Re acknowledgement of price for bale ties; please ship at once 10 bundles, render invoices in duplicate</p>
283.06231923.32	<p>Postcard acknowledgment of order of bale ties</p>
283.06301923.33	<p>From: Esselstyn To: ASW Re: Enclosed find check for \$16.56 in payment</p>
283.07051923.34	<p>From: Esselstyn To: ASW Chicago Please send price quote for galvanized roofing and corrugated ridge rolls</p>
283.07091923.35	<p>Statement from American Steel & Wire Company to Hillman Land Co.</p>
283.07101923.36	<p>Bill of Lading dated 6/26/1923 consigned to Hillman Land Co destined to Kuttawa, KY of 10 bundles Hay Bale ties</p>
283.07101923.37	<p>American Sheet and Tin Plate Company letterhead From: W. T. Shannon, Manager of Sales Re: Letter of July 5 addressed to American Steel and Wire company referred to us but as our present obligations fully occupy us, we have taken liberty to forward to Cincinnati Sheet Metal and Roofing company of this city your request. We regret our inability to serve you.</p>
283.07101923.38	<p>Cincinnati Sheet Metal & Roofing Co letterhead From: J. Grim, Manager of Sales To: Hillman Land Co. Re: Inquiry addressed to American Sheet & Tin Plate company has been handed to us for attention. We can furnish galvanized corrugated immediately at \$5.85 per sq; the Ridge roll will cost you 10 cents per lin. Ft.</p>
283.03101924.39	<p>From: Esselsytn To: ASW Re: Please send price quote 260 Rods fencing, 4 spools barbed wire and 34 ft corrugated ridge roll</p>

283.03111924.40	<p>From: ASW To: Hillman Land Co Replying to letter of March 10, enclosed is our price list; we are unable to quote you price on Corrugated Ridge Roll as we do not manufacture a commodity of this description; Illinois Central freight agent quotes rats on shipping. (3 pages)</p>
283.03141924.41	<p>From: Esselsytn To: ASW Re: Please ship with invoice in TRIPLICATE 360 Rods fencing, 20 rods fencing (in 20 rod rolls) and 5 spools hog wire</p>
283.03221924.42	<p>From: Esselstyn To: ASW Re: Enclosed find check for \$169.54 in payment</p>
283.04051924.43	<p>From: Esselsytn To: ASW Re: Please ship with invoice in TRIPLICATE 2 x 20 rod rolls wire fencing and 4 spools hog barbed wire</p>
283.04121924.44	<p>From: Esselstyn To: ASW Re: Enclosed find check for \$30.16 in payment</p>
283.05231924.45	<p>From: Esselstyn To: D. M. Ferry & co / Detroit, Mich Re: regarding return of seeds for season of 1923 [re 283.undated.1]. Our records show on Aug 29, 1923 we paid your representative Mr. C. E. Forsythe \$23.85 for seeds and that Mr. Forsythe took the box of seeds on that date</p>
283.10091924.46	<p>From: Esselstyn To: ASW Re: Enclosed find check for \$31.51 in payment</p>
283.10101924.47	<p>Sales letter from ASW for Zinc insulated American fencing and Painted Arrow Tee steel posts</p>
283.01241925.48	<p>From: Esselstyn To: ASW Re: Arrow Tee-steel Fence posts; please advise if corner and gate posts braces can be furnished for these posts; also what lengths posts made and would be suitable for poultry yards?</p>
283.01261925.49	<p>From: ASW To: Hillman Land Company Re: Banner Tee Steel fence posts, formerly Arrow Posts. We have found it impossible to improve on our Galvanized End and Corner Posts; included price list and lengths</p>
283.02071925.50	<p>From: Esselstyn To: ASW Please ship 30 – 6 1/21 ft Banner T-Steel line posts and clamps for posts</p>
283.02141925.51	<p>From: Esselstyn To: ASW</p>

	Re: Enclosed find check for \$10.04 in payment
283.02181925.52	From: Esselstyn To: ASW Please ship via Steamer "Grace Devers" with triplicate invoices 40 – 20 rod rolls wire fencing; 9 spools barbed wire and 1 keg staples
283.02201925.53	From: Esselstyn To: ASW Re: in regards to telegram on shipment of fencing, it was our intention if possible to make an all water shipment from Paducah via Steamer "Grace Devers" which runs from Paducah to Nashville. We arranged with steamer to stop here on her trip of the 25 th to take on the wire. If you unable to make this all water shipment, it must be shipped to Kuttawa by rail and from here to Collins Landing on the Cumberland river.
283.02281925.54	From: Esselstyn To: ASW Re: Enclosed find check for \$347.26 in payment
283.03161925.55	Sales letter from ASW for Zinc insulated American fencing and Painted Arrow Tee steel posts
283.08041925.56	Sales letter from ASW for Zinc insulated American fencing and Painted Arrow Tee steel posts
283.08121925.57	From: Esselstyn To: ASW Please ship 3 kegs fence staples; 3 kegs 6D wire nails, 4 kegs 8D wire nails and 1 keg 20D wire nails
283.08171925.58	Sales letter from ASW Chicago for wire fence, Banner steel posts, American Lawn fence, gates, tools, stretchers, cribs and Banner Poultry fences
283.08221925.59	From: Esselstyn To: ASW Re: Enclosed find check for \$36.60 in payment
283.09041925.60	Sales letter from ASW for Zinc insulated American fencing and Painted Arrow Tee steel posts
283.09081925.61	Sales letter from ASW for Zinc insulated American fencing and Painted Arrow Tee steel posts
283.09181925.62	From: ASW Chicago, Change in price on Banner steel posts
283.01201926.63	Sales letter from ASW to market to get fence orders and fence post orders
283.03101926.64	From: Esselstyn To: ASW Please ship 20 – 20 rod rolls woven wire fencing and 5 spools hog barbed wire
283.03131926.65	From: Esselstyn To: ASW Re: Enclosed find check for \$164.90 in payment
283.04031926.66	From: ASW Chicago,

	Fall terms on orders
283.04051926.67	From: ASW Chicago, In anticipation of heavy spring demand for fencing we have placed a well assortment of stock in our warehouse near you (Louisville)
283.07051926.68	From: Esselstyn To: ASW Please ship 5 rolls poultry fencing, 1 keg fence staples, 1 keg 10D wire nails, 1 keg 20D wire nails and 1 keg 40D wire nails
283.07101926.69	From: Esselstyn To: ASW Re: Enclosed find check for \$36.06 in payment
283.07261926.70	From: Esselstyn To: ASW Please ship 6 spools hog Barb wire
283.07311926.71	From: Esselstyn To: ASW Re: Enclosed find check for \$18.17 in payment
283.09011926.72	Sales letter from ASW for wire fence, Banner steel posts, American Lawn fence, gates, tools, stretchers, cribs and Banner Poultry fences
283.09081926.73	From: Esselstyn To: ASW Please ship 3 kegs 6D wire nails, 5 kegs 8D wire nails, 1 keg 16D wire nails and 1 keg staples
283.09181926.74	From: Esselstyn To: ASW Re: Enclosed find check for \$31.70 in payment
283.09181926.75	Postcard from D. M. Ferry & Co seedsmen acknowledging seed order which should ship around Jan 15, 1927
283.10171926.76	From: Esselstyn To: ASW Please ship 10 – 20 rod rolls woven wire fence
283.10221926.77	From: Esselstyn To: ASW Re: Enclosed find check for \$99.90 in payment
283.01211927.78	From: Esselstyn To: D. M. Ferry & Co. Re: Enclosed find money order for \$1.75 in payment of invoice of 14 th (January)
283.01251927.79	Sales letter from ASW to market to get fence orders and fence post orders
283.02151927.80	From: Esselstyn To: ASW Please ship via Gas Boat "Nellie Geer" 30 20 rod rolls woven wire fencing, 8 spools hog barb wire and 2 kegs staples
283.02191927.81	From: Esselstyn To: ASW Chicago Re: Enclosed find check for \$253.84 in payment

283.06011927.82	<p>From: ASW Chicago To: Hillman Land Co Re: on account of illness of our representative Mr. Sol. B. Gray, we have arranged to have Mr. W. B. Wright look after the trade in Western Kentucky for next few months.</p>
283007281927.83	<p>From: ASW Chicago To: Hillman Land Co RE: Mr. S. B. Gray has not been in good health for some time and has been advised to take a complete rest. Mr. J. W. Quisenberry has been engaged to represent us and will call on the trade in western Kentucky</p>
283.10111927.84	<p>From: Esselstyn To: ASW Please ship 15 rolls (20 rod) woven wire fencing and 3 spools barb wire</p>
283.10151927.85	<p>From: Esselstyn To: ASW Chicago Re: Enclosed find check for \$120.84 in payment</p>
283.04021928.86	<p>From: Esselstyn To: ASW Please ship 25 rolls (20 rod) woven wire fencing and 7 spools barbed wire</p>
283.04071925.87	<p>From: Esselstyn To: ASW Chicago Re: Enclosed find check for \$202.13 in payment</p>
283.09301933.88	<p>Copy of seed order for Ferry Seeds for 1934. Ferry-Morse Seed Company</p>